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OFFICE OF THE UNITED STATES TRADE REPRESENTATIVE

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SPECIAL 301 REVIEW PUBLIC HEARING

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March 1, 2016
10:00 a.m.

Office of the U.S. Trade Representative
1724 F Street, N.W.
Washington, D.C. 20508

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STEVAN MITCHELL	U.S. Department of Commerce
EMILY BLEIMUND	U.S. Department of Health and Human Services
MATTHEW A. LAMBERTI	U.S. Department of Justice
MAUREEN PETTIS	U.S. Department of Labor
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P R O C E E D I N G S

(10:00 a.m.)

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2
3 MR. MEHTA: Good morning, everyone. My
4 name is Probir Mehta. I am the Assistant U.S. Trade
5 Representative for Innovation and Intellectual
6 Property. I would like to warmly welcome everyone
7 to the 2016 Special 301 Hearing.

8 I would like to note for the record that
9 this is being transcribed as well as recorded.
10 Today is Tuesday, March 1, 2016. This hearing is
11 taking place at the Office of the United States
12 Trade Representative in Washington, D.C. Both a
13 transcript and video of today's hearing will be made
14 available to the public within 2 weeks of today's
15 event on USTR's website, which is USTR.gov. Links
16 to these will also be available on STOPfakes.gov.

17 Today's hearing is scheduled to go until
18 approximately 2:10 p.m. I would like to ask for
19 everyone's cooperation in the endeavor of keeping
20 the hearing on track, as there are many commentators
21 today and we'd like to ensure time for everyone.

22 At this point I'd like to invite

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1 colleagues on the hearing panel, all of whom
2 represent U.S. Government agencies that serve on the
3 Special 301 Committee, to introduce themselves.

4 I'll start with my left. Christine?

5 CHAIR PETERSON: My name is Christine
6 Peterson. I am the Chair of the Special 301
7 Subcommittee, and I am Director for Innovation and
8 Intellectual Property here at USTR.

9 MR. LAMBERTI: Good morning, everyone. My
10 name is Matt Lamberti, and I am with the U.S.
11 Department of Justice.

12 MS. PETTIS: Hi, good morning. I'm
13 Maureen Pettis, and I'm with the Department of
14 Labor, Bureau of International Labor Affairs.

15 MR. KARAWA: Good morning. My name is
16 Omar Karawa from the Department of Agriculture.

17 MS. STRONG: Good morning. My name is
18 Maria Strong with the United States Copyright
19 Office.

20 MR. SMITH: Michael Smith, United States
21 Patent and Trademark Office, Office of Policy and
22 International Affairs.

1 MS. BONILLA: I'm Jean Bonilla, the
2 Director of the International Intellectual Property
3 Enforcement Office at the State Department.

4 MR. MITCHELL: Stevan Mitchell,
5 International Trade Administration, Office of
6 Intellectual Property Rights, Department of
7 Commerce.

8 MS. BLEIMUND: Good morning. Emily
9 Bleimund, Director of the Office of Trade and
10 Health, at the Department of Health and Human
11 Services.

12 MR. CHANG: Won Chang, Department of
13 Treasury, Office of International Trade.

14 MR. MEHTA: Thanks, everyone. The Special
15 301 Subcommittee of the Trade Policy Staff Committee
16 is comprised of the agencies you just heard from.
17 It's chaired by USTR, and these agencies conduct the
18 annual Special 301 Review. The review is driven by
19 stakeholder contributions and by the contributions
20 of Washington-based agencies and our embassy-based
21 personnel around the world.

22 In that vein, today, we will hear from

1 interested parties, a range of them, including
2 foreign government officials, private sector
3 interests, and civil society, who responded to
4 USTR's January 11, 2016, Special 301 *Federal*
5 *Register* notice and voluntarily requested the
6 opportunity to appear at this public hearing. This
7 is the seventh time we have held a public hearing in
8 connection with the Special 301 Review, and each
9 year we look forward to this opportunity.

10 As a reminder, the purpose of today's
11 hearing is to provide the Special 301 Committee with
12 the additional information that we can use in
13 deliberations that will lead to the publication of
14 the 2016 Special 301 Report to Congress on or about
15 April 30, 2016.

16 This year, we have received filings that
17 address over 75 different countries on dozens of
18 discrete market issue access, substantive IP, and
19 enforcement issues. Those filings are available to
20 the public at www.regulations.gov, and the docket
21 number is USTR-2015-0022.

