

June 9, 2014

Ambassador **Michael B. G. Froman**
United States Trade Representative
Washington, DC 20508

Dear Ambassador Froman:

We have the honor to confirm the following understanding reached between representatives of the Governments of Panama (Panama) and the United States of America (United States) with respect to imports of pet food containing animal origin ingredients from the United States:

Further to the "United States-Panama Agreement Regarding Certain Sanitary and Phytosanitary Measures and Technical Standards Affecting Trade in Agricultural Products" of December 20, 2006 ("the Agreement"), Panama confirms that, consistent with World Organization for Animal Health ("OIE") guidelines, it shall permit the importation from the United States of pet food containing animal origin ingredients that are accompanied by a U.S. Department of Agriculture ("USDA") Animal and Plant Health Inspection Service ("APHIS") Export Certificate for Animal Products, with the additional certification statements for "pet food containing animal origin ingredients" set forth in the Annex to the Agreement entitled "Additional Certification Statements on USDA APHIS Export Certificate to Accompany U.S. Exports of Pet Food Containing Animal Origin Ingredients to Panama," as revised below.

Although the Annex of the Agreement requires certain additional certification statements related to the mitigation of the risk of introduction of the causative agent of Bovine Spongiform Encephalopathy ("BSE") from products of bovine origin, the additional statements shall be revised given the seven years of experience in trade of U.S. pet food containing animal origin ingredients between our two countries under the Agreement, and the reclassification of the risk status of the United States for BSE by the OIE as "negligible risk" since the Agreement was implemented.

Panama further confirms that it shall accept a USDA APHIS Export Certificate that U.S. authorities issue for exports of pet food containing animal origin ingredients from the United States, with the revised additional certification statements set forth below, as meeting all of Panama's requirements for the importation and sale of such pet food containing animal origin ingredients, including Panama's sanitary certification and import licensing or permitting requirements. These revised additional certification statements shall replace the additional certification statements contained in the Annex of the 2006 Agreement.

Revised Additional Certification Statements on USDA APHIS Export Certificate to
Accompany U.S. Exports of Pet Food Containing Animal Origin Ingredients to Panama

1. The products may be freely sold in the United States as pet food.
2. Dry, semi-moist, and dehydrated pet food products were subjected during processing to a heat temperature designed to ensure the destruction of pathogenic agents harmful to animals.
3. Canned pet food products have been treated in hermetically sealed containers with an F_0 of 3.0 or more.
4. The product has been hygienically handled and packed in clean containers made of impermeable, hermetic, and strong materials that are sufficient to protect the product from environmental contamination and safeguard commercial sterility obtained during thermal processing.

We have the honor to propose that this letter, and your letter in reply, confirming that your Government shares this understanding, shall constitute an agreement between our two Governments to enter into force on the date of your letter in reply.

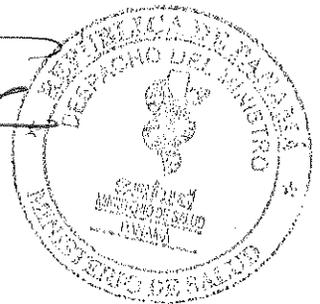
Sincerely,



OSCAR OSORIO CASAL
Minister of Agricultural Development



JAVIER DÍAZ
Minister of Health



RICARDO A. QUIJANO J.
Minister of Commerce and Industry

EXECUTIVE OFFICE OF THE PRESIDENT
THE UNITED STATES TRADE REPRESENTATIVE
WASHINGTON, D.C. 20508

June 24, 2014

The Honorable Oscar Osorio Casal
Minister of Agricultural Development
Republic of Panama

The Honorable Javier Díaz
Minister of Health
Republic of Panama

The Honorable Ricardo A. Quijano J.
Minister of Commerce and Industry
Republic of Panama

Dear Ministers Osorio, Díaz, and Quijano:

I am pleased to acknowledge your letter dated June 9, 2014, which reads as follows:

We have the honor to confirm the following understanding reached between representatives of the Governments of Panama (Panama) and the United States of America (United States) with respect to imports of pet food containing animal origin ingredients from the United States:

Further to the "United States-Panama Agreement Regarding Certain Sanitary and Phytosanitary Measures and Technical Standards Affecting Trade in Agricultural Products" of December 20, 2006 ("the Agreement"), Panama confirms that, consistent with World Organization for Animal Health ("OIE") guidelines, it shall permit the importation from the United States of pet food containing animal origin ingredients that are accompanied by a U.S. Department of Agriculture ("USDA") Animal and Plant Health Inspection Service ("APHIS") Export Certificate for Animal Products, with the additional certification statements for "pet food containing animal origin ingredients" set forth in the Annex to the Agreement entitled "Additional Certification Statements on USDA APHIS Export Certificate to Accompany U.S. Exports of Pet Food Containing Animal Origin Ingredients to Panama," as revised below.

Although the Annex of the Agreement requires certain additional certification statements related to the mitigation of the risk of introduction of the causative agent of Bovine Spongiform Encephalopathy ("BSE") from products of bovine origin, the additional statements shall be revised given the seven years of experience in trade of U.S. pet food containing animal origin ingredients between our two countries under the Agreement, and the reclassification of the risk status of the United States for BSE by the OIE as "negligible risk" since the Agreement was implemented.

Panama further confirms that it shall accept a USDA APHIS Export Certificate that U.S. authorities issue for exports of pet food containing animal origin ingredients from the United States, with the revised additional certification statements set forth below, as meeting all of Panama's requirements for the importation and sale of such pet food containing animal origin ingredients, including Panama's sanitary certification and import licensing or permitting requirements. These revised additional certification statements shall replace the additional certification statements contained in the Annex of the 2006 Agreement.

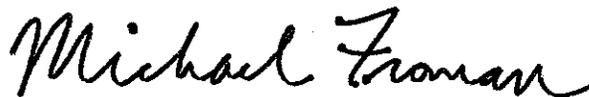
Revised Additional Certification Statements on USDA APHIS Export Certificate to Accompany U.S. Exports of Pet Food Containing Animal Origin Ingredients to Panama

1. The products may be freely sold in the United States as pet food.
2. Dry, semi-moist, and dehydrated pet food products were subjected during processing to a heat temperature designed to ensure the destruction of pathogenic agents harmful to animals.
3. Canned pet food products have been treated in hermetically sealed containers with an F_0 of 3.0 or more.
4. The product has been hygienically handled and packed in clean containers made of impermeable, hermetic, and strong materials that are sufficient to protect the product from environmental contamination and safeguard commercial sterility obtained during thermal processing.

We have the honor to propose that this letter, and your letter in reply, confirming that your Government shares this understanding, shall constitute an agreement between our two Governments to enter into force on the date of your letter in reply.

I have the honor to confirm that my Government shares this understanding and that your letter and this letter in reply shall constitute an agreement between our two Governments to enter into force on the date of this letter.

Sincerely,

A handwritten signature in black ink, reading "Michael Froman". The signature is written in a cursive, flowing style.

Ambassador Michael B. G. Froman