

UNITED STATES OF AMERICA
OFFICE OF THE UNITED STATES TRADE REPRESENTATIVE

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SPECIAL 301 REVIEW PUBLIC HEARING

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February 23, 2012
10:00 a.m.

1724 F Street, NW
Washington, D.C. 20508

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M E E T I N G

(10:05 a.m.)

1
2
3 CHAIRMAN McCOY: All right, I think we'll
4 go ahead and begin. Thank you all for joining us
5 today for the Special 301 Public Hearing for 2012.

6 My name is Stan McCoy. I'm the Assistant
7 U.S. Trade Representative for Intellectual Property
8 and Innovation, and I want to welcome you to the
9 hearing on behalf of Ambassador Ron Kirk, the United
10 States Trade Representative. This is the Public
11 Hearing on 2012 Special 301 Review.

12 I'll just start by asking the members of
13 the subcommittee to introduce themselves. Could we
14 start with USDA?

15 MR. KARAWA: My name is Omar Karawa.

16 MS. PETTIS: Good morning. My name is
17 Maureen Pettis. I'm from the Department of Labor.

18 MS. URBAN: Good morning. I'm
19 JoEllen Urban with the U.S. Patent and Trademark
20 Office.

21 MS. WILSON: Good morning. Susan Wilson,
22 Director of the Intellectual Property Office in the
23 International Trade Administration at Commerce.

24 MS. PINHA: I'm Paula Pinha, Director for
25 Intellectual Property and Innovation at the U.S.

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1 Trade Representative.

2 MS. BONILLA: I'm Jean Bonilla, head of the
3 Intellectual Property Office of the State
4 Department.

5 MS. STRONG: Good morning. My name is
6 Maria Strong. I'm Senior Counsel for Policy and
7 International Affairs at the U.S. Copyright Office.

8 MR. CANNER: Good morning. I'm
9 Marty Canner of U.S. Customs and Border Protection.

10 MS. MILLA-KING: Hi, I'm Patricia Milla-
11 King with the Department of Homeland Security,
12 Immigration and Customs Enforcement; Policy Advisor.

13 CHAIRMAN McCOY: Thank you everyone.

14 And, of course, we have the entire Trade
15 Policy Staff Committee that is an active participant
16 in the Special 301 process. I'm grateful to those
17 agencies that were able to be here today, and those
18 that aren't, of course, for participating fully in
19 our internal deliberations.

20 Our entire objective today is to listen and
21 to gather information in advance of the annual
22 Special 301 Report, so I'll keep opening remarks
23 very brief.

24 I want to begin by thanking the members of
25 the USTR staff who helped to set up for today's

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1 hearing. I also want to thank all of the
2 participants for being here and taking the time to
3 share your views with us. I also want to thank the
4 agencies represented here, again, today for their
5 participation.

6 Activities like today's process are
7 designed to ensure that Special 301 decisions are
8 based on a robust understanding of complicated
9 intellectual property issues, and to help facilitate
10 sound, well-balanced assessments of IPR protection
11 and enforcement in particular trading partners.

12 In preparation for this year's process,
13 USTR requested written submissions from the public
14 through a notice published in the *Federal Register*
15 and received numerous comments from interested
16 parties. The submissions that we received are
17 available to the public to be viewed online at the
18 website www.regulations.gov.

19 The Special 301 designations and actions
20 that will be announced in this year's report will be
21 the result of deliberation among all the relevant
22 agencies within the U.S. Government, including those
23 represented here today, informed by extensive
24 consultations with affected stakeholders, foreign
25 governments, the U.S. Congress, and other interested

1 parties. USTR, together with the Special 301
2 subcommittee of the Trade Policy Staff Committee,
3 works to make a well-balanced assessment of
4 U.S. trading partners' IPR protection and
5 enforcement, as well as related market access
6 issues, in accordance with the statutory criteria
7 set out by the U.S. Congress.

8 That assessment is necessarily conducted on
9 a case-by-case basis, taking into account diverse
10 factors such as a trading partner's level of
11 development, its international obligations and
12 commitments, the concerns of right holders and other
13 interested parties, and the trade and investment
14 policies of the United States. It is informed by
15 the various cross-cutting issues and trends that you
16 see identified in Section I of the Special 301
17 Report. Each assessment is based on the specific
18 facts and circumstances that shape IPR protection
19 and enforcement regimes in a particular trading
20 partner.

21 Input from the public is critical to
22 ensuring that we make the most effective and
23 appropriate use of the Special 301 process. As you
24 deliver your statements today, I encourage you to
25 all please bear in mind the statutory instructions

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1 Congress has given to USTR: to identify countries
2 that "deny adequate and effective protection of
3 intellectual property rights" or deny fair and
4 equitable market access to persons that rely on IP
5 protection. Your comments will be most helpful to
6 this review if you can use the short time available
7 for your oral presentations today to direct our
8 attention to the information you or others have
9 provided that we should consider in carrying out the
10 tasks set for us by the Congress.

11 With that I want to thank everybody again
12 for their participation.

13 The schedule we have set out today begins
14 with 10-minute presentations by three governments,
15 and then we'll take a short break and we'll continue
16 with 10-minute presentations by various submitters.
17 So I think we've set it out as five-minute
18 presentations and five minutes for questions, if
19 there are any.

20 I'll just let people go ahead and use the
21 time, and if you want to stop and invite questions,
22 then we can certainly do that. But I think we found
23 in past years that just letting you proceed and
24 pause is appropriate and may be the best way. We've
25 got 10-minute blocks to divide up between your

1 presentation and whatever questions might arise.

2 So with that I will go ahead and -- unless
3 there's anything else. No? I will go ahead and
4 introduce the first speakers. We're honored to have
5 representatives of the government of the Czech
6 Republic with us today.

7 Mr. Zajicek and Mr. Dvoracek, the floor is
8 yours.

9 MR. ZAJICEK: Thank you, Mr. Chairman.
10 Good morning, ladies and gentlemen. I'm privileged
11 to be here.

12 First of all, I need to apologize to a
13 certain extent. I lost my voice, but I really
14 wanted to show my determination and define the Czech
15 case, so I definitely was willing to come.

16 Deputy Minister Tlapa sent you a letter in
17 which he enumerated all the improvements that were
18 done in the Czech Republic in the course of the year
19 2011, sharing also best practices that we have and
20 we are ready to share with other partners.

21 For many of you it's not news that we
22 consider the issue of IPR to be a long-running
23 issue. That's not a one-off event. We are not
24 pressing with last-moment information to you. We
25 try to be in contact with all the relevant people

1 throughout the year, to demonstrate that we really
2 care. And the embassy shares that, too. So we have
3 been rather active. But it's not about the embassy.
4 We are, of course, in very close contact with
5 Prague, with the headquarters, with the
6 intergovernmental committee that is composed of
7 several ministries, and to different authorities in
8 the Czech Republic.

9 So I'm very glad that I can present here
10 something that is kind of omnipresent throughout the
11 Czech administration, both in Prague and in here,
12 governmental and nongovernmental actors. And we
13 have tried to prove that throughout the year, as you
14 well know.

15 I would like to speak about three or four
16 different topics in this respect. I have to start
17 with the internet crime, of course. We also look to
18 global trends. We notice what is happening.

19 UNIDENTIFIED SPEAKER: That's the most
20 flattering way.

21 (Laughter.)

22 MR. ZAJICEK: This is getting more
23 intimate.

24 (Laughter.)

25 MR. ZAJICEK: You brought the light again.

1 Thank you, ma'am.

2 So as you may know, in 2011, the Czech
3 government adopted a state policy on electronic
4 communication that is called Digital Czech Republic,
5 and it includes many measures that are directed also
6 in the IPR protection and enforcement. A new
7 subcommittee for corporate was created, that is
8 specifically with the copyright issues. And the
9 Czech Customs Administration strengthened and
10 mobilized the work of the Department of Internet and
11 Internet Crime. So at the institutional level, many
12 things have been done.

13 If we speak about the controlling
14 activities now, we can experience two different
15 trends. Although we have managed to raise the
16 number of raids in the open marketplaces by 25
17 percent, amounting to about 2,150 raids and
18 inspections just throughout the last year, the
19 number of confiscated goods was actually lower. I
20 think this is actually the trend that proves that
21 the open markets are not, anymore, the number one
22 distribution channel in this respect of counterfeit
23 and pirated goods. So we have to follow this trend.

24 Having said that, I can assure you that the
25 number of checks will not go down. There is no room

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1 for complacency in our case. But we simply have to
2 follow these trends.

3 On what I think is crucial in this respect
4 is the prevention and education aspect to it. And
5 the intellectual property office in Prague in the
6 Czech Republic has stepped up efforts in terms of
7 educating and lecturing about the importance of IPR
8 at various fora, first at the universities. I think
9 that it's important for the students to be aware,
10 very early, what the implications are.

11 But not only that, we have been in very
12 close contact with individual companies. I will get
13 back to that. But also with public authorities and
14 judges. I think this is actually the crucial thing
15 to do, to concentrate on the prevention aspect and
16 education among the Czech society at all different
17 levels.

18 When I mentioned business contacts that we
19 have had, you are well familiar with the fact that
20 some of them put a complaint against the Czech
21 Republic in the recent history. Well, I'm glad that
22 if I get back to cases like Philip Morris, they
23 themselves acknowledged an improvement in countries,
24 including the Czech Republic. The PhRMA didn't
25 complain this time. I'm actually happy that neither

1 of the two institutions, the International
2 Intellectual Property Alliance and the International
3 Anti-Counterfeiting Coalition, did not file a
4 specific comment to the Czech Republic.

5 To sum up, IPR protection and enforcement
6 is a moving target. I can confirm that it is the
7 issue for the Czech authorities both in Prague and
8 in here. We are also very active in the EU,
9 following the EU patent discussions -- we had been
10 at one of those -- that promote the discussions in
11 reaching considerable outside results. But we are
12 in a moving target. We need to align our policies
13 back home to the new trends, which we are currently
14 doing. The determination is fully there.

15 Thank you for your attention. I'm ready to
16 take any questions.

17 CHAIRMAN McCOY: Thank you very much for
18 your presentation. That's very helpful.

19 We appreciated your submission and the
20 reports on the intensified enforcement efforts,
21 particularly at the border and online environment.

22 We noted that your submission talked a bit
23 about the online environment. We'd be interested in
24 any additional information you'd like to provide
25 about the Digital Czech Republic initiative or

1 efforts to address piracy in the online environment
2 as well as the physical markets that you mentioned.

3 MR. ZAJICEK: I'm not sure whether you have
4 got at your disposal the English version of the
5 Digital Czech Republic, which we are more than ready
6 to provide you with.

7 There are many things going on at the same
8 time. This strategy was just approved by the
9 government. So we would be around the time when we
10 do one-year's stock-taking, what it has brought in
11 concrete terms.

12 At the same time there is development at
13 the EU level with ACTA and many other things. As
14 you know, the Commission is to propose the revision
15 of the e-commerce directive, which the Czech
16 Republic is a very strong advocate of. We have been
17 strong advocates of that already during the services
18 directive proposal that was actually adopted.

19 But on this one we are looking very much
20 forward for the Commission to fulfill what it
21 promised, and it will come up with an e-commerce
22 directive. So at the EU level, I think a lot of
23 changes will be brought by just transposing the
24 e-commerce directive, which we have got strong views
25 about.

1 On the Digital Czech Republic, which --
2 whose main aim is, of course, to spread the
3 broadband to the widest possible target audience,
4 especially outside the big cities. But that goes
5 hand in hand with the educational aspect to the
6 people, for them to realize what IPR protection
7 means.

8 I don't want to be long on this one, but I
9 would like to provide you with an English
10 translation of that, and that should be soon. It's
11 an evaluation of the policy which has just been
12 introduced, and to be able to report on that.

13 Thank you.

14 CHAIRMAN McCOY: Well, thank you very much
15 again for coming today. We appreciate your
16 participation and the information you've provided.
17 It's very helpful. Thank you.

18 So if I could invite the representative of
19 the government of Poland, Mr. Pietrasienski. Did I
20 get that right? Thank you. The floor is yours,
21 sir.

22 MR. PIETRASIENSKI: Thank you very much for
23 this opportunity to be here today and to present a
24 Polish position and Polish efforts on this matter.

25 And this is very important for Poland. We

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1 are very determined. And I'd like to just give you
2 a general overview, in short, what we are doing in
3 Poland. But, of course, we also submitted the
4 position of our Ministry of Culture and National
5 Heritage of the Republic of Poland, of the official
6 standpoint of our government regarding the Special
7 301 Report for 2012. It, of course, is practically
8 50 pages, but I'll try to make it as short as
9 possible.

10 Just a few words regarding my position
11 here. I am head of the trade and investment section
12 of the Polish embassy in this matter. Also we are
13 representing the minister of the economy of the
14 Republic of Poland.

15 And regarding the 301 Report, this is very
16 important, and it should be emphasized that Poland
17 has been removed from the Special 301 Report in
18 recognition of considerable curbing of operability
19 of pirated carriers and counterfeited products, and
20 more effective law enforcement, as well as for close
21 cooperation between IPR holders and outreaches in
22 Poland.

23 The Polish government acts in a consistent
24 manner with record to its policy of combating
25 counterfeiting and piracy. The actions are

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1 supported by the figure exhibited in our submission
2 document I just mentioned.

3 In 2011 there was a total of 8,018 cases
4 initiated with regards to infringement of copyright
5 material. On the enforcement side, the outreaches
6 were very successful in stopping serious activities
7 related to copyrights of films, computers, software,
8 TV signal, book publishing, and counterfeit
9 products, with a total value of secured items
10 estimated in millions of dollars.