22 So I'd like to recall the statutory

1 authority for what we're doing here today. The 301
2 Report is the result of the congressionally mandated
3 annual review of the state of intellectual property
4 rights protection and enforcement in trading
5 partners around the world, which the Office of the
6 United States Trade Representative conducts pursuant
7 to Section 182 of the Trade Act of 1974, as amended
8 by the Omnibus Trade and Competitiveness Act of 1988
9 and the Uruguay Round Agreements Act. The
10 provisions of Section 182 are commonly referred to
11 as the Special 301 Provisions of the Trade Act,
12 hence the Special 301 Report.

13 Specifically, Section 182 of the Trade Act
14 requires the United States Trade Representative to
15 identify countries that deny adequate and effective
16 protection of intellectual property rights or deny
17 fair and equitable market access to U.S. persons who
18 rely on intellectual property protection. The
19 statute requires USTR to determine which, if any,
20 countries should be identified as priority foreign
21 countries. Acts, policies, or practices that are
22 the basis of a country's identification as a

1 priority foreign country can be subject to the
2 procedures set out in Sections 301 to 308 of the
3 Trade Act.

4 In addition to the statutorily defined PFC
5 designation, priority foreign country, USTR created
6 the Priority Watch List and Watch List categories to
7 assist the Administration in pursuing the goals of
8 the Special 301 Provisions.

9 The format of today's hearing will be as
10 follows. First of all, we have at the front of the
11 room or at the back some updated, revised hearing
12 agendas and with respect to each of the speakers.
13 Each party has been allotted 10 minutes. Each
14 person will start with 7 minutes of prepared
15 statements, leaving 3 minutes for panel questions.
16 However, we will remain flexible within the 10-
17 minute period, making adjustments as needed.

18 We will be watching the clock and will
19 interrupt with time cues. My colleague, Stevan
20 Mitchell, has them right here. There will be a 2-
21 minute warning before the end of your 7 minutes, and
22 then 30 seconds at the end of your 7 minutes.

1 The panel will hold its questions until
2 the presenter concludes his or her statement. In
3 some cases, we have prepared questions based on
4 written filings. In others, we will provide
5 questions in response to your testimony today. In
6 general, please keep in mind the purpose of this
7 hearing, to provide information that the committee
8 can use in discharging its duties under the statute,
9 when conveying your testimony and responding to any
10 questions that we may ask.

11 We will break twice, very importantly,
12 once for 10 minutes after the government testimonies
13 at around 11 o'clock, and once for 20 minutes about
14 halfway through the non-government testimonies. So
15 without further delay, I would like to invite the
16 Government of Bulgaria to start us off.

17 Welcome, sir.

18 MR. KONSTANTINOV: Good morning.

19 MR. MEHTA: Please introduce yourself and
20 begin your testimony.

21 MR. KONSTANTINOV: Thank you, State
22 Commission. My name is Ivo Konstantinov, Trade

1 Attaché and Commercial Representative in the Embassy
2 of Republic of Bulgaria, presenting the report of
3 the IP Coordinating Body of Bulgarian government,
4 Ministry of Economy, on behalf of the Embassy of
5 Bulgaria in Washington, D.C., and depositing to you
6 recent submission of Bulgarian government's
7 activities in intellectual property rights
8 protection in the past year, 2015, following the
9 country's inclusion in the U.S. Government's Special
10 301 Watch List.

11 With regard to the annual Special 301
12 Review under the U.S. Trade Act, we would like to
13 present to you the basic facts from the recent
14 submission of the Bulgarian government, in brief, on
15 its activities in the field of IPR protection last
16 year.

17 The Bulgarian authority is quite seriously
18 concerned about the inclusion of Bulgaria in the
19 Watch List and they made further efforts in 2015 to
20 improve the intellectual property protection in
21 various areas. Let me highlight the following facts
22 and figures that present the achievements in the

1 field of IPR protection.

2 In 2015, the competent institution in our
3 country worked hard for, first of all, reducing
4 internet piracy by increasing control over the
5 numerous online services possibly infringing IPRs;
6 improving coordination of activities between the
7 institutions; strengthening the penalty measures for
8 internet piracy, in particular; and reducing
9 difficulties in collecting royalties by the
10 companies for collective management of copyright and
11 enforcing administrative and judicial protection of
12 their rights; aligning the rights of authors with
13 the rights of other stakeholders, such as internet
14 service providers, especially; dealing effectively
15 with complaints from rights holders against
16 offenders of IPR; improving coordination between
17 investigating and judicial authorities for effective
18 enforcement in cases of IPR protection, reaching
19 dissuasive convictions. Addressing the issue of
20 internet piracy is part of the efforts for drawing
21 up a new penal code to overcome the numerous
22 difficulties in enforcement in this area.

1 Bulgaria undertook decisive measures to
2 enforce the recommendations of the 2015 Special 301
3 Report of the USTR and particularly aiming at,
4 Number 1, transforming the cybercrime department and
5 moving it back under the hat of the Ministry of the
6 Interior, which is the equivalent of the Department
7 of Homeland Security in our country.