11 Activities undertaken by the custom service
12 over the period of the last three years resulted in
13 3,000 cases, which have doubled as compared to
14 previous years. There is a strong growth in number
15 of initiated investigations as well as seizures of
16 counterfeit products at the border.

17 In the field of pharmaceutical products,
18 the Office of Chief Pharmaceutical Inspectorate
19 conducted over 6,000 inspections, which included
20 196 inspections of manufacturers and importers,
21 520 inspections of wholesalers, and more than
22 5,000 inspections of retail sales of medicinal
23 products.

24 In addition, the inspectorate posted 15
25 notifications to enforcement outreaches about

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1 suspicion of crime related to trading medicinal
2 products as well as fake dietary supplements. In
3 2011, a new regulation related to counterfeit and
4 illegal trading in medicinal products was enacted.

5 These are just some examples of our
6 continuous efforts in strengthening the protection
7 of IPR in Poland, to enhance cooperation between
8 various stakeholders and the outreaches. Each year
9 we strive to make improvements and enhancements to
10 our programs. We improve our regulations and
11 enforcement efforts.

12 Throughout the last three years, Poland has
13 earned its right to be among countries who are very
14 serious about IPR protection and fight against trade
15 and counterfeit goods. Our government firmly
16 executes the law related to violation of IPR, and
17 this matter remains our key priority.

18 So just to sum it up, it should be strongly
19 emphasized that problems connected with the crimes
20 against intellectual property are constantly the
21 focus of attention of Poland's government and remain
22 one of our strongest priorities.

23 Thank you very much.

24 CHAIRMAN McCOY: Thank you very much for
25 those comments. We appreciate your presence here

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1 today and the information that you provided.

2 I guess what I would suggest by way of
3 questions is I could ask the same thing that I asked
4 of your colleague from the Czech Republic. On the
5 internet side, is there anything you'd like to
6 elaborate on with respect to Polish government
7 efforts in that area?

8 And then I note that we received one
9 submission from -- raising some pharmaceutical
10 issues around market access for pharmaceuticals. I
11 don't know if you've had a chance to look at that,
12 but if you'd like to react to that, we certainly
13 would welcome that.

14 MR. PIETRASIENSKI: Um-hum. Let me say,
15 regarding the pharmaceutical aspect, it's that it's
16 not directly connected with counterfeiting the
17 products. But we're purchasing new drug
18 technologies and reimbursements. So this is the new
19 reimbursement policy introduced in Poland. And
20 consequently, there's no connection whatsoever with
21 the intellectual rights protection about this
22 matter, since it's more on the commercial side of
23 the problem and policy of reimbursement of the
24 pharmaceutical aspect.

25 Regarding the second question, regarding

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1 the internet issue, of course, the consultations in
2 Poland are already taking place, but also we are
3 waiting also for how -- the European Commission also
4 has several inquiries regarding the question of
5 internet and intellectual property rights in the
6 internet. So we are still waiting for the, also,
7 European Commission standpoint on this.

8 CHAIRMAN McCOY: Thank you very much for
9 coming today, Mr. Pietrasienski.

10 MR. PIETRASIENSKI: Thank you very much.

11 MR. CANNER: Can I ask one question?

12 CHAIRMAN McCOY: Yeah, go ahead.

13 MR. CANNER: I'm just curious. You
14 mentioned that the number of cases have been -- are
15 up in terms of filed with customs. What would you
16 say accounts for that? Like, you mentioned the
17 number of inspections. I couldn't tell if
18 they're -- I might've missed it -- if they were
19 growing. Or is there any other driver behind the
20 number of increased cases filed?

21 MR. PIETRASIENSKI: No, no, definitely we
22 are increasing the number of inspections every year.
23 This is one of the major efforts to stop -- also to
24 trade and to count the inflow to Poland -- the
25 counterfeit products, for example. So this is kind

1 of the efforts which is -- year by year we are
2 trying to be better and better and increase the
3 number of inspections.

4 MR. CANNER: Okay, thank you.

5 MR. PIETRASIENSKI: Um-hum.

6 CHAIRMAN McCOY: Thanks again.

7 MR. PIETRASIENSKI: Um-hum. Thank you very
8 much.

9 CHAIRMAN McCOY: So I'd like to welcome the
10 representative of the government of Mexico,
11 Mr. Behar.

12 MR. BEHAR: Thank you.

13 CHAIRMAN McCOY: The floor is yours.

14 MR. BEHAR: Well, I'm not sure whether I
15 use the large presentation or the short
16 presentation. Well, I have a larger one, which you
17 have the graphics and information. We don't have a
18 PowerPoint. If I were to know that we can turn off
19 the lights and put it on, I would be happy to do so.

20 (Laughter.)

21 MR. BEHAR: Well, thank you. Good morning,
22 Mr. Chairman and members of this committee. We very
23 much appreciate the opportunity to appear before you
24 at this hearing and express our views for the 2012
25 review of the Special 301.

1 For the record, again, I'm Salvador Behar,
2 legal counsel for international trade at the Embassy
3 of Mexico.

4 Let me start by saying that IPR protection
5 is an important issue for Mexico and the reason for
6 which we have been participating in various
7 international negotiations and working to advance
8 our IP legal reform.

9 Due to the short time allocated to this
10 hearing, to participants, this presentation should
11 be taken just as a short brief of actions undertaken
12 by the Mexican government and responsible efforts of
13 policing and enforcement of intellectual property
14 rights. Also it is important to highlight that
15 those strategic measures implemented by the Mexican
16 government in 2012, 2010, and 2011, as we showed in
17 previous hearings, have been maintained.

18 I would like to briefly address the
19 specific issues during my testimony related to IPR
20 protection and enforcement efforts.

21 Since amendments of the Article 429 of the
22 Federal Criminal Code and 223(b) of the IPR law on
23 June 28, 2010, Mexico has made tremendous progress
24 in the prosecution of crime, and PGR crime effort
25 related to IP increased by almost 300 percent.

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1 With regard to enforcement actions taken by
2 the attorney general's office, we have carried out
3 2,941 search warrants in property, we have
4 dismantled 159 labs, and we have taken and
5 dismantled six factories.

6 It should be noted that thanks to the hard
7 work of the Mexican government, 2011 was the year of
8 the largest number of actions against crimes related
9 to IP violations during the current administration,
10 including 17 convictions.

11 2011 actions to detect counterfeit goods
12 were enforced at customs through the implementation
13 of a trademark recordation system by the General
14 Customs Administration. SAT, our agency, has
15 collaborated with other governmental agencies to
16 detect counterfeit goods, particularly in
17 the detection of apocryphal goods.

18 In 2011, 702 actions were carried out,
19 resulting in the seizure of more than six million
20 goods. At the same year, SAT had more than 35
21 million pieces of counterfeit goods seized both in
22 actions of customs and posterior revisions.

23 Let me tell you that we have received 2,281
24 requests for initiative procedures. All were
25 resolved in the same year, so we have no backlog.

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1 And in 2011, a total of 3,963 inspection visits were
2 carried out.

3 It is important to highlight that almost
4 3,000 of those were ex officio and only 938 were ex
5 parte. The results of that is more than three
6 million goods seized.

7 To combat for counterfeiting, SAT
8 instituted a pilot program to exchange information
9 through an animated database where customs
10 authorities can access the registered trademarks.

11 Now, let me talk about INDAUTOR, which is
12 our copyrights office.

13 The INDAUTOR has focused much of its
14 efforts on educational awareness of IPR in Mexico.
15 This includes the publication of an IPR chapter in
16 the civics and ethics textbooks used by all
17 elementary schools nationwide, and its relation of
18 75 courses and workshops for officials and the
19 general public alike.

20 On the arbitration side, INDAUTOR's
21 consultation procedures have proven to be effective.
22 Seventy percent of these cases were ruled in favor
23 of right-holders.

24 March 1st, 2011 also, it's -- IMPI launched
25 a Patent Prosecution Highway, joining with USPTO to

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1 expedite a pilot examination process by using
2 substantial examination results of signatory
3 offices. Mexico's examination process has decreased
4 from 27 months to three because of the PPH.

5 I can happily announce that Mexico has
6 committed to renew its PPH with the U.S. in the near
7 future and sign the upgraded version to 2.0.

8 Last summer, DHS and Mexican officials
9 coordinated a joint operation called Safe Summer, to
10 target health and safety related items smuggled in
11 both countries. These resulted in more than 800
12 seizures in the U.S., worth hundreds of millions of
13 dollars, and 300 tons of counterfeit goods seized in
14 Mexico.

15 Collaboration, training, and increased
16 intelligence sharing among law enforcement agencies
17 of both countries have also taken place to promote
18 IPR protection.

19 Mexico worked with the World Customs
20 Organization, the U.S. government, and the private
21 sector to train 727 Mexican customs officials, also
22 have an active participation of identifying
23 counterfeit goods.

24 Mexican customs also had an active
25 participation on international imperatives

1 instituted by WCO and APEC. INDAUTOR and WIPO
2 established an educational seminar for judges of the
3 Federal Tribunal of Fiscal and Administrative
4 Justice, a program that will be implemented this
5 year for all judges and magistrates.

6 It has also signed cooperation agreements
7 with Ecuador and Guatemala, while in the process of
8 doing so with Brazil, Peru, Paraguay, and many
9 others.

10 The Mexican interagency group has been
11 working to further ensure that the Mexican legal
12 regime is in compliance with WIPO treaties,
13 particularly in the internet WIPO treaties,
14 including technological protection measures, rights
15 information management violations, and neighboring
16 rights. And results of these efforts will be shared
17 in the near short time.

18 We'll work through the linkage decree. On
19 September 19, 2003, amendments were made to the
20 regulations on health supplies and in use of
21 property law. These amendments require applicants
22 to prove that they are the patent holder or have a
23 corresponding license and establish a link between
24 the sanitary and the IP authorities. COFEPRIS have
25 stated that it complies with these laws and by not

1 issuing registries to generics when a patent is
2 still in effect.

3 Neither of these amendments explicitly
4 addresses formulation patents. Nevertheless,
5 judicial review was requested, which led to a
6 decision that ordered the protection of formulation
7 patents. In response, COFEPRIS issued no registries
8 for generics where a formulation patent was in
9 force.

10 The above-mentioned confirms how COFEPRIS
11 is committed to protect health and public -- health
12 of the public in Mexico and, at the same time,
13 pharmaceutical innovation.

14 However, both COFEPRIS and IMPI are in
15 close communication, and efforts have been made
16 during 2011 to reach out to all the interested
17 parties in the private sector in order to identify
18 possible ways to improve the legal framework on this
19 matter and to relate the issue of data protection.

20 We were asked to ACTA. And this is my
21 final point. We are fully fulfilling all the
22 necessary internal requirements, considering all the
23 comments and concerns expressed by the Mexican
24 Congress, to be able to sign ACTA. These may take
25 some time, but we are committed to signing no later

1 than April 2012.

2 For the above-mentioned summary of actions
3 carried out by Mexico, we formally request that we
4 are removed from the Special 301 Report.

5 Thank you very much.

6 CHAIRMAN McCOY: Thank you very much,
7 Salvador. We appreciate your attendance here today.

8 Let me give you the same opportunity as I
9 gave to the representatives of the other
10 governments. If you'd like to elaborate on efforts
11 in the digital environment, that would be of
12 interest. That was mentioned in some of the
13 submissions we received. Or on any other subject.
14 I think you've got another minute or so left on your
15 time.

16 MR. BEHAR: Yeah, I can certainly elaborate
17 on that. The Mexican government is committed on the
18 digital environment. We are in the process of
19 reviewing our law and to make it clear that we
20 comply with WIPO and that we implemented WIPO
21 correctly, as well as we have -- WIPO is implemented
22 in Mexico, and it's in force. We are reviewing the
23 law. We're making an upgrade to it. We're making
24 it consistent. We are contemplating a full reform
25 that complies with -- also with the criminal code.

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1 So we need to ensure that all the legal
2 bases are consistent, and we are in the process. So
3 this goes also with the implementation of ACTA.
4 That will be reflected.

5 CHAIRMAN McCOY: Thank you very much. If
6 you'd like to provide a copy of your remarks today,
7 we'd be happy to make that part of the public record
8 as well.

9 MR. BEHAR: Sure, I can.

10 CHAIRMAN McCOY: Thank you.

11 MR. BEHAR: Thank you.

12 CHAIRMAN McCOY: I think maybe we can get
13 one more presentation in before the break. I don't
14 know.

15 The next we have is ASCAP, American Society
16 of Composers, Authors and Publishers. Would you
17 like to go ahead, sir?

18 I don't have everyone's names on the
19 schedule at this point. So if I can ask everybody
20 to introduce themselves, that would be welcome.

21 MR. WEBB: Yes. My name is Jimmy Webb.
22 I'm Vice Chairman of the American Society of
23 Composers, Authors and Publishers, and I write songs
24 for a living and have been lucky enough to support
25 myself since I was a teenager. I'm here on behalf

1 of thousands of other writers who have not been so
2 fortunate, and I thank you for allowing me to
3 testify before you today.

4 I appear in my capacity as Vice Chairman of
5 the Board of the American Society of Composers,
6 Authors and Publishers. Thus, I am here
7 representing ASCAP's 400,000-plus songwriter,
8 composer, and music publisher members.

9 I'm a songwriter and not a lawyer, luckily
10 for ASCAP, so I won't try to reprise the written
11 filing that ASCAP, together with its sister
12 performing rights organizations, PROs, has already
13 made. Instead I want to explain why the future of
14 professional songwriting and, by extension, a good
15 chunk of American culture depends in great part on
16 your response to that filing.

17 ASCAP exists to ensure songwriters,
18 composers, and music publishers receive fair payment
19 for the public performance of the musical works they
20 create and own. To do this we grant public
21 performance licenses to a wide range of users such
22 as television and radio broadcasters, hotels,
23 nightclubs, universities, municipalities, and
24 internet services.

25 A unique feature of this PRO system is

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1 ASCAP's reciprocal relationship with foreign PROs in
2 over 90 countries. We collect and pass on to them
3 the royalties for public performance of their
4 members' music in our country, and in turn the
5 foreign PROs collect royalties for performances of
6 American music in their territories and send it to
7 us for distribution.

8 We are talking about real money here
9 because American music is popular worldwide. ASCAP
10 receives over \$300 million each year from overseas
11 PROs. That accounts for about one-third of all the
12 distributions we make to ASCAP members. In other
13 words, it's one-third of my income, for instance.
14 And that is a critical and increasing source of
15 income for ASCAP members.

16 For many American songwriters and
17 composers, a healthy stream of performance royalties
18 now means the difference between being a
19 professional music creator who constantly hones his
20 craft or a musical hobbyist with a full-time job.
21 This means that when the reciprocal system breaks
22 down, the livelihoods of American creators are at
23 risk.

24 Many cable TV operators, broadcasters, and
25 other music users in foreign territories profit from

1 public performances of U.S. music but spurn their
2 obligation to pay for the rights. When they refuse
3 to pay the foreign PROs for these performances, it's
4 also American songwriters and composers who don't
5 get paid. That's why we need your help to make sure
6 that overseas broadcasters, cable operators, and
7 other users live up to their legal obligations and
8 pay for the music they use.

9 Let me offer two examples, the Caribbean
10 and China.

11 A string of jointly controlled cable TV
12 companies in the Bahamas, Jamaica, Trinidad and
13 Tobago are among the most egregious violators of the
14 public performance rights of U.S. songwriters and
15 composers. They transmit lots of American music,
16 but they refuse even to negotiate with their own
17 PROs for a public performance license.

18 Similarly, some leading Caribbean
19 television and radio broadcasters refuse to pay for
20 the public performance of music, notably in
21 Barbados.

22 Courts in these countries have proven
23 incapable of enforcing the public performance right.
24 That hurts the local music creators, of course, but
25 it also hurts us.

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1 It's critical that the U.S. government step
2 in, use the Special 301 Report to call out these
3 Caribbean scofflaws and to vindicate the rights of
4 U.S. songwriters and composers.

5 Governments in these countries could
6 pressure their cable operators and broadcasters to
7 comply. After all, these companies operate under
8 license issued by their local governments. But
9 these countries seem to need a little encouragement
10 in the form of placement on the Special 301 watch
11 list in order to bring these companies into
12 compliance.

13 Shifting locales, but in the same vein,
14 U.S. songwriters, composers, and music publishers
15 are being grossly underpaid for public performances
16 of our works in China. ASCAP's written submission
17 provides a number of different statistics that show
18 how low the performance royalties in China are.

19 I'd like to add one more, because I agree
20 with our ASCAP chairman, Paul Williams, that this
21 statistic says it all. ASCAP members receive more
22 in performance royalties from Honduras than from
23 China. Think about that for a second and you'll
24 begin to grasp the magnitude of the unfairness.

25 The Music Copyright Society of China, MCSC,

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1 is China's only authorized PRO. Despite this
2 authority and a reciprocal agreement in place with
3 American PROs, MCSC almost completely fails to
4 compensate American songwriters, composers, and
5 music publishers. MCSC collects only a tiny amount
6 from Chinese TV and radio broadcasters for public
7 performance, and literally nothing at all for the
8 public performance of music in movie theaters or
9 theatrical exhibitions or hotels.

10 As a result, American creators receive a
11 pittance for the extensive exploitation of their
12 works in the world's largest nation and second
13 largest national economy.

14 While I know China has long been on the
15 Special 301 radar screen as a major IPR violator, I
16 ask that you add the performance rights issue to the
17 list of grievances that you will try to correct.

18 And I thank you very much for your time and
19 attention. I hope I haven't gone over.

20 CHAIRMAN McCOY: No. In fact, you've gone
21 under, so we really welcome your participation
22 and --

23 MR. WEBB: Oh, thank you very much.

24 CHAIRMAN McCOY: -- your perspective as a
25 songwriter on this is valuable. Can I just ask you

1 -- I mean, I thank you for the substance of all your
2 submissions in the particular countries. Can I just
3 ask you to reflect a little bit on how the music
4 business is changing on an international stage and
5 why that makes the payments of royalties from
6 overseas, as you're suggesting, particularly
7 significant?

8 MR. WEBB: Well, I think that it's
9 essential that we cement global agreements with all
10 the PROs in existence, including this newly formed
11 one in China, which is basically a symbolic gesture
12 on their part; but that, I think, they were granted
13 membership in the WTO is essentially conditional on
14 the fact -- on a promise that they would live up to
15 these obligations, and it's been something like
16 eight or nine years now and there are no signs of
17 them complying.

18 This money is very important to us. As I
19 said, sometimes our foreign money is a significant
20 part of our income. It can be as much as a third of
21 our income. And we're only asking that they be put
22 on the watch list and prompted to try to persuade
23 them to comply.

24 CHAIRMAN McCOY: Well, thanks very much for
25 your participation today. We really appreciate your

1 presence and elaborating on those issues for us.

2 MR. WEBB: Thank you very much.

3 CHAIRMAN McCOY: I think what we'll do at
4 this point is take our 10-minute break. I have
5 10:50 now, so we'll start again at 11:00, and
6 that'll be 10 minutes for -- hopefully we can find a
7 couple more chairs and get everyone a seat. So
8 we'll resume again in 10 minutes.

9 Thanks, everyone.

10 (Off the record.)

11 (On the record.)

12 CHAIRMAN McCOY: I think the next speaker
13 on the agenda is Doctors Without Borders. Welcome.
14 I'll just remind you to introduce yourself for the
15 record, and the floor is yours.

16 MS. SANJUAN: Thank you, sir.

17 My name is Judit Rius Sanjuan, and I'm the
18 U.S. Manager of the Access Campaign for Medecins
19 Sans Frontieres/Doctors Without Borders.

20 This statement is too long. I have 10
21 minutes, so I'm not going to take it personally if
22 you cut me --

23 CHAIRMAN McCOY: No, no, you can take 10
24 minutes.

25 MS. SANJUAN: It's basically based on a

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1 grievance submission that was much more longer than
2 we submitted, so everything is there.

3 I'm going to deliver this statement on
4 behalf of Medecins Sans Frontieres/Doctors Without
5 Borders.

6 We would like one more year to start by
7 expressing our disappointment that U.S. government
8 agencies that have a mandate to promote and protect
9 global health are not present in this room, and that
10 civil society from developing countries have not
11 been provided an opportunity to participate. We
12 acknowledge the presence of the State Department,
13 but we miss here the Department of Health and Human
14 Services, USAID, the Global Health Initiative, and
15 specifically also a representative of PEPFAR.

16 Medecins Sans Frontieres/Doctors Without
17 Borders is an independent international medical
18 humanitarian organization that delivers medical care
19 to patients in over 70 countries. Our projects
20 focus on the needs of poor people living in
21 developing countries where medical needs are often
22 the most neglected.

23 We seek increased access to affordable
24 lifesaving medicines, vaccines, and diagnostic tools
25 in developing countries and to stimulate the

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1 development of urgently needed better tools for our
2 field teams and people in countries where we work.

3 Patients in developing countries are denied
4 access to medicines, vaccines, and diagnostic tools
5 either because they do not exist due to inadequate
6 incentives for the development of appropriate and
7 effective tools, like tools for neglected tropical
8 diseases, or because they exist but they are not
9 available in their countries due in part to
10 intellectual property barriers and high costs.

11 MSF is concerned by the U.S. government's
12 continued use of trade pressures to challenge
13 efforts by developing countries to ensure access to
14 medicines for their populations. Through the
15 release of the Special 301 list every year, the U.S.
16 government is trying to drive countries to implement
17 intellectual property standards above those required
18 by international law. We urge the U.S. government
19 to abstain from threatening developing countries
20 with trade sanctions simply for trying to respond to
21 public health needs.

22 The Special 301 mechanism is only one tool
23 that USTR has used to this end. The United States
24 is aggressively advancing a TRIPS-plus agenda,
25 seeking intellectual property protections more

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1 extensive than those under international law and the
2 WTO TRIPS Agreement through ACTA and TPP. Our
3 recent press releases and statements on the Trans-
4 Pacific Partnership Agreement and ACTA should
5 therefore also inform this process.

6 The problem of access to medicines extends
7 to any new drug, diagnostic test, or vaccine needed
8 to treat, detect, or prevent a range of diseases
9 affecting the people MSF treats in developing
10 countries. The problems of access to medicines is
11 not limited to HIV/AIDS and other communicable
12 diseases. The global burden of non-communicable
13 diseases, like cancer and inherited diseases, is
14 increasing worldwide, with the heaviest burden
15 falling on the low- and middle-income economies.
16 However, the magnitude of the HIV/AIDS pandemic has
17 highlighted the fact that millions in the developing
18 world do not have access to medicines and the import
19 of generic competition.

20 Today, more than six million people are on
21 antiretroviral therapy in developing countries.
22 This is only possible because generic competition
23 caused annual first-line drug prices to reduce from
24 over \$10,000 around 10 years ago to \$150 per patient
25 per year today.

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1 MSF could not provide ARV, an HIV/AIDS
2 treatment, to more than 170,000 patients in more
3 than 19 countries without generic competition. More
4 than 80 percent of the products that we use come
5 from India and are generics of high quality.

6 The U.S. government also acknowledges the
7 significance of generic competition in its global
8 AIDS contribution. U.S. government-funded schemes,
9 such as the Global Fund to Fight AIDS, Tuberculosis
10 and Malaria, and PEPFAR, are also heavily reliant on
11 generic medicines. In data from last year from
12 PEPFAR, PEPFAR reports that generic formulations
13 account for almost 98 percent of the ARVs purchased
14 with PEPFAR funds, up from 14.8 percent when PEPFAR
15 started in 2005, and this has saved \$380 million
16 alone in 2010.

17 2011 was a historical year for the global
18 HIV/AIDS response. In a June meeting of the U.N.
19 High-Level Meeting on HIV/AIDS, the United States
20 government, with other U.N. member states, committed
21 to 15 by 2015, meaning to scale up the global AIDS
22 response to put 15 million on treatment by 2015.

23 A few months later, NIH released new data
24 that has proven that treatment of HIV/AIDS can
25 reduce the transmission of the disease by 96

1 percent, so that treatment is also prevention,
2 making the scale-up of treatment all the more urgent
3 to save lives.

4 During the World AIDS Day, the Obama
5 Administration responded to this new science and
6 this new political commitment calling for an AIDS-
7 free generation and announcing an increase in the
8 U.S. government global commitments for the fight
9 against HIV/AIDS. We welcome these announcements
10 and this news.

11 Alongside the tremendous progress in its
12 treatment, there however remains tremendous needs.
13 Ten million people are in urgent need of treatment
14 and are not having access to it.

15 The price difference is massive between the
16 basic-line -- first-line treatment regimen and the
17 newer lines that patients will need to have access
18 when they develop resistance.

19 MSF data shows that intellectual property
20 and patents are going to affect access to newer
21 drugs. The WHO-recommended second-line treatment is
22 three times more expensive than the more affordable
23 first-line regimen, and possible third-line and
24 treatment failure lines are around 20 times more
25 expensive than the current first-line regimen.

1 And funding for global health and for
2 HIV/AIDS in general has declined, leaving the Global
3 Fund to Fight HIV/AIDS, TB and Malaria and the U.S.
4 government PEPFAR-funded initiative short of
5 resources.

6 A few days ago, last week, the Obama
7 Administration presented its budget request for
8 2013, with a request for budget cuts on bilateral
9 HIV/AIDS and PEPFAR. However, they justified in
10 these budget cuts that the Obama Administration
11 could still fulfill its targets on HIV/AIDS because
12 of -- I am quoting the U.S. government on that --
13 the "relentless work to bring down costs and find
14 efficiencies. The per-patient cost to the U.S. of
15 providing antiretroviral treatment has fallen by
16 over 50 percent since 2008 because PEPFAR has
17 invested carefully, tailoring prevention to
18 countries' urgent needs and using generic drugs."

19 However, USTR-pursued strategies in the
20 Special 301 process and other forums are in complete
21 contradiction and in fact directly threaten these
22 U.S. government global health priorities and MSF
23 work in the field.

24 In our 2011 submission last year, we
25 highlighted the importance of a variety of TRIPS

1 flexibilities: the rights of developing countries
2 to define patentability criteria; the issue of
3 compulsory licenses; define patent protection
4 provisions, and define enforcement regimes from a
5 public health perspective. We provided concrete
6 examples of different countries where we work.

7 In this year, in our 2012 submission, we
8 have focused in one specific flexibility, that's the
9 flexibility to define patentability criteria with a
10 public health perspective.

11 According to the WTO TRIPS Agreement,
12 countries have an obligation to grant patents on
13 pharmaceutical products and processes, but the
14 question of what criteria to use to define what is
15 patentable is left to countries to determine. Yet
16 India, among other countries, were named in the 2011
17 Special Report because of the use of these
18 flexibilities.