8 In 2015, the department was transformed
9 into the so-called now Cybercrime Sector at the
10 Transnational Organized Crime Department, at the
11 General Directorate for Combating Organized Crime,
12 and is a part of the Ministry of the Interior back
13 again.

14 The Cybercrime Sector pursued its
15 activities in the field of IPR enforcement in
16 combating criminal infringements of IPRs. The main
17 direction of the work of that agency is mainly
18 combating crimes against intellectual property
19 committed on the Internet. A great part of these
20 crimes is committed through the creation of links,
21 servers for storage of information in type of cloud
22 services and storage; online transmission within

1 real time, and that is the streaming sort; and peer-
2 to-peer technology, as well as sharing an enormous
3 number of files, sites, hubs, torrent sites, forums,
4 blogs, chat channels and so on, through which
5 information is exchanged by the users of internet in
6 Bulgaria in a different manner. The main
7 characteristics of each type of sites infringing
8 copyright is the fact that there is no profiling of
9 their contents, and music, films, software, literary
10 works, photographic materials and so on are
11 distributed usually through one site.

12 So the small torrent sites reduced their
13 popularity in our country as a result of the
14 systematic pressure and the preventive measures of
15 the officials from the General Directorate for
16 Combating Organized Crime at the expense of the
17 being ratified such, which try more and more to
18 cooperate with the right holders, including removing
19 torrent files which they receive alerts for from the
20 right holders. That is an interesting sign that
21 they try to gradually legalize their activities.

22 Number 2 involves the Bulgarian

1 government's allocating the resources needed for the
2 improvement of the criminal prosecution under cases
3 in the area of IPR, including establishment of
4 specialized in the area of IPRs prosecutors' units
5 and courts.

6 So far, there is no specialized court in
7 the area of IPR in our country due to the fact that
8 the number of cases is quite small. In practice,
9 however, there is the following specialization:

10 The claims under the Patents and Utility
11 Models Registration Act, the Marks and Geographical
12 Indications Act, and the Industrial Design Act are
13 under the jurisdiction of the Sofia City Court, the
14 capital city. The claims under the Integral Schemes
15 Topology Act and the New Plant Varieties and Animal
16 Breeds Protection Act are under the jurisdiction of
17 the Administrative Court of, again, the City of
18 Sofia. The disputes under the Copyright and Related
19 Rights Act are under the jurisdiction of the
20 Regional Courts. And, again, the Sofia Capital City
21 Court has exclusive competence with regard to the
22 civil cases for infringement of rights over targets

1 of industrial property.

2 Number 3 is of particular importance to
3 our presentation this year. Progress is improving
4 of the efficiency of the justice system in Bulgaria
5 in the consideration of cases in the area of IPRs
6 and the imposition of sentences with a dissuasive
7 effect. Particularly, the draft of a new penal code
8 developed by the Ministry of Justice of our country
9 is evidence for the consistently pursued policy of
10 the Bulgarian government for the protection of
11 intellectual property, and special place was set out
12 for crimes against intellectual property as such.
13 The anticipated legislation for crimes against
14 intellectual property is differentiated in an
15 independent section of the code.

16 Number 4 is ensuring compliance by the
17 cable operators with the legal requirements
18 regarding the deduction of royalties to the
19 companies for collective management of copyright.

20 Number 5, undertaking actions for coping
21 with the illegal collection of fees from smaller --
22 companies.

1 Our appeal, in conclusion, is that the
2 Bulgarian competent authority has followed the
3 recommendations of the U.S. Government and focused
4 on the weaknesses highlighted in the 2015 Special
5 301 Report. The efforts were directed on copyright
6 piracy over the Internet most of all, software
7 piracy, and collection of royalties by companies for
8 collective management of rights. Real and
9 consistent results were achieved that continue
10 enhancing the level of IPR protection in Bulgaria
11 for the period under review report.

12 Thank you for your attention. I'm
13 available for questions.

14 MR. MEHTA: Thanks very much. For our
15 first question, I'd like to go to the U.S. Copyright
16 Office.

17 MS. STRONG: Thank you for your
18 presentation. I'd be curious to know if you could
19 provide a status update on the work of the working
20 group that was established in June of last year with
21 respect to collective management and perhaps
22 revising various laws.

1 MR. KONSTANTINOV: I appreciate the
2 question and would like to convey to my authorities
3 for the presentation after these talks within the
4 presented time.

5 MR. MEHTA: Our next question, the
6 Department of Justice.

7 MR. LAMBERTI: Thank you.

8 *Dobar den.* (Untranslated.)