19 India became fully compliant with the TRIPS
20 Agreement and introduced a product patent regime in
21 2005. It coupled its law with a critical safeguard
22 of refusing patents on routine improvements on
23 discoveries of new forms, combinations, or new uses
24 of known substances. The Indian patent law does not
25 consider routine improvements to be patentable,

1 unless an enhancement in efficacy is proven.

2 That's incorporating Section 3(d) of Indian
3 patent law. That provides for a strict
4 patentability criteria in an effort to prevent
5 companies from continually extending their 20-year
6 drug patents by patenting minor changes to existing
7 drugs.

8 The aim of Section 3(d) and similar laws in
9 other developing countries is to prevent the so-
10 called evergreening by prohibiting the patenting of
11 new forms of existing pharmaceutical substances that
12 do not demonstrate significantly enhanced efficacy.
13 India's strict patentability criteria --

14 CHAIRMAN McCOY: You have about two minutes
15 left.

16 MS. SANJUAN: Understood -- promotes access
17 to medicines and allows to continue having access to
18 lifesaving generics.

19 In my 2012 submission, I provide you with
20 different examples of drugs that are currently in
21 the market and the price discounts that we have --
22 we and the U.S. government and many other
23 governments have benefited because of this law and
24 how, basically, thanks to similar provisions, we
25 could be expanding access to medicines if the U.S.

1 government allows.

2 We are therefore very concerned with USTR
3 reference of these flexibilities and specifically
4 the pressure that USTR is imposing in developing
5 countries to change their laws.

6 I'm finishing by saying that the Special
7 301 Report must no longer be used to encourage
8 TRIPS-plus measures not required by international
9 law. The Special 301 Report must no longer threaten
10 developing countries for acting within their rights
11 to ensure access to medicines for their populations.

12 Rather than using the Special 301 Report to
13 unilaterally impose a heightened IP regime in
14 developing countries, the U.S. government should use
15 its law, policies, and financial resources to ensure
16 that research and development is needs-driven and
17 encourages innovation and to ensure sustainable
18 access to medicines for all.

19 Thank you.

20 CHAIRMAN McCOY: Thank you, Judit. We
21 appreciate your participation here today and the
22 good work that MSF does in the field around the
23 world.

24 MS. SANJUAN: If we don't have any
25 questions and if I still have a couple of minutes --

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1 CHAIRMAN McCOY: You still have about 30
2 seconds, so go ahead.

3 MS. SANJUAN: Thirty seconds, fantastic.
4 Thank you.

5 So I wanted to highlight one case and maybe
6 that could be part of the record for USTR. It's my
7 understanding -- of course I'm not a U.S. lawyer, as
8 you know, but it's my understanding there's a new
9 jurisprudence in the United States with the KSR and
10 Teleflex case. The Pfizer.

11 There are several new jurisprudences in the
12 U.S. court system through the last two, three years
13 that are really renovating the concept of the
14 obviousness within U.S. patent law, and I was just
15 wondering if I could ask you how you have reflected
16 on this new jurisprudence that U.S. is currently
17 embracing new demands to developing countries. And
18 I understand that you're not prepared for that
19 response, so maybe that could be justifying the
20 Special 301 Report.

21 CHAIRMAN McCOY: Yeah, we'll be happy to
22 take that into consideration in the process of
23 looking at the report.

24 MS. SANJUAN: Thank you. And also if you
25 could justify how USTR demands on patentability

1 criteria as it relates to two specific norms the
2 U.S. government has agreed to. One is the Doha
3 Declaration, how basically -- coherence with
4 Paragraph 4 specifically as a Doha Declaration, and
5 the Global Strategy and the Plan of Action, that was
6 agreed in 2008, the World Health Organization, on
7 global health, intellectual property, and
8 innovation. That would be very interesting, too.

9 CHAIRMAN McCOY: Thanks for those points.
10 We'll take them into consideration as we work on the
11 report.

12 MS. SANJUAN: Thank you.

13 CHAIRMAN McCOY: The next person on the
14 schedule is -- the next group on the schedule is
15 Essential Inventions, Incorporated. And if I could
16 just remind you to introduce yourself as you sit
17 down.

18 MS. COX: Morning. My name is Krista Cox,
19 and I work as an attorney. I'm here today
20 testifying on behalf of Essential Inventions,
21 Incorporated.

22 To begin with, I'd just like to echo what
23 Judit said a moment ago, that we are very
24 disappointed not to see any representatives from
25 other U.S. government agencies such as DHHS and

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1 USAID and PEPFAR.

2 Essential Inventions, Incorporated is a
3 U.S.-based corporation created to distribute generic
4 medicines. In order for this small company to
5 operate, it must overcome patent and other barriers
6 to enter markets.

7 Essential Inventions has previously been
8 involved in several compulsory licensing cases.
9 Although it has not yet distributed generic
10 medicines it has, nonetheless, offered benefits to
11 the public. For example, Essential Inventions files
12 a march-in rate case under the Bayh-Dole Act after
13 Abbott Laboratories raised the price of ritonavir
14 400 percent.

15 In the case of ritonavir, an important
16 HIV/AIDS drug, Abbott Laboratories ultimately made
17 very large concessions in the pricing of ritonavir
18 to the federal program after Essential Inventions
19 brought its march-in case. It has therefore saved
20 American taxpayers millions of dollars through lower
21 prices for ritonavir.

22 As a corporation involved in compulsory
23 licensing requests, with a goal to distribute
24 lifesaving medicines, Essential Inventions opposes
25 actions in the USTR Special 301 process that create

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1 patent and non-patent barriers that go beyond what
2 is required by international law.

3 I must question what the Special 301 Report
4 is intended to achieve and what value it provides.
5 As I will detail, the Special 301 process has not
6 been merely a way to check a country's compliance
7 with TRIPS, but instead encourages a number of
8 TRIPS-plus measures that hinder access to affordable
9 generic medicines and creates roadblocks for the
10 business of Essential Inventions.

11 The Special 301 process overemphasizes
12 intellectual property rights for the right holder,
13 at the expense of consumers, patients, and the
14 public interest. There's a lack of balance in the
15 report, which focuses on rights and enforcements
16 without promoting positive proposals for the public.
17 If the design of the system is to increase rights
18 or enforcement levels beyond global norms without
19 regard to human rights and the public interest, I do
20 have serious objections.

21 The World Trade Organization Agreement on
22 Trade-Related Aspects of Intellectual Property
23 Rights, known as the TRIPS Agreement, has set global
24 norms for intellectual property. Other
25 international instruments exist that are relevant to

1 intellectual property rights and their relation to
2 the public health, including the Doha Declaration on
3 TRIPS and Public Health, and the World Health
4 Organization Global Strategy and Plan of Action.

5 Taken together, these instruments set forth
6 global commitments and standards. It is not the
7 role of the United States to change these standards
8 through a unilateral process.

9 It appears that the U.S., through its
10 Special 301 process, pressures countries to provide
11 for higher levels of intellectual property rights
12 than are required by TRIPS. Prior reports clearly
13 indicate that the U.S. has encouraged countries to
14 give up their TRIPS flexibilities, and a number of
15 countries have appeared on Special 301 lists over
16 the years, at least in part because of their
17 decisions to exercise TRIPS flexibilities rather
18 than adopting a U.S. model. By pressuring countries
19 to adopt U.S. norms in order to avoid placement on
20 Special 301 watch lists, without regard to a
21 country's development concerns or culture context,
22 appears to be a form of cultural imperialism. There
23 are a number of ways to implement TRIPS obligations;
24 the U.S. model is not the only way.

25 It is highly inappropriate to push for

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1 these higher norms that clearly exceed the
2 requirements of TRIPS outside of the existing
3 multilateral systems such as the WTO and WIPO. The
4 Special 301 list, as well as secretly negotiated
5 free trade agreements such as the currently
6 negotiated Trans-Pacific Partnership Agreement, are
7 inappropriate means for changing norms on
8 intellectual property.

9 Because Essential Inventions is in the
10 business of promoting public health, it has serious
11 reservations to U.S. practices of pressuring
12 countries to enact TRIPS-plus measures. We oppose,
13 for example, USTR pressure to lower patentability
14 criteria or define the meaning of Article 27 of
15 TRIPS. Although Article 27 lays out the standards
16 for patentable subject matter, countries retain the
17 key flexibility to determine what inventions meet
18 the standards of new, inventive step, and capable of
19 industrial application.

20 India and Philippines were both placed on
21 last year's Special 301 Priority Watch List and
22 Watch List, respectively, with an objection noted as
23 to these countries' exercise of the TRIPS
24 flexibility.

25 In the case of exclusive -- also, as stated

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1 in our written submission, we object to patent term
2 extensions and patent linkage.

3 In the case of exclusive rights over
4 regulatory test data, I note that we not only object
5 to pressuring countries to adopt U.S. models of
6 protection, but that the U.S. system may be both
7 inappropriate and unethical.

8 Article 39.3 of TRIPS lays out the
9 requirements for protection. Member states must
10 protect undisclosed test or other data that involves
11 considerable effort from unfair use. However, these
12 obligations do not apply when necessary to protect
13 the public or unless steps are taken to ensure that
14 data are protected against unfair commercial use.
15 There's no requirement in TRIPS to provide
16 protection in the form of exclusive rights over
17 regulatory test data, which is the U.S. model.

18 Numerous countries on the 2011 Special 301
19 Watch List and Priority Watch List were encouraged
20 to provide protection against unfair commercial use,
21 as well as unauthorized disclosure of undisclosed
22 test or other data generated to obtain marketing
23 approvals for pharmaceutical products. If USTR
24 means to pressure countries to adopt the U.S. model,
25 we have serious objections both on public health

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1 grounds and ethical grounds.

2 Exclusive rights over test data results in
3 delays of generic entry into the market, keeping
4 prices out of reach for many patients by extending
5 monopoly rights over lifesaving medicines.

6 Alternatively, a generic competitor would
7 be forced to replicate test data, a wasteful
8 practice in violation of certain medical ethics.

9 It is important to note that exclusive
10 rights and test data is not the only way to
11 implement Article 39.3 of TRIPS. It does not even
12 represent the most efficient method and conflicts
13 with established medical ethics.

14 Paragraph 20 of the Declaration of Helsinki
15 on Ethical Principles for Medical Research Involving
16 Human Subjects notes:

17 "Physicians may not participate in a
18 research study involving human subjects unless they
19 are confident that the risks involved have been
20 adequately assessed and can be satisfactorily
21 managed. Physicians must immediately stop a study
22 when the risks are found to outweigh the potential
23 benefits or when there is conclusive proof of
24 positive and beneficial results."

25 The WHO Global Strategy and Plan of Action

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1 on Public Health, Innovation, and Intellectual
2 Property explicitly cites the Declaration of
3 Helsinki and notes the importance of promoting
4 ethical principles.

5 As I've noted, the agreement on TRIPS does
6 not require the granting of exclusive rights. Where
7 test data should be protected, there are alternative
8 mechanisms to the granting of exclusive rights, such
9 as through cautioning mechanisms that would avoid
10 unnecessary and unethical duplication of clinical
11 trials. Such systems, which have been -- for which
12 proposals have been made in middle and high-income
13 countries, would fairly compensate the originator of
14 test data, comply with medical ethics, and minimize
15 the barriers to entry for generic medicines.

16 That the U.S. would make demands for other
17 countries to enact unethical standards is
18 unacceptable, and we strenuously object to any
19 pressure on foreign governments to enact systems of
20 exclusive rights over regulatory test data.

21 I would like to voice one additional
22 objection to the Special 301 watch list, with
23 respect to the addition of countries who have
24 exercised their sovereign rights to grant TRIPS-
25 compliant compulsory licenses.

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1 Although the U.S. has said that it respects
2 this sovereign right, it has placed countries such
3 as Ecuador and Thailand, citing concerns over
4 compulsory licensing. Although the U.S. has issued
5 its own compulsory licenses, such as the numerous
6 judicially imposed compulsory licenses after the
7 Supreme Court case eBay v. MercExchange, it seeks to
8 eliminate this flexibility in other countries.

9 The Doha Declaration, I would remind you,
10 explicitly stated that countries have the right to
11 grant compulsory licenses and have the freedom to
12 determine the grounds upon which such licenses are
13 granted.

14 Pressuring countries not to use compulsory
15 licenses impacts the public health and impedes the
16 ability of Essential Inventions to conduct its
17 business. Countries should not be forced to give up
18 their internationally recognized TRIPS
19 flexibilities, such as the ones I've just discussed,
20 particularly at the expense of dying patients.

21 Thank you for your time.

22 CHAIRMAN McCOY: Thanks, Ms. Cox. We
23 appreciate your contribution today. You have about
24 a minute and a half left in your 10 minutes. I
25 would personally be interested to hear more about

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1 Essential Inventions and what it is that you do.

2 MS. COX: Certainly. Essential Inventions
3 was incorporated with the goal of distributing
4 essential inventions not only, you know, for
5 developing countries, for patients who cannot afford
6 the brand name product. It does so by encouraging
7 the use of generic medicines. Essential Inventions
8 has been involved in a number of compulsory
9 licensing cases. I did include a reference to those
10 cases in my submission, my written submission.

11 For example, I did, today, talk about the
12 ritonavir case that Essential Inventions was
13 involved in. In addition, Essential Inventions was
14 involved in a case of generic versions of a drug
15 used to treat rare forms of cancer from Canada to
16 Chile. It was also involved in a compulsory
17 licensing case to import AIDS medicines from India
18 to Cameroon.