9 MR. KONSTANTINOV: Oh, thank you for
10 Bulgarian.

11 MR. LAMBERTI: We are very pleased you
12 testified to -- I see last year that the police
13 cybercrime unit has been moved from the State Agency
14 for National Security, or DANS, back to the General
15 Directorate for Combating Organized Crime, or GDBOP,
16 at the Ministry of Interior. However, even though
17 the cybercrime unit has returned to GDBOP,
18 apparently the unit has been told that it can only
19 investigate intellectual property offenses that
20 constitute, quote/unquote, "organized crime," which
21 is defined under the Bulgarian criminal code as an
22 offense being committed by a group of three or more

1 people.

2 As you know, many significant intellectual
3 property crimes can be committed by one or two
4 individuals. Is this a change in the unit's
5 responsibility? Is this a permanent change or is
6 the government going to allow the unit, as it did
7 before, before it was transferred to DANS, to
8 investigate all types of substantial intellectual
9 property crimes, even those that involve fewer than
10 three people?

11 MR. KONSTANTINOV: Thank you for the
12 question, Mr. Lamberti. It's quite pertinent,
13 relevant, and I would also like to convey to my
14 authorities for the submission of the response.

15 MR. MEHTA: Thanks very much. For our
16 third question, we'll go the Department of State.

17 MS. BONILLA: Thank you so much.
18 Unfortunately, I cannot greet you in Bulgarian, but
19 I'm very happy to have your testimony today.

20 In your government submission, you mention
21 that the Government of Bulgaria had strengthened
22 punitive measures or penalties in combating internet

1 piracy. We are specifically interested in some
2 examples of that and whether you feel that this
3 really has served as a deterrent? We're hoping that
4 those figures would demonstrate that. And we also
5 want to know what types of fines have been imposed
6 for those actions.

7 MR. KONSTANTINOV: To be particularly
8 effective as a response -- thank you for the
9 question. As quick response, part of it,
10 particularly effective for clamping down smaller
11 file exchange sites infringing on intellectual
12 property, and it's pushing the bigger ones into
13 initial attempts of legalization. As for the other,
14 I will submit examples within the presented time
15 frame. Thank you for your question, again, duly
16 noted.

17 MR. MEHTA: Thanks. I think we have time
18 for one more question, also for the Department of
19 State.

20 MS. BONILLA: Yes, thank you. We'd like
21 to know if there have -- if you could also give us
22 some statistics on how many criminal prosecutions

1 there have been? And we note that there have been
2 instances of suspended sentences, so it's
3 particularly useful if we could have some of that
4 data as well.

5 MR. KONSTANTINOV: Thank you for that
6 question. Again, I shall submit the response in due
7 course. Could you repeat the question, please, once
8 more?

9 MS. BONILLA: No problem. It's just that
10 we'd like to know how many criminal prosecutions
11 there have been and if you could address the issue
12 of suspended sentences, whether in fact in those
13 instances of criminal prosecution you have seen the
14 imposition of actual penalties or whether the
15 sentences were put aside for other punishment
16 mechanisms.

17 MR. KONSTANTINOV: Understood.

18 MS. BONILLA: Okay.

19 MR. MEHTA: Thanks very much, sir, for
20 appearing today, and that concludes your testimony.

21 MR. KONSTANTINOV: Thank you for the
22 opportunity.

1 MR. MEHTA: If we can now call the
2 Government of the Czech Republic, please.

3 MR. ZAJICEK: Good morning.

4 MR. MEHTA: Good morning. Welcome, and
5 please introduce yourself, and begin your testimony.

6 MR. ZAJICEK: Thank you very much. My
7 name is Jaroslav Zajicek, and I am Deputy Chief of
8 Mission of the -- oh, the microphone.

9 Good morning, again. My name is Jaroslav
10 Zajicek. I am Deputy Chief of Mission of the Czech
11 Republic here in Washington, D.C. And this is Tomas
12 Hart, the Head of Economic Section at the Czech
13 Embassy again.

14 First of all, thank you for giving us the
15 opportunity to speak here today. We didn't have to
16 appear here, but we wanted to. I wanted to make a
17 case of the development that our country made, let's
18 say, in the last decade and to demonstrate on that
19 ways through mutual cooperation and determination on
20 our side at hand.

21 When we were part of the Watch List in
22 2008 and 2009, actually the pressure led to efforts

1 on the Czech side and it took us 2 years to convince
2 you that that determination is there, that the
3 inspections are for real, that the penal code was
4 really amended in a way and enforced as it should
5 be.

6 When I appeared here in 2013, 3 years ago,
7 I tried to defend the Czech case. Now in 2016, I
8 think we can sum up that the peer pressure has
9 helped us in many respects. The Czech Republic and
10 the United States are strategic partners. You look
11 at us very often through the lenses of the 301
12 Special Report and we have been enjoying U.S.
13 investment very much. So, in a way, we would hate
14 for strategic lines which there is between our two
15 countries to be shadowed over by any negative
16 aspects.

17 But, now, we are moving to a stage where
18 we can jointly work on benchmarks, helping the
19 situation get better in the countries. I think
20 there is a tremendous potential and mutually
21 inspiring lessons learned to be exchanged and we
22 will demonstrate that throughout the course of

1 today.

2 My basic introduction which consists on
3 four major areas, first of all, is the IPR
4 infringement in the cyberspace. The trend is clear
5 we are moving from the physical marketplaces into
6 the cyberspace. This has been for quite some time.
7 The cyberspace, internet, is central to the minds of
8 the Czech authorities. Especially if it is high
9 among the young generation, it deserves a lot of
10 attention.

11 The number of infringements slightly rose
12 last year. At the same time, the percentage of
13 cases that were clarified rose quite dramatically,
14 as well, from 59 to 68 percentages, quite a good
15 achievement, in my view. But there are several
16 challenges that lie ahead of us in fighting the
17 illegal content and file sharing and copyright
18 piracy, in general terms.

19 First of all, it's the best way perhaps to
20 detect infringements on diplomatic forums that
21 unfortunately do not gather localization of data
22 users. The anonymous Wi-Fi routers that are used to

1 cover IP addresses, that's another source of our
2 worries. And social media more and more becoming a
3 platform for counterfeit goods and IPR breaches are
4 the trends that we need to respond to.

5 When I was here 3 years ago, I presented
6 the Digital Czech Republic 2.0 strategy. Now it has
7 been alive and kicking, and this year we have
8 introduced an action plan that actually the plan
9 reflects the trends that I mentioned just a minute
10 ago. These trends are being regularly also
11 considered by the government office and checked
12 twice a year, which is very important.

13 So confirming the trend, IPR trends in the
14 cyberspace, we still need to spend some time also on
15 the controlling activities and enforcements of IPR,
16 which is the second, I would say, topic I would like
17 to spend some time at least briefly on. This is
18 basically about effective cooperation of the
19 enforcement institutions. Here, I can demonstrate a
20 record number of inspections. In 2015, around 2,400
21 inspections took place, which is about 400 more than
22 last year.

1 But what is more important is the amount
2 is counterfeit pieces was reduced from 60,000 to
3 36,000, which kind of demonstrates that a trend is
4 there, the number of cases clarified that we went
5 after is 92 percent. So I think the trends that are
6 in general there, which is moving from shoes and CDs
7 to batteries or alcohol, we are after it and we are
8 tackling it quite successfully.

9 Third will be the prevention and
10 education, which is an indispensable part and vital
11 in our hands. Among the organizers of seminars and
12 lectures are, of course, the intellectual property
13 office, it's the police, it's the Czech customs
14 administration. But it's important where you do
15 these seminars. You need to start rather early.

16 We have introduced a series of seminars
17 that go to secondary schools already, which is
18 mainly concentrated on the social media. At the
19 Czech Metropolitan University, we introduced both
20 bachelor and master, and post-graduate,
21 specializations on intellectual property. I think
22 this is the way we should continue in the future.

1 Of course, we should organize and we are
2 organizing seminars for those that are undertaking
3 the controls as well, and judges included. What I
4 would note, underestimated is also the public
5 awareness campaigns. Last year, we had the NATO
6 Days, which is probably the biggest NATO event in
7 Europe, and the ideal hold for the visitors some
8 information about the negative impact of IPR
9 infringements. And as I said, around 220,000 people
10 passed by there last year. So that is, in my view,
11 something that needs to be stressed.

12 I spoke with the national level, on the
13 international level. One thing that is worth
14 mentioning is the creation of the Visegrad Patent
15 Institute that will become operational the first of
16 July, next year, which basically serves not only in
17 increasing the awareness among the Visegrad four
18 countries, and the Czech Republic is currently the
19 residency of the Visegrad Group, but also about
20 facilitating registration of technical solutions for
21 protection abroad. So I think that is a good
22 direction of regional cooperation.

1 Last but not least, the level of
2 legislation that is before us, I would say, the
3 group of issues that we needed to work on, last year
4 we amended the Copyright Act, which basically
5 enables for better transparency of collective
6 management enterprise and multi-territorial
7 licensing. It introduces also the possibility of
8 cross-border licensing, and also the Customs
9 Administration was helped by set of regulations that
10 basically enhanced competence itself for the Czech
11 Customs Administration on the IPR enforcement.