19 In addition, Essential Inventions has been
20 involved in other march-in right cases in the United
21 States. For example, Essential Inventions filed a
22 request to the NIH to exercise its march-in rights
23 on the patents on Xalatan, which is a government-
24 funded invention that Pfizer sold for higher prices
25 in the United States than were charged for other

1 high-income countries, which was also the case in
2 ritonavir.

3 For ritonavir, for example, Abbott, when it
4 raised its prices 400 percent for the standalone
5 product, ritonavir, patients in the United States
6 were being asked to pay between five and ten times
7 more than the price in other high-income countries,
8 such as in Canada or the European Union.

9 CHAIRMAN McCOY: Thanks again for your
10 participation. We appreciate the information and
11 views that you've provided, and we'll take them into
12 consideration as we work on the report.

13 MS. COX: Thank you.

14 CHAIRMAN McCOY: Thank you.

15 So next on the schedule, I have Public
16 Knowledge.

17 And I'd just remind you to introduce
18 yourself as you take your seat. Thank you.

19 MS. RANGNATH: Thank you.

20 My name is Rashmi Rangnath. I work for
21 Public Knowledge. We're based in D.C., and we
22 advocate for the public's right and access to
23 information and participation in the culture on fair
24 terms.

25 I thank the committee for giving me an

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1 opportunity to testify today. In response to
2 concerns expressed at last year's hearing that
3 comments should be focused on specific countries, my
4 comments today will focus on Canada and explain why
5 Canada should not be placed on the Priority Watch
6 List or Watch List of this year's Special 301
7 report.

8 We believe that Canada is a clear example
9 of a country whose laws and practices are similar to
10 those of the U.S. and therefore does not qualify for
11 increased attention under the Special 301 process.
12 Furthermore, I hope that my comments would also
13 inform evaluation of other countries similarly
14 situated as Canada. These comments have been
15 prepared with the assistance of Dr. Michael Geist,
16 professor at the University of Canada and Canada
17 Research Chair in Internet and E-commerce Law.

18 Section 182 of the Trade Act requires the
19 Office of the USTR to identify countries that fail
20 to provide adequate and effective protection to the
21 intellectual property rights of U.S. persons.
22 However, the Act does not define the scope and
23 strength of IP rights that need to be protected. In
24 making that decision, the committee must be guided
25 by principles that underlie U.S. copyright laws that

1 define the scope and strength, as well as
2 limitations of various IP rights, while recognizing
3 that other countries will implement those principles
4 in ways tailored to their particular domestic
5 environments.

6 Furthermore, the Trade Act defines adequate
7 protection as the ability to "secure, exercise, and
8 enforce" IP rights. To the extent that Canada's
9 laws are based on similar principles as U.S. laws
10 and provide U.S. rights holders with a means to sell
11 their creative products, receive appropriate
12 compensation, and enforce their rights, it satisfies
13 the requirements of the Trade Act and cannot be
14 placed on the Watch Lists.

15 Canada is a member of the Berne Union and
16 the World Trade Organization. In accordance with
17 the requirements of these agreements, Canadian laws
18 provide exclusive rights to copyright owners, much
19 like U.S. law does.

20 In some respects, Canadian copyright
21 protections are stronger than in the U.S. For
22 example, Canada has a more developed collective
23 management system than the U.S. and this system
24 ensures that copyright owners have a greater ability
25 to license their works.

1 Limitations and exceptions to exclusive
2 rights in Canada are designed to permit users'
3 access to copyrighted works on fair terms, and use
4 them for purposes such as scholarship and
5 commentary.

6 Many of the Canadian limitations and
7 exceptions are much narrower than their U.S.
8 counterparts. For example, unlike the U.S. law,
9 Canadian law has no exception for parity.
10 Similarly, unlike in the United States, Canada does
11 not have a clear time-shifting exception. Expansion
12 of these provisions would be justified by the goal
13 of improving the Canadian public's access to works
14 while at the same time not jeopardizing rights of
15 copyright owners.

16 Second, Canadian law provides effective
17 enforcement mechanisms, including effective civil
18 remedies and criminal penalties. Civil remedies for
19 copyright infringement includes statutory damages,
20 which can result in very high damages awards.
21 Criminal penalties includes fines that can be as
22 high as a million dollars and jail time of up to
23 five years. Canadian courts have imposed these
24 penalties in many cases.

25 Furthermore, Canadian law enforcement and

1 border officials actively enforce IP rights. For
2 example, in 2010, the Royal Canadian Mounted Police
3 reported a significant increase in the enforcement
4 of IP crime with 818 occurrences of IP crime
5 investigated, a 37 percent increase from previous
6 years.

7 Despite the diligent law enforcement
8 efforts of Canadian authorities, some have
9 characterized Canada as a "piracy haven." Contrary
10 to this claim, evidence from independent sources, as
11 well as industries that benefit from this process,
12 indicate that infringement rates have been declining
13 in Canada. At the same time, markets for content
14 have been expanding.

15 For instance, the operating revenue for
16 motion picture theaters has grown steadily since
17 2005, with industry enjoying operating profit
18 margins of 11.3 percent in 2010. Canada is the
19 sixth largest market for recorded music in the
20 world. The entertainment software industry has
21 enjoyed similar growth, as well.

22 In view of these positive trends, the
23 presence of some copyright infringement should not
24 constitute grounds for placement of Canada on the
25 watch lists. If that were the measure of success,

1 the U.S., itself, would not meet the standards that
2 the Special 301 process seems to apply to other
3 countries.

4 The most diligent and effective enforcement
5 efforts, whether in Canada or in any other country,
6 would fail to bring infringement levels down to
7 zero. In fact, efforts to bring infringement levels
8 down to zero would require an enforcement overreach
9 that would claim due process, privacy, and free
10 speech rights as collateral damage. If the USTR
11 pressures countries to take overbroad enforcement
12 measures, the credibility of the Special 301 process
13 will suffer.

14 I will end my comment with an observation
15 that law reform efforts in Canada would not
16 undermine the effectiveness of protection available
17 to IP rights owners. Provisions in the proposed
18 bill include measures designed to strengthen
19 Canada's limitations and exceptions. If these
20 measures were to pass, Canadian limitations and
21 exceptions would still be narrower than U.S.
22 limitations and exceptions.

23 I would also like to mention that more than
24 1500 U.S. citizens support our request to the USTR
25 to not consider limitations and exceptions as a

1 derogation from the protection of intellectual
2 property rights. These citizens have signed a
3 petition that Public Knowledge drafted, and I ask
4 that you permit me to submit this petition into the
5 record.

6 Thank you.

7 CHAIRMAN McCOY: Thanks very much.

8 We welcome the additional information for
9 the record and appreciate the country-specific
10 information you've provided.

11 I just want to see if any of our copyright
12 experts want to -- go ahead, Maria.

13 MS. STRING: Thank you for your comments.

14 I'd be curious to know, and I did not see this
15 in your submission, what Public Knowledge's view is
16 on the current bill pending in Canada on C-11. I
17 know that separately, Professor Geist has opined
18 previously, before his work with you, on the
19 adequacy of that bill.

20 So I'd be curious to know, as the hearings
21 begin in March, what is Public Knowledge's view on
22 the adequacy of the bill as presently developed, and
23 would you be able to provide any input or comments
24 on to the extent you might be asking for further
25 modifications of the bill in Canada?

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1 MS. RANGNATH: So we don't have a developed
2 position on the bill, and we are not asking for
3 modifications. We think that is Canadian domestic
4 processes.

5 Our view, with respect to the Special 301
6 process or mission is that the bill does not -- and
7 its versions don't undermine the protections that
8 are available to U.S. rights holders in that there
9 are changes to suit the needs of Canadian citizens
10 and expanse of limitations and exceptions would
11 still not make Canada a candidate for placement on
12 the watch lists. And our view is limited to that.

13 CHAIRMAN McCOY: Thanks very much.

14 Are there any other questions?

15 (No response.)

16 CHAIRMAN McCOY: If not, we appreciate your
17 input and the information you provided, and we'll
18 take into consideration as we work on the report.

19 MS. RANGNATH: Thank you.

20 CHAIRMAN McCOY: Thank you.

21 So next I have Global Intellectual Property
22 Center.

23 If you could just remember to introduce
24 yourselves as you take your seats. Welcome.

25 MR. ELLIOT: My name is Mark Elliot. I'm

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1 the Executive Vice President of the Global IP Center
2 at the U.S. Chamber of Commerce. And this is my
3 colleague, Gina Vetere, who is also a member of the
4 GIPC.

5 I want to thank you all for the opportunity
6 to testify before the Special 301 Committee.

7 The GIPC was established back in 2007 as an
8 affiliate of the U.S. Chamber of Commerce, as the
9 world's largest business federation representing the
10 interests of three million businesses of all sizes,
11 sectors, and regions, as well as state and local
12 chambers and industry associations across the
13 country.

14 The GIPC is working to champion
15 intellectual property rights that we believe are
16 vital to creating jobs, saving lives, advancing
17 global economic growth, and generating breakthrough
18 solutions to global challenges.

19 This is the first time that the GIPC has
20 submitted comments to the Special 301 process. We
21 did so because we believe that the Special 301
22 report is a critical tool to spotlight on countries
23 that are threatening American jobs and economic
24 growth by undermining intellectual property rights
25 of our innovative and creative industries.

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1 Intellectual property-based industries
2 account for more than \$7.7 trillion worth of
3 United States gross domestic product and drive about
4 60 percent of all our exports, and they employ over
5 19 million Americans.

6 Sound IP policies and the enforcement of IP
7 rights in the United States and abroad are therefore
8 essential to advancing U.S. economic recovery,
9 driving America's competitiveness, economic growth,
10 and creating high-quality, high-paying American
11 jobs.

12 The Special 301 report is an essential
13 measure of business climate for our members who wish
14 to export to, invest in, and conduct business with
15 foreign countries.

16 We have divided our submission into a
17 thematic overview and a country assessment. The
18 first half of the report highlights what we are
19 seeing as growing challenges for overall
20 intellectual property protection and enforcement
21 environment in areas needed to build a stronger IP
22 climate globally.

23 The second half of the report provides an
24 assessment of eight countries that present
25 significant concerns across all our industries and

1 we believe require some effective IP protection and
2 enforcement. These countries are Brazil, Canada,
3 China, India, Mexico, Russia, and the Ukraine.

4 We chose to divide the submission in this
5 way because the GIPC is a broad-based industry
6 association representing a wide range of IP issues
7 across multiple sectors. As such, rather than
8 categorizing countries as Priority Watch or just
9 simply Watch, we believe we are in a better place to
10 provide a broad assessment of IP issues in those
11 countries that present the greatest opportunities
12 and challenges for our members across all sectors.

13 We also believe that many of our member
14 companies, through their own industry associations,
15 submit their own Special 301 comments that analyze
16 their issues at greater depths and are better
17 qualified to make their determinations what should
18 be Watch and what should be Special Watch --
19 Priority Watch, I'm sorry.

20 In many countries that we highlighted, we
21 did see some progress. In China, for example, the
22 government took significant steps toward a better IP
23 environment by making permanent their 2010 Special
24 IPR Campaign.

25 We also commended the Russian government's

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1 successful conclusion of the WTO accession process
2 through which the government demonstrated a
3 willingness and ability to improve its IP protection
4 and enforcement regime, even if much more still
5 needs to be done in this area.

6 We also highlighted significant concerns
7 with the failure to provide adequate and effective
8 IP protection and enforcement in a number of key
9 markets.

10 For example, in a number of countries, we
11 raised concerns regarding inadequate and ambiguous
12 IP laws and regulations. These concerns span a
13 range of issues, from the failure to implement the
14 WIPO Internet Treaties to the lack of ex officio
15 authority to combat counterfeiting and piracy at
16 borders to the protection of pharmaceutical tests.

17 These are a few examples from our
18 submission that highlight the need for USTR to
19 continue to work in these key areas and to create
20 action plans that provide a roadmap to secure much-
21 needed IP reforms.

22 Adequate and effective protection and
23 enforcement of intellectual property abroad is vital
24 to America's economy, and the GIPC looks forward to
25 working with the U.S. government to ensure that all

1 necessary steps are taken to achieve this goal.

2 Thank you for the opportunity to testify
3 here today.

4 CHAIRMAN McCOY: Thanks. Thanks very much,
5 and we always welcome new participants to the
6 process, so your participation is welcome. And
7 thank you, also, for elaborating on some of the
8 specific country issues. As the previous speaker
9 reflected, that's something that we've encouraged in
10 the past, so both thematic and country-specific
11 information is welcome.

12 You have about four minutes left, if you
13 want to elaborate. I'm sure the members of the
14 panel would be interested in any additional
15 information on particular countries or themes that
16 you'd like to highlight from your submission. I'll
17 leave that up to you.

18 MS. VETERE: I think that we don't
19 necessarily need to go into the specific countries,
20 since we already detailed the concerns, but what we
21 did, just to reiterate, try to do is look at the
22 countries that we really see as priority areas for
23 opportunities and challenges, and that these
24 represent probably the broadest level of cross-
25 industry input that you receive versus some the

1 industry-specific associations.

2 So, certainly, if there are areas that you
3 have found from our brief where you would like to
4 see us elaborate, we'd be happy to provide greater
5 specifics in a post-hearing brief or try to answer
6 the questions now, if you have them.

7 CHAIRMAN McCOY: I think we have your
8 information, and we'll continue to study it, and we
9 appreciate your participation today. Thank you.