12 To conclude, before I would give the floor
13 to my colleague, I strongly believe that the Czech
14 Republic should remain out of 301 Special Report in
15 2016, but I see a lot of common ground for
16 presenting some of the benchmarks that we have come
17 to you and I had noticed there is some interest also
18 on your side, to share those with you. I will now
19 give the floor to my colleague.

20 MR. MEHTA: Unfortunately, I think your
21 time has expired. We have time for one question
22 from the Department of Justice.

1 MR. LAMBERTI: So thank you. In your
2 submission, also your testimony today, you mentioned
3 the Digital Czech Republic 2.0 strategy, and you
4 also mentioned the action plan that was adopted to
5 implement several measures in the strategy.

6 Could you provide us with some more
7 information on exactly what proposals the Czech
8 Republic adopted and implemented pursuant to the
9 action plan, specifically with regard to the
10 protection of intellectual property rights over the
11 Internet?

12 MR. ZAJICEK: Thank you for the question.
13 I'll give the floor to my colleague. The action
14 plan was introduced in the summer, last year, so we
15 are still to see the concrete benefits of that. But
16 if we don't satisfy you today with our answers, we
17 will definitely submit it in writing. Tomas?

18 MR. HART: If I may, as what we have seen
19 what is happening online is that a lot of criminal
20 activities is obviously getting smarter, in a way,
21 and the pirated activities related people and
22 criminals are moving more and more in the shadows.

1 We have seen lately more on Facebook and social
2 media, which are scrolled through by only people in
3 certain manner, like audited or controls can be let
4 in so only the people with intention, original
5 intention to buy something today what they know is
6 counterfeit product are let in.

7 To such an extent, the training which has
8 been given to Czech police is becoming more and more
9 online-related, rather than just going through the
10 open public market. So this is the second year
11 there has been an introduction, although I don't
12 know exactly at what year, but recent, that I would
13 say holders or administrators of a site are
14 responsible for the content. So if they see some
15 illegal activities which they detect on their own,
16 they are supposed to delete it or take measures to
17 stop it.

18 And as to what we have seen on the police,
19 let's say, vis-à-vis physical ground activities
20 that, obviously, the public market which was being
21 kind of very popular back in 1990s, the counterfeit
22 programs are disappearing from them. And some

1 certain activities are, again, kind of moved out to
2 special buildings, where only certain number of
3 people is allowed in. So I would say it is becoming
4 not so much public, but more kind of background
5 check manner of doing business so people who
6 intentionally come to the market and they show the
7 interest in acquiring some counterfeit or illegal
8 programs are basically let in and physically enter
9 the building where such things are displayed. So it
10 makes certain pressure on the police to be smarter.

11 Perhaps the last thing which is related to
12 Czech Republic now in global trade, as you know,
13 geographically, in Central Europe, for most of the
14 goods we are traffic country, meaning that a lot of
15 illegal and counterfeit stuff is not destined for
16 the Czech Republic, but is actually physically
17 passing through. And until recently our customs
18 office didn't have the authority to seize or stop
19 products from passing to another country, should it
20 be on the west or somewhere else, and now they can
21 do that.

22 MR. MEHTA: Thank you very much. If I can

1 now invite the Government of Ukraine to please come
2 up?

3 Welcome. Please introduce yourselves and
4 begin your testimony.

5 MS. MYKOLSKA: My name is Nataliya
6 Mykolska, and I am Deputy Minister of Economic
7 Development and Trade and Ukraine's Trade
8 Representative. I am here with Mr. Shymkiv, the
9 Deputy Head of the Presidential Administration of
10 Ukraine, and Olena Minitch, who is the Director of
11 the Department of Innovation and Intellectual
12 Property Protection at the Ministry of Economic
13 Development and Trade.

14 I will make a welcoming and noting
15 introduction and then my colleagues will provide
16 some updates on the specific issues that people have
17 the major concern for U.S. Government and U.S.
18 industries.

19 Last year, Ukraine's upgrade was a gesture
20 of trust in our country and a confirmation that the
21 legislative amendment initiatives launched by
22 Ukraine earlier constitute a step in the right

1 direction. This year, despite the military and
2 economic aggression threatening the very existence
3 of Ukraine's fate, the Government of Ukraine has
4 worked deliberately and systematically to ensure
5 notable improvement of Ukraine's status.

6 Our work on IPR infringement issues have
7 taken place in the following six areas that I would
8 like to mention here. First is legalization of
9 software products installed at the executive
10 government bodies. Second is tackling pending
11 issues in the sphere of collective management of
12 property rights. Third is addressing piracy in the
13 sphere of copyrights and related rights. Fourth is
14 the strengthening IP rights protection and the
15 reform of the enforcement agencies being kicked off,
16 including establishment of the cybersecurity unit
17 with the National Police. The fifth is reform of
18 the system of the state administration in the IPR
19 area. And the sixth is audit of the U.A. IP service
20 and firing the head of the service as a result of
21 this audit, which has happened quite recently.

22 And with that, I will give the floor to

1 Mr. Shymkiv to provide you with the update on
2 utilization of software.

3 MR. SHYMKIV: Thank you very much, ladies
4 and gentlemen. It is an honor to be here. The
5 question of IPR within the state board has been on
6 top of the agenda for the prime minister, the
7 president of Ukraine, and the cabinet.

8 During 2015, we went through the audit of
9 the 23rd state audit, and being able to identify
10 40 percent of infringements of the software which is
11 being actually published on the official website of
12 the SIPS so that everybody can see what the
13 liability is and how it is addressed.

14 During 2016, 38 government agencies will
15 be going through a similar audit. The audit is done
16 by professionals who are auditing actually all
17 computers, all details, so all the versions of the
18 software are fully complied for the software asset
19 management practices.

20 When we are looking at the result of 2015,
21 there are a couple of things I would like to
22 mention. During just 2015, the state audits

1 acquired 20,000 copies of the software. And just to
2 give you a perspective, the state's treasury
3 services was \$340,000. They are planning to spend
4 in 2016, \$350-; the Ministry of Internal Affairs,
5 \$250,000; State Migration Service, \$350-; SIPSU and
6 Ukrainian Patent, \$130-.

7 The biggest portion of their infringement
8 is also taking place within state-owned enterprises
9 and 2015 was another step into addressing this
10 issue. Just during 2015, the Government of Ukraine,
11 through the state-owned enterprise, acquired 40,000
12 copies of illegal software products. Just to name
13 ENERGOATOM, the one that works with Westinghouse,
14 acquired for a total amount of 4 million U.S.
15 dollars; the Ukraine Sea Ports, half a million;
16 ANTONOV, half a million. So there is a strong
17 bracket of commitment of the Ukrainian government to
18 continue to address the issue.

19 As a part of the legalization process, the
20 Ministry of Economic Development and Trade signed as
21 part of the plan that was agreed with USTR, we
22 signed a memorandum of understanding on execution of

1 legalization process through the necessary budgetary
2 support on addressing the reduction of the number of
3 the unlicensed software in the ministry from 67
4 percent to 30 percent. And the plan is actually
5 only in execution phase.

6 What I would like also to mention finally,
7 one of the comments which is not related to
8 legalization. There is some concern on the validity
9 of some facts expressed in the Motion Picture
10 Association America submission related to open
11 markets. The report is referencing open market
12 Mayak, in Donetsk. During 2015, due to the security
13 situation in Ukraine, the territory of Donetsk,
14 particularly that market, is not controlled by
15 Ukrainian forces and Ukrainian government. At the
16 same time, the report is referencing Russian illegal
17 movies on territory which is currently controlled by
18 Russian military forces and terrorists.

19 I think that Ukraine is committed to
20 address intellectual property rights protection on
21 the territory which is controlled by Ukraine and we
22 are looking forward, if we are able to reestablish

1 the presence of Ukraine on Donetsk in regards to
2 territory. Thank you.

3 MS. MINITCH: Hello. And really good
4 morning. I am pleased to be here and to deliver the
5 information about two main topics: collective
6 management organization, and piracy and internet
7 piracy.

8 On collective management, during last
9 year, we were delivering and developing the draft
10 law together with European Union Twinning Project,
11 but unfortunately this draft law did not comply
12 fully to the EU Directive Number 26. Despite the
13 fact that the same draft law was also registered in
14 the Parliament, it was not supported by the
15 Parliament members.

16 We realized that we will need completely
17 to redesign the draft law and focus on the main
18 issues which we did not address in this draft law.
19 It's a transparency of collection of royalty,
20 transparency of the royalty distribution, and really
21 proper reporting of collective management
22 organization, and how the collective management

1 organization will be selected and enforced in terms
2 of their duties.

3 Despite that, we did following actions.
4 We changed the law which allow us to limit the
5 registration of new collective management
6 organizations. It was fully approved by Ministry of
7 Justice end of February this year. During last
8 year, we also dismissed or cancelled the
9 registration of two collective management
10 organizations which we note -- the time is over.
11 Can I have another 2 minutes to continue?

12 MR. MEHTA: I'm sorry, unfortunately, if
13 you can go on for a little bit and finish your
14 thought, but we'd like to have some time for
15 questions as well.