10 MR. ELLIOT: Thank you very much.

11 CHAIRMAN McCOY: The University of Wyoming
12 College of Law, Center for International Human
13 Rights Law and Advocacy.

14 Please do introduce yourselves. Thank you.

15 MR. TUETING: My name is Brooks Tueting.

16 MR. NOVOGRODSKY: My name is Professor Noah
17 Novogrodsky.

18 CHAIRMAN McCOY: The floor is yours,
19 gentlemen.

20 MR. TUETING: Thank you.

21 Hello. I'd like to begin by saying that I
22 am currently a third-year law student at the
23 University of Wyoming College of Law, and I would
24 like to thank you for the opportunity to testify
25 today and for your consideration of the proposals

1 that I will make concerning Thailand's placement on
2 the Special I Priority Watch List.

3 I'll begin by acknowledging that I'm not a
4 stereotypical human rights advocate. I'm a
5 registered patent agent with the United States
6 Patent and Trademark Office, and I will soon be a
7 registered patent attorney. I'm well versed in
8 patent law and an ardent supporter of strong
9 intellectual property protections, especially patent
10 rights.

11 However, during my studies, I was invited
12 to participate in the Center for International Human
13 Rights Law and Advocacy at the University of Wyoming
14 College of Law. I was offered the opportunity to
15 work on an issue concerning access to essential
16 medicines in Thailand. This issue inherently
17 concerns the patenting of pharmaceuticals.

18 In May 2011, I traveled to Bangkok to study
19 the issues and gain an understanding of the concerns
20 of Thai access to medicines activists.

21 In consultation with faculty advisors at
22 the University of Wyoming law school, I've developed
23 three modest suggestions to share with the USTR.
24 These are my own views and they are shared by the
25 Center for International Human Rights Law and

1 Advocacy, but since I don't purport to speak for the
2 University of Wyoming as a whole, please consider
3 this submission the result of an individual research
4 project.

5 First, I invite the USTR to recognize the
6 differences between pharmaceutical patents and other
7 types of intellectual property by implementing a
8 bifurcated review process for placement on the
9 Special 301 list. Pharmaceutical products should be
10 afforded separate recognition and review when
11 considering trade treatment and sanctions,
12 especially placement on the Special 301 list.

13 Now, there are two parts to this idea. If
14 a state is accused of violating intellectual
15 property rights solely for its treatment of
16 pharmaceutical products, it should be subject to a
17 separate process that considers the TRIPS framework
18 and weighs the public health benefits of the
19 government's actions against the patent holders'
20 interests.

21 And if a state is placed on the Special 301
22 list for violations of other types of intellectual
23 property, it is critical to engage in an inquiry
24 into the effects that placement will have on public
25 health and access to medicines.

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1 I believe that countries violating other
2 types of intellectual property should be held
3 accountable by the USTR to increase the value of
4 intellectual property and to protect American
5 innovation.

6 The call for procedural bifurcation takes
7 into consideration the human elements and life-
8 saving reality of pharmaceutical patents while
9 recognizing the innovation rationale, i.e.,
10 financial reward for substantial investment in their
11 research and development for intellectual property
12 more generally.

13 In both cases, I believe the USTR should
14 review pharmaceutical patents separately from other
15 types of intellectual property rights in relation to
16 the Special 301 list. This procedural bifurcation
17 would be especially relevant to Thailand, where
18 pirating of DVDs and other copyright violations are
19 rampant.

20 The 2011 Special 301 Priority Watch List
21 made no mention of compulsory licenses on
22 pharmaceuticals in Thailand. Implementing a
23 bifurcated Special 301 review process could
24 effectively increase access to essential medicines
25 while maintaining effective protection for all other

1 types of intellectual property.

2 Second, I suggest that the USTR begin to
3 consider states' reliance on the existence and
4 adoption of the Medicines Patent Pool as an
5 increasingly important variable in evaluating
6 respect for intellectual property rights. I take no
7 position on how wealthy countries or individuals pay
8 for pharmaceuticals. These statements relate solely
9 to the public health sector.

10 The pharmaceutical industry should profit
11 from individuals and countries that can afford to
12 pay market prices to enhance further pharmaceutical
13 research and development. If designed and
14 implemented properly, the Medicines Patent Pool will
15 provide pharmaceutical companies and countries
16 needing essential medicines a forum for bilateral
17 agreement to facilitate access to lifesaving
18 medicines. The long-term goal of the patent pool is
19 to facilitate affordable, one-stop shopping for
20 essential medicines while protecting the rights of
21 patent holders.

22 To encourage states to make use of the
23 patent pool, the USTR should develop a presumption
24 against sanctions for states that source a
25 percentage of their essential medicines for use in

1 the public sector from the pool. As the patent pool
2 expands over time, this percentage could grow.

3 Should the USTR allow a state experiencing
4 a serious health crisis to access patents from the
5 Medicine Patent Pool without the possibility of
6 penalties or repercussions levied by the USTR for
7 those actions, we submit that the Thai people could
8 gain access to essential medicines, lives would be
9 saved, and the pharmaceutical industry would
10 maintain patent protection on valuable inventions.

11 Finally, I respectfully request that the
12 USTR seek to harmonize treatment of Thailand with
13 other Pacific Rim states. In view of the ongoing
14 Trans-Pacific Partnership negotiations, the USTR's
15 treatment of Thailand, including proposed procedural
16 bifurcation and increased reference to the Medicines
17 Patent Pool, should facilitate the country's future
18 entry into the compact while adopting the lessons of
19 the Thai experience.

20 Balancing intellectual property protection
21 and access to essential medicines is a delicate
22 task. The USTR should advocate for principled
23 intellectual property protections in an increasingly
24 global marketplace. By implementing the
25 aforementioned compromises, especially procedural

1 bifurcation, I believe the USTR can effectively
2 protect pharmaceutical innovation and their
3 respective patents while increasing access to
4 essential medicines.

5 In conclusion, I would like to recognize
6 the USTR's openness in the Special 301 Review
7 process and for the opportunity to speak today.
8 Thank you again for your time and consideration in
9 these matters.

10 CHAIRMAN McCOY: Thank you. Thank you very
11 much, Mr. Tueting, first of all, for your
12 participation in the process -- as I said to the
13 previous speakers, we always welcome new
14 participants in the process -- and also for your
15 thoughtful suggestions.

16 Could I just -- you have three or four
17 minutes left. Could I ask you to elaborate a little
18 bit on the idea of procedural bifurcation, as your
19 thought, that we would have -- that we would do,
20 sort of, a separate listing for each country for
21 status on pharmaceutical patent issues and all other
22 issues?

23 MR. TUETING: Yes. The procedural
24 bifurcation takes into account the fact that
25 pharmaceutical patents are very different in the

1 fact that these medicines oftentimes save lives, and
2 it would be a separate review process, so a country
3 that is not violating pharmaceutical patents but
4 violating other types of intellectual property, such
5 as trademarks, copyright, whatever that may be,
6 there would be essentially two reviews.

7 And so if you have a country that is
8 violating other types of intellectual property, they
9 should be listed and recognized that they are
10 violating those other types of intellectual
11 property, but recognize that maybe they aren't
12 violating pharmaceutical patents and that would
13 hopefully increase access to essential medicines.

14 MS. BONILLA: Sorry. Jean Bonilla from the
15 State Department.

16 I just want to clarify, so that then what
17 your underlying assumption is, is that the
18 pharmaceutical issues present a unique lifesaving
19 opportunity or consequence in the market and that
20 even patents on other types of things, or
21 certifications like Underwriters Laboratories-type
22 certifications for electrical appliances, would not
23 have the same sort of impact on public health and
24 safety?

25 MR. TUETING: Yes, I believe that is an

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1 accurate statement.

2 CHAIRMAN McCOY: Well, thank you very much
3 for your participation, and we look forward to
4 considering the suggestions you made in the course
5 of our review this year.

6 MR. TUETING: Thank you very much.

7 CHAIRMAN McCOY: Next on the schedule is
8 American University Washington College of Law
9 Program on Information Justice and Intellectual
10 Property.

11 If I could remind you to introduce
12 yourself, Mr. Flynn.

13 MR. FLYNN: I will repeat exactly what you
14 said, which is I am Sean Flynn. I'm from the
15 Program on Information Justice and Intellectual
16 Property at American University Washington College
17 of Law.

18 And so unlike this last speaker, I'm not
19 new to this process. This is the third time, I
20 believe, that I've been here, which I think is the
21 three years that we've had hearings, is that right?

22 So I'd like to start by something that I
23 wasn't preparing at all, which is to also express a
24 lot of concern that the health groups are not here
25 today. I just looked through the schedule, and of

1 the six public interest groups that are here today,
2 three are exclusively dedicated to the medicines
3 issues; two, myself and Jamie, work on both
4 medicines and copyright and other issues; and there
5 is only one that is exclusively dedicated to
6 copyright issues.

7 In the future, I would call on you to
8 please exert more pressure on the Department of
9 Health and Human Services and USAID and PEPFAR to
10 join this hearing. I think the hearing makes itself
11 appear to public interest groups to be less
12 effective, determinative, and important without
13 their representation at this hearing.

14 I think it's not a coincidence that there
15 are fewer public interest groups this year taking
16 part in this process, and my comments today, I
17 think, are going to focus on some of those issues.

18 So I think this hearing is very important.
19 I think that the types of deliberations that go on
20 in public are different than the types of
21 deliberations that go on in private. I know a lot
22 of industries meet with you all in private, and I
23 think it's important that some of this discussion,
24 at least, take place in public.

25 But my comments are geared towards changes

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1 that you can make to make this process more open,
2 more fair, and more legal. And the implication that
3 I'll just state very bluntly is, I do not think that
4 this process is open, is fair, or is legal.

5 And let me repeat, essentially, some of the
6 submissions that we have been making over the years
7 and call, very specifically, for you to do something
8 in response, which is that you, within the report
9 this year, should answer, in writing, the major
10 complaints and challenges to this process the public
11 interest organizations have been making over the
12 last three years. This is a matter of good
13 governance policy, but I also think it's a matter of
14 your legal obligations within this process.

15 As I have indicated before in my testimony,
16 this process is an informal agency adjudication
17 under the Administrative Procedures Act. That
18 flows -- it's a fairly easy read from the statute,
19 but a process that is applying a statutory norm to
20 past activities but is not required to go through
21 formal adjudication is an informal adjudication
22 under the APA, which means it is bound by the
23 standard to avoid arbitrary and capricious conduct.
24 You practice arbitrary and capricious conduct when
25 you write a report that only reflects one part of

1 the record before you.

2 So when Public Knowledge and CCIA come up,
3 as they have, many years in the past and say you
4 should not only be advocating for the interests of
5 rights holders, content industries, and
6 pharmaceutical companies, you should also advocate
7 on behalf of those industries within the United
8 States and consumer groups within the United States
9 that rely on limitations and exceptions to
10 copyright.

11 It's a pretty plain reading of the 301
12 statute that adequate and effective intellectual
13 property would include both sides of the
14 intellectual property balance: both limitations and
15 exceptions, and rights themselves.

16 Now, you can disagree with that statement
17 of law, but I don't think it's lawful for you to
18 disagree with that statement of law and then say
19 nothing about it in the report. I think you need to
20 explain, within the report, that that assertion has
21 been made and why you reject it, if you do.

22 Second, it has been stated repeatedly,
23 including, in my statement and written proposal,
24 that this process and the way it is being undertaken
25 violates the World Trade Organization Dispute

1 Settlement Understanding.

2 So the Dispute Settlement Understanding
3 states very clearly, and it's quoted in my
4 footnotes, that members shall not make a
5 determination to the effect that a violation has
6 occurred except through recourse to dispute
7 settlement understanding. And there is a specific
8 case on this, the panel report on United States
9 Section 301 saying that what we're talking about is
10 not just sanctions, it's also threat of sanctions.

11 Now, the Special 301 process, when you are
12 describing the Special 301 process, you need to
13 describe, I believe, how the threats that you make,
14 by elevating countries to higher and higher lists up
15 through the Priority Watch List and Priority Foreign
16 Country list, is not a threat of sanctions and does
17 not include determinations of what TRIPS requires.

18 Now, I've looked briefly over the IPA and
19 PhRMA submissions, and they make dozens of TRIPS
20 interpretations, which are contested and are not
21 backed on any decisions by an actual dispute
22 resolution panel. When you take those positions as
23 the basis for listing, you are making a
24 determination on TRIPS unilaterally, which I believe
25 is illegal under the WTO rules, and I think you owe

1 it to the countries on the list, and the general
2 public, to at least explain why that's not true.

3 Third, it has been also stated repeatedly
4 before you that your interpretation of the ability
5 to go into nondiscriminatory pharmaceutical
6 reimbursement practices is in violation of the
7 underlying 301 statute.

8 So for Special 301, there is a definition
9 of market access. The definition of market access
10 within the agreement states that you have to have a
11 factual basis for the denial of fair and equitable
12 market access as the result of a violation of
13 international law or agreement, or the existence of
14 barriers referred to in Section (d)(3). And if you
15 go to that, you find, again, violation of
16 international law or discriminatory non-tariff
17 barriers.

18 Note that that definition is different than
19 the definition in Section 301. Section 301 and
20 Special 301 are different. You are implementing
21 Special 301, and you need to follow the Special 301
22 statute. Every instance where you are listing
23 countries or the introductory remarks where you are
24 naming countries, identifying them under the Act,
25 for nondiscriminatory reimbursement policies, even

1 if they lower the prices of patented medicines, is
2 not authorized within the statute. And if you
3 disagree with that, please explain why that
4 interpretation of the statute is wrong.

5 Fourth, best practices. So last year, you
6 announced that you were going to include best
7 practices within the report, and a large number of
8 public interest organizations actually issued
9 additional filings naming what they think are
10 various best practices. I've included some more of
11 them in my written testimony. None of them were
12 included.

13 The only best practices that were included
14 were those submitted by content industries and
15 pharmaceutical companies. You need to explain why.
16 That's an arbitrary selection of one part of the
17 record to reflect within your overall report, and I
18 think it violates the APA to do that.

19 Finally, so I think it's interesting how
20 few of the normal stakeholders that are involved in
21 this process are here at this hearing. I think it's
22 a reflection that there is an idea among many that
23 this is not where the real action happens, that the
24 real action happens behind closed doors in meetings
25 with the committee that are not on the record and

1 that are not public.

2 I've actually been part of one of these
3 meetings before, and a large number of the Special
4 301, the committee is present at those meetings.
5 This triggers obligations under the Freedom of
6 Information Act to have those meetings in public or
7 to make a public decision on why you are closing
8 those meetings to the public and still, within the
9 *Federal Register*, publish the fact that the meeting
10 has happened, so we know.

11 I think the meeting of private
12 stakeholders, as a body, violates the federal open
13 meetings laws if you do not publish that and make an
14 on-the-record determination on why you are not
15 having that meeting in public. I think following
16 these kinds of rules might actually make this
17 hearing more important and determinative and might
18 drive you towards elongating this section of the
19 process rather than the private, closed-door section
20 of the process.

21 And I will cabin all of this with saying
22 what you see going on around the world today, the
23 protests in Europe around ACTA, the protests in this
24 country around SOPA, are all about secrecy: secret
25 lawmaking and norm setting that affects us all. And

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1 people hate it.

2 People also tend to hate this process the
3 more they figure out about it. And the way to get
4 back at that is to change the process, have it in a
5 more transparent, open, and fair fashion; reflect a
6 broader range of views within it, and start taking
7 positions that are not reflective of only one side
8 of a narrow range of U.S. stakeholders.

9 And I'll end on that. Thank you.

10 CHAIRMAN McCOY: Thank you for your views.

11 Just a quick question on your second point
12 about how we describe the process and its
13 interaction with the process of bringing a WTO case.

14 And we had a description in the report, I
15 think it was Annex A of the last report, that talks
16 about, sort of, the statutory process and how it
17 plugs in to the Section 301 process, which is
18 distinct from Special 301.

19 And I wonder if you've taken a look at that
20 section and if you feel, you know -- whether and how
21 you feel it can be improved along the lines of your
22 remarks.

23 MR. FLYNN: Yeah. So I have taken a look
24 at that section, and I feel it's inadequate. I
25 think that this process needs to more clearly state

1 the result of the 301 panel decision.

2 I think you should actually cite the
3 statement of administration policy, whatever it
4 is -- I don't have it on hand. But the way that
5 that decision was settled in the WTO was by the
6 United States, I'm sure you know, making assertions
7 that they will not use the sanctioning aspects of
8 Section 301 without going through dispute settlement
9 first.

10 And the panel decision includes this
11 passage that I've quoted to you about threats of
12 sanctions are equivalent to sanctions, so you can
13 also not threaten countries without going through
14 dispute settlement understandings.

15 Now this, under U.S. law as I have cited to
16 you, is an informal adjudication. You are deciding
17 what the application of the statute means, and you
18 are often deciding what TRIPS means. I think you
19 should make a more clear statement that no country
20 will be listed as a Priority Foreign Country under
21 anything that is alleged to happen under TRIPS. I
22 think you should state that extremely clearly, that
23 that's the expression of your statement
24 understanding.

25 I think you should describe what does it

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1 mean to be elevated on the Watch List for something
2 that's covered by TRIPS if it's not a threat of
3 sanctions in the future. When you read the statute,
4 itself, it's pretty clear that it's a threat of
5 sanctions, it's a way to elevate the listing of
6 countries up until the top level. And if you
7 actually get to the top level, there is a statutory
8 process that mandates a determination of sanctions.

9 Now, I am very cognizant that no WTO
10 member, to my knowledge, has been placed on the
11 Priority Foreign Country list after TRIPS, but
12 that's not explained within the report. So you
13 could be a lot clearer on stating which parts of the
14 statute you are implementing and which kind of --
15 you know, whether this is a threat or not.

16 It is perceived as a threat outside of this
17 room, and I've read all the reports between now and
18 then, and nothing has changed in the description of
19 the process since that panel report. You've never
20 included a section that describes how we're changing
21 the understanding of this process from how it was
22 administered in 1989, for instance, or 1993, for
23 instance. The process continues to essentially go
24 as if nothing has happened when the WTO was passed.

25 CHAIRMAN McCOY: Okay. Thank you for your

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1 comments. We appreciate them, and we'll take them
2 into consideration as we prepare the report.

3 MR. FLYNN: And just to be clear, I'd like
4 to ask you to do more than consider. I'd like to
5 ask you to respond in writing to the various
6 submissions that have been made.

7 CHAIRMAN McCOY: Noted, thanks.

8 Our next participant today is Knowledge
9 Ecology International.

10 Jamie, although I know you need no
11 introduction, I'll still ask you to introduce
12 yourself.

13 MR. LOVE: Thank you. Jamie Love. I work
14 with Knowledge Ecology International and -- just to
15 get my timer going here. Let's see here. Wait a
16 second here, reset.

17 I was going to take the extra four minutes
18 the Chamber of Commerce didn't need, so --

19 (Laughter.)

20 MR. LOVE: I'm just kidding.

21 I'm Jamie Love. I work for Knowledge
22 Ecology International, and I'm also the U.S.
23 Co-Chair of the Trans-Atlantic Consumer Dialogue's
24 Intellectual Property Committee. That's the group
25 that has 80 member organizations in both Europe and

1 the United States. It represents consumer
2 interests, including some of the groups are members,
3 such as Public Knowledge is here. But I'm here to
4 testify on behalf of Knowledge Ecology,
5 International.

6 First, I wanted to start with the first
7 thing I mentioned in my submission. I don't know if
8 you had a chance to see it, but one of the
9 recommendations we have is you considered moving
10 away from an annual review of the 301 Committee. I
11 mean, you know, it comes out on April 1st, there's a
12 lot of work involved in the thing, and then already
13 by -- before Christmas, you start asking -- you
14 know, six months later, people are practically asked
15 to start making comments on what the next list goes.
16 You know, you got these, like, 345-page submissions
17 from IPA. I mean, you know, there's a lot of work
18 that goes into these things.

19 I don't know that people pay that much
20 attention to lists from year to year because they --
21 you know, there's like a new one coming out all the
22 time. Having to establish everything, I mean, we
23 can just, sort of, concede China will always be on
24 the list, no matter what happens, right? And I
25 think people might take it a bit more seriously. I

1 also think it kind of degrades just -- I don't blame
2 anyone in particular, everyone works hard. It's
3 just that you all have a lot of things to do, it's a
4 lot of work to do, the policies just are huge.

5 I mean, can you really do a good job year
6 after year? It's got to be a little boring to do it
7 year after year. If you do it every three years,
8 you could maybe be a little more thoughtful about
9 what you do. That's just one thing I'd like you to
10 consider.

11 And since the president wants to abolish
12 USTR, when you think about that whole process, you
13 might, you know, think about that, right?

14 And then the other thing we mentioned is
15 there's this thing we cite a lot about the idea of
16 the evidence, which is kind of related to that. And
17 I think the Hargreaves report -- and I put these
18 objections from the Hargreaves report -- I think it
19 was making a good point, is that there's always a
20 lot of pressure from lobby groups and things like
21 that to press their interests and things like that,
22 and they have legitimate interests, and other people
23 make complaints.

24 In some cases, you should think about the
25 kind of evidence you need to make decisions and

1 whether or not you have it in the particular cases
2 here and what kind of process would generate that.

3 I'll give you just an example. A lot the
4 recommendations about jobs and employment will focus
5 on the interest of the relatively small number of
6 people in the United States that make their living,
7 for example, as a musical performer or an author, or
8 an author of music, and I think their livelihoods
9 are important.

10 It's also the case that there's now a
11 fairly large amount of wealth that's being generated
12 in the United States around people that share, on a
13 non-commercial or social level, things like Facebook
14 or a million different social networks and websites.
15 There's that one about cats, there's the one that
16 Ann Romney uses that she's all wound about. I mean,
17 there's like all these different, you know, things.
18 And a lot of the billionaires and millionaires in
19 the United States have been associated with those
20 industries.

21 And so, you know, you tell me, like, where
22 the high-paying jobs are between the two sectors and
23 which is the dominant thing and which one actually
24 increases the wealth of the United States. I don't
25 think you know. I don't think I know, either. I

1 don't even know if there is a process where anybody
2 would really think it was important to know.

3 But I think I would say that we should know
4 the answer to that question, you know, what side is
5 our bread really buttered on in terms of some of
6 these policy things and norms that are promoted in
7 the 301 process.

8 Next, on the pharmaceutical side, I think
9 that there's a legitimate issue about who pays for
10 R&D between, say, Honduras, China, and the
11 United States, Germany, Canada, et cetera, like
12 that. But, really, is sort of oppressing things
13 that increase the price of drugs around the world
14 the only way to think about resolving this thing in
15 a useful way?

16 I mean, the PhRMA submission is against ad
17 hoc price controls, mandatory rebates, international
18 reference pricing, and therapeutic reference
19 pricing. They just like high pricing. I mean,
20 let's be clear about it. That's what, you know,
21 data exclusive, e-patent extensions, patents all
22 over the place, evergreen patents. It's all about
23 keeping the price of medicine high.

24 How sustainable is a policy of pricing
25 drugs out of the market for cancer drugs for the

1 majority of the world's population in the long run?
2 Do you really think you're going to succeed at that
3 politically? If you were a legislator from a
4 foreign country and there was an issue about access
5 to Herceptin, a cancer drug, an effective cancer
6 drug, that's protected by data exclusivity, the
7 biosimilars regulatory pathway, patent protection,
8 process patents, this is sort of a test case on how
9 you do the thing.

10 It saves a life. I know from intimate
11 experience, it's a lifesaving drug. It's priced at
12 a thousand dollars a week in India for a year's
13 supply. Now, do you really think that's really the
14 kind of thing you went into government service for,
15 to promote that kind of inequality of access? It's
16 a women's health issue. We had a meeting with the
17 ambassador -- Stan was here -- and we asked a direct
18 question, Do you think the Doha Declaration applies
19 to breast cancer drugs? And we couldn't get a yes
20 or no answer from the USTR staff. They'd ask us
21 what our interpretation was of the Doha Declaration.

22 Part of your job in the 301 list is to
23 incorporate the Doha Agreement, which the United
24 States has agreed to, and it's referenced in a fair
25 amount of documents, and figure out what it actually

1 means and figure out whether the norms you present
2 really are consistent with that. And this is
3 something that Judit mentioned earlier.

4 I would now go to my final page here and
5 just talk about some elements of some of the other
6 submissions.

7 The IIPA, in their submission on copyright,
8 I mean, they mentioned Canada right off the top as a
9 country to be under, like, bad list. PK made a
10 very, I think, very good submission on this. If
11 there's, like, real evidence standards about
12 violations, there's no way Canada would make the
13 list. You cannot argue that they're at the top of
14 the list of IP violation. The United States is way
15 ahead of them as an IP violator, if you look at the
16 statistics that people are submitting.

17 It just doesn't make any sense to put
18 Canada on the list based on evidence. It just makes
19 sense to put Canada on the list if you think it's
20 part of some lobbying campaign by the RRA or
21 somebody, MPA or whatever, you know, to try and get
22 them to change their legislation. But is that
23 really what you want the 301 list to be known for?

24 It's just kind of like, you know, the U.S.
25 government's partnership with lobby groups, but are

1 people supposed to have some intellectual, you know,
2 content? I mean, I'm not saying that the
3 intellectual content is the right way to think about
4 the 301 list. I'm just saying if you do stuff like
5 put Canada on it, don't expect people to think it
6 has any intellectual content. It's pretty obvious
7 what it is, if you do something like that.

8 Now, an issue that we've raised recently
9 and we've had some extensive thing -- and Stan has
10 been willing to be an unpaid peer reviewer on a
11 potential unpublished article on, at least, about
12 countries, which we're trying to accommodate to
13 reflect his pithy comments, and that is, at least,
14 about countries.

15 We've been concerned that -- you know, in
16 the old days you used to put all the countries that
17 had not complied with TRIPS together, and nobody
18 complied with TRIPS initially. Even the United
19 States had to change its law. And then, over time,
20 some countries had transitions and the U.S. would
21 say we look forward to everybody completing their
22 transition and early, if possible or whatever.

23 LDCs had these special exceptions that were
24 granted, and as the U.S. language was kind of
25 consistent on the idea of complying with the TRIPS

1 agreement, eventually all the other categories kind
2 of disappeared and what was left was increasingly
3 isolated, are the LDC countries. And it looks like
4 you're trying to force LDC countries, least
5 developed countries, to have pharmaceutical patents.

6 Now, LDC countries -- after 2015 or 16. So
7 LDC countries, in the western hemisphere, only Haiti
8 qualifies; Bolivia is too rich. In Africa, Kenya is
9 too rich. India is not an LDC, China is not an LDC,
10 Malaysia is not an LDC. Even Vietnam is too rich to
11 be an LDC. You have to be like, you know, Cambodia,
12 Nepal, Sierra Leone, Haiti. Those are the countries
13 that are LDCs. They barely have governments, a lot
14 of these countries.

15 It's just an embarrassment to have the U.S.
16 301 list say anything about enforcing
17 pharmaceutical patents, suggest that you're in favor
18 of that in LDCs, and there are nine million people
19 with AIDS in LDCs and a lot of the PEPFAR budget is
20 in those countries.

21 And every time you buy an expensive
22 patented AIDS drug, that's like five patients that
23 don't get AIDS drugs, and those people are dead
24 people after a while because, you know, with AIDS,
25 once you get infected, within 10 years, you're

1 either dead or you're on ARVs, and that's pretty
2 much the only choices that you have right now.

3 The other thing I want to mention is the
4 U.S. had cut its PEPFAR budget, the European
5 countries have cut their PEPFAR budget, everybody's
6 cutting back their donor funds on the AIDS programs
7 and things.

8 So with the global fund -- and these
9 countries are doing, is they're cutting off the
10 middle-income countries, like Latin American
11 countries and stuff. And they're focusing it on
12 LDCs and really, really poor countries that have the
13 least. Well, if you expect AIDS patients in middle-
14 income countries to continue to get treatment, you
15 can't be sticking it to them on the patent issue.
16 That's why I think --

17 CHAIRMAN McCOY: You're eating into that
18 extra four minutes from the Chamber of Commerce now.

19 MR. LOVE: Well, thank you very much.

20 CHAIRMAN McCOY: Can you wrap up, please?

21 MR. LOVE: I will wrap up.

22 CHAIRMAN McCOY: Thanks.

23 MR. LOVE: And that is to say that in
24 March, the World Health Organization Consultative
25 Expert Working Group is going to recommend that

1 there be a biomedical R&D treaty on research and
2 development. I imagine it will be a fairly modest
3 proposal.

4 But the basic idea of what it could be is
5 that you could begin to sort of focus the drug thing
6 more on international obligations to fund R&D like
7 we do to through the NIH or we do through the Orphan
8 Drug Tax Credit or the million other things we do
9 other than high drug prices, not just on high
10 prices, so that you're not asking countries to deny
11 the access of the women that live in their countries
12 to the latest breast cancer drug or people on AIDS
13 drugs or things like that.

14 But you are making it appropriate to ask
15 relative to their income and capacity on the medical
16 side. It gets back to what the previous speaker
17 from Wyoming said. For medicine, maybe you ought to
18 sort of step back a bit and sort of treat it a
19 little bit differently.

20 So I would encourage -- you know, we have
21 asked both the State Department, TACD has, and the
22 Department of Health and Human Services for
23 consultation on the biomedical treaty. I think you
24 need to think about this as a trade-related issue in
25 R&D.

1 Thank you very much.

2 CHAIRMAN McCOY: Thank you, Mr. Love. We
3 appreciate your participation and your input today.
4 And we'll take it into consideration as we work on
5 the report.

6 Next on the list, we have International
7 Intellectual Property Alliance.

8 Please do remember to introduce yourself as
9 you sit down.

10 MR. SCHLESINGER: Will do.

11 Good afternoon. My name is Michael
12 Schlesinger, and I appear before you today on behalf
13 of the IIPA, a coalition of seven copyright-based
14 trade associations representing over 3,200 companies
15 in the business software, motion picture, music and
16 sound recording, entertainment software, and book
17 and journal publishing industries.

18 I just want to say at the outset that it's
19 an honor to be sitting in this seat where a legend
20 like Jimmy Webb sat, and it's the hope that, in some
21 small way, that this process is helping artists and
22 creators like him.

23 We appreciate the opportunity to weigh in
24 on the 2012 Special 301 process. In IIPA's 2012
25 Special 301 report, we report a snapshot on 41

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1 countries or territories and recommend that 33 of
2 them be ranked on the Special 301 Priority Watch
3 List or Watch List, or monitored under Section 306
4 of the Trade Act, for denial of adequate and
5 effective protection of intellectual property rights
6 and/or failure to afford U.S. creators with fair and
7 equitable market access.

8 Since its inception in 1988, the Special
9 301 process has been responsible for helping to
10 generate significant revenues and jobs in the U.S.
11 economy by elevating the levels of copyright
12 protection and enforcement and dismantling market
13 access barriers around the world.

14 In the mid-1980s, many countries in Asia
15 and elsewhere had no or had seriously inadequate
16 copyright laws and little or no IP enforcement.
17 Piracy rates were 90 percent or greater throughout
18 the developing world.

19 Today, despite the many piracy challenges
20 our industries continue to face, only a small
21 handful of countries have no copyright protection at
22 all. The vast majority of countries have updated
23 and improved their copyright laws, and most
24 countries have enhanced their enforcement
25 capabilities.

1 By driving U.S. engagement with our trading
2 partners to address fundamental problems in the
3 protection of IPR, the Special 301 program has
4 produced positive results for the U.S. copyright
5 sectors which, in turn, have generated millions of
6 high-wage jobs and hundreds of billions of dollars
7 in exports for the U.S. economy. The creativity and
8 innovation of the American people have resulted in
9 this country having very significant and valuable
10 intellectual property assets, which have become
11 drivers of economic and job growth and of exports.

12 Our latest report indicates that in 2010
13 the core copyright industries were responsible for
14 adding almost a trillion dollars to GDP, a little
15 bit more than 6 percent of the total U.S. economy;
16 employed nearly 5.1 million people or 4.75 percent
17 of total private employment in the United States.
18 Average annual compensation for workers employed in
19 these industries exceeded overall average
20 compensation by 27 percent.

21 An estimated 2010 foreign sales and exports
22 of key sectors of the core copyright industries
23 amounted to \$134 billion, exceeding foreign sales of
24 other major U.S. industries such as aircraft,
25 automobiles, agricultural products, food, and

1 pharmaceuticals. At the same time, these statistics
2 do not reveal the massive costs imposed by overseas
3 piracy and other market access barriers to U.S.
4 copyright products and services.

5 Content industries continue to contend with
6 those who, in the absence of good protection and
7 enforcement, engage in piracy as a high-profit, low-
8 risk enterprise. Independent studies have shown
9 that the value of digitally pirated music, movies,
10 and software is upwards of hundreds of billions of
11 dollars. And in China alone, the U.S. ITC last year
12 estimated the cost to the U.S. economy from piracy
13 to be over \$100 billion, which also results in up to
14 2.1 million fewer jobs in America.

15 While each of the copyright industries is
16 affected by copyright piracy, and that piracy takes
17 different forms, IIPA's filing seeks to help the
18 U.S. government define and implement concrete
19 solutions to these problems. We do this through
20 identifying key copyright industries' initiatives
21 and challenges for 2012.

22 These are the need for adequate laws and
23 deterrent enforcement responses to copyright piracy,
24 and this is obviously the overwhelming objective for
25 the creative industries; to secure in countries

1 around the world effective legal frameworks capable
2 of providing deterrent enforcement against copyright
3 piracy; and working to ensure that enforcement
4 authorities robustly use these legal frameworks to
5 combat copyright infringement in all its forms.

6 Internet piracy: Governments around the
7 world must recognize the need for proportionate and
8 effective steps to curb online piracy, including
9 protections compatible with the WIPO Internet
10 Treaties, provisions recognizing online piracy as a
11 form of cybercrime, and provisions that foster
12 cooperation among the stakeholders, including ISPs
13 involved in the online supply chain to combat online
14 infringements.

15 Third is enterprise, including government
16 and user piracy of software and other copyright
17 materials. End user software piracy is the
18 principal and most damaging form of infringement to
19 the business software industry today with the
20 commercial value of unlicensed software worldwide
21 exceeding \$50 billion in 2010.

22 Laws should prohibit the unauthorized use
23 of software in a business setting and allow for
24 deterrent level civil and criminal actions,
25 inspections, audits, and ensuring legal software

1 licensing practices and implementation of software
2 asset management best practices. Governments should
3 also lead by example by legalizing their own
4 software usage.

5 The fourth is unauthorized loading onto
6 PCs, also known as hard disk loading, and also
7 mobile device piracy, which is an increasing problem
8 in many countries we have reported on.

9 The fifth is circumvention of technological
10 protection measures or TPMs. Copyright owners use
11 technological protection measures, TPMs, to ensure
12 that works are not easily stolen. There are those,
13 unfortunately, who build their entire business
14 models around providing devices, tools, or
15 technologies like modchips, game copiers, and soft
16 modding to gain unlawful access to the content or
17 copy it. Implementation of TPMs, protections in
18 many countries is critically undermined by those
19 countries, including some developed OECD countries
20 that have yet to pass such provisions.

21 The sixth is illegal camcording of
22 theatrical motion pictures. I'll just note here
23 that approximately 90 percent of newly released
24 movies that are pirated can be traced to pirates who
25 use a digital recording device in a movie theater to

1 steal the copyrighted audiovisual work right off the
2 theater's screen, and that all it takes is one
3 camcorder copy to trigger the mass reproduction and
4 distribution of millions of illegal internet
5 downloads and bootlegs in global street markets just
6 hours after a film's theatrical release.

7 We highlight the multifaceted approach
8 that's needed in our filing. I'd only note that in
9 2011, MPAA identified 964 illegal recordings of just
10 MPAA member company titles from cinemas around the
11 world. And that does not include the numerous
12 independent films illegally camcordered.

13 I'm almost done.

14 CHAIRMAN McCOY: If I could just interject.

15 MR. SCHLESINGER: Yeah, sure.

16 CHAIRMAN McCOY: You've got a couple of
17 minutes left, and I think the panel is interested in
18 a couple of specific countries that you mentioned in
19 your report --

20 MR. SCHLESINGER: Sure, sure.

21 CHAIRMAN McCOY: -- where you identified
22 some changing circumstances. Maybe you could just
23 spend one minute on each of them. They're Spain and
24 Saudi Arabia.

25 MR. SCHLESINGER: Well, first of all, on

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1 Saudi Arabia, to say that the government had
2 promised, two or three years ago, to implement
3 measures in order to bring a deterrent level of
4 enforcement in the country. It's a potentially very
5 large market for creative industries, and it remains
6 the one country in the Gulf that really hasn't taken
7 the proper steps to address the piracy challenge.

8 In particular, we have several cases of,
9 essentially, recidivists who have been caught time
10 and time again, and been arrested time and time
11 again, and go straight back into the business of
12 selling piracy, and obviously that's because there's
13 a lack of a deterrent remedy on the ground.

14 We think that the laws in place are okay,
15 they're not perfect, but that what we need is a
16 strong judicial response to these recidivists and
17 that the piracy situation would improve as a result
18 of that. Unfortunately, we've seen none of that.

19 The other endemic problem in Saudi Arabia
20 is essentially the lack of transparency and thereby
21 the lack of allowing the public to know that to
22 essentially pirate copyrighted materials is not
23 permissible, and therefore, there's a lack of
24 deterrents and we don't see decline in the piracy
25 level.

1 So that's the reason that we've asked for
2 Saudi Arabia to be placed back on the Watch List.

3 With respect to Spain, I think all of the
4 industries universally recognize the very strong and
5 courageous step that the Spanish government has
6 taken in passing legislation to deal with, albeit in
7 a rudimentary way, to deal with the threat of online
8 piracy.

9 What we can say in the market, itself, is
10 that whereas Spain, a developed country, had a very
11 developed creative market, a very strong music
12 market, a very strong movie market, just several
13 years ago, those markets have been virtually
14 decimated by online piracy. So there needs to be a
15 response.

16 Our filing is more in recognition of the
17 factual situation on the ground as it exists today,
18 which still remains serious, while recognizing the
19 courageous step of the Spanish government.

20 That's with respect to the two governments
21 that you asked about. We are reviewing, obviously,
22 the government submissions, and where appropriate,
23 we will be responding to, you know, any points that
24 require a response on our part.

25 CHAIRMAN McCOY: Okay. Thank you very much

1 for your input today. We really appreciate it. I
2 know there was more of your hearing statement that
3 you submitted for the record --

4 MR. SCHLESINGER: Sure.

5 CHAIRMAN McCOY: -- that we've run out of
6 time to go through, but we take note of that, it's
7 part of our record, and the materials that you've
8 provided, we're grateful for your participation in
9 the process, including today. Thank you very much.

10 MR. SCHLESINGER: Absolutely. Thank you
11 very much.

12 CHAIRMAN McCOY: Okay. And we'll consider
13 your views as we work on the preparation of the
14 report.

15 MR. SCHLESINGER: Thank you.

16 CHAIRMAN McCOY: So I think that brings us
17 to the end of the agenda for today, except for Paula
18 to make any closing observations.

19 Paula.

20 MS. PINHA: I just want to thank everybody
21 for participating again, and I just want to remind
22 everybody that the docket at www.regulations.gov
23 will be open for post-hearing statements or comments
24 until March 1st, so it's a week from today.

25 So if you want to make an additional

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1 submission or you want to respond to anything that
2 was said today, feel free to use the docket again.
3 Just follow the same procedures as was described in
4 the FR notice, in the *Federal Register* notice. So
5 same docket number, same procedures.

6 Thank you.

7 CHAIRMAN McCOY: All right, thanks
8 everyone. We're adjourned.

9 (Whereupon, at 12:35 p.m., the meeting was
10 concluded.)

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C E R T I F I C A T E

This is to certify that the attached proceedings
in the matter of:

SPECIAL 301 REVIEW PUBLIC HEARING

February 23, 2012

Washington, D.C.

were held as herein appears, and that this is the
original transcription thereof for the files of the
Office of the United States Trade Representative.

CATHY BELKA

Official Reporter