16 MS. MINITCH: All right, thank you.

17 MR. MEHTA: First question from the U.S.
18 Copyright Office?

19 MS. STRONG: Perhaps this will give you an
20 opportunity to continue on the collective management
21 organization question. As you know, there are
22 numerous CMOs operating in Ukraine and no funds are

1 being paid to rights holders. How does this new
2 draft legislation that you are going to be composing
3 specifically address the question of unauthorized
4 CMOs operating in Ukraine?

5 What happens to -- for the new regulations
6 and charge and effect with authorized new entities,
7 what happens to these unauthorized entities that are
8 still apparently doing business? We'd appreciate
9 any information you would have about the current
10 problem and then going forward what the new law is
11 going to attempt to cover.

12 MS. MINITCH: You're absolutely right. We
13 have 19 organizations registered on the market. At
14 the moment, what we are doing, during last year we
15 did a lot of inspections trying to find what they
16 are doing wrong in terms of the reporting. This is
17 the only way how we can do it at the moment. So we
18 issued 15 notifications for them.

19 As I mentioned just minutes ago, two
20 organizations been already cancelled, the
21 registration been cancelled. So we intend to go
22 through this process during the year 2016.

1 The main change we would like to introduce
2 in year 2016, we had a very good successful reform
3 in the public procurement. The public procurement
4 process is called ProZorro, coming from piloting the
5 automated process of the procurement. So we'd like
6 to look at this issue from this perspective
7 introducing that automated process of royalty
8 collection and distribution, which is how we can
9 really take on the issue and make it transparent and
10 eliminate the corruption.

11 Also during last year, we did a deep
12 inspection on the government organization on
13 collective management, that we are part of this
14 country who still have a government CMO.
15 Unfortunately, we found a lot of issues related to
16 corruption over there. We saw that approximately
17 70 percent of the royalty they are distributing to
18 three companies, and the shareholder or beneficiary
19 of these three companies is the same person at the
20 end.

21 So we need to do the reform on this area,
22 really deep reform, modification changes really to

1 keep excellence in the form of collective
2 management.

3 MR. SHYMKIV: Quick comment, 2014, we paid
4 out zero through the collective society. In 2015,
5 it's \$100,000. Still a little, but versus zero,
6 it's good progress.

7 MS. MINITCH: Approach.

8 MR. MEHTA: Thanks very much. And as a
9 reminder, of course, there will be opportunity for
10 rebuttal submissions to enhance what is being posed
11 today. One final question from our colleague from
12 DOJ?

13 MR. LAMBERTI: Thank you, Probir. Let me
14 just say I'm very pleased to see such a high-level
15 delegation from Ukraine here today and we very much
16 appreciate the detailed submission from Ukraine and
17 also the testimony today.

18 In Ukraine's submission, you indicated
19 that last year the administrators of three pirate
20 sites in Ukraine were convicted and sentenced to
21 prison. I assume those were not suspended sentences
22 and the terms, I believe, were 2 to 5 years of

1 incarceration.

2 In addition, I think in December of last
3 year, the court in Ukraine fined the administrator
4 of a torrent site 3,400 hryvnia, a relatively small
5 fine, but still significant for Ukraine. Last year
6 there were no convictions in this area at all in
7 Ukraine. There have been few prosecutions, let
8 alone convictions or sentences of recent years in
9 Ukraine, both before and after the political
10 situation, the political instability.

11 So what I'd like to ask you is what do you
12 think has contributed to this improvement in Ukraine
13 in the past year? What specifically have you done
14 that has led to this improvement?

15 MS. MYKOLSKA: Thank you. The basic idea
16 was mentioned by myself and my colleagues as a
17 political will in the priority of IPR protection in
18 terms of the president's agenda, prime minister's
19 agenda, and definitely our personal agenda. A lot
20 of people at the Government of Ukraine came from the
21 private sector. We know what IPR means. We know
22 what we need to pay for IPR. Therefore, I think

1 that's a vision of all of the bodies and the
2 political will to move forward.

3 We believe that the special units with the
4 National Police of Ukraine, the recently reformed
5 militia, you know, old Soviet style, actually police
6 units to the new police with a young generation
7 people coming to this unit will definitely
8 contribute much in terms of bringing the people to
9 justice.

10 And then definitely the judicial reform
11 which is underway in Ukraine would also contribute
12 not only for the Ukrainian prosecutor's office to
13 bring the cases, but also for the court, you are
14 right, for the court to give the sentence to the
15 people that infringe those rights. You've seen the
16 numbers of the cases that has been initiated by the
17 Ukrainian police, but then at the very end we have
18 not so many sentences as it should be. But, in any
19 case, that is a huge progress.

20 MS. MINITCH: I'd like to add to that that
21 together with the Minister of Internal Affairs, we
22 had a joint plan. We discuss it during July in USTR

1 here, and since July, we implemented this plan with
2 the Minister of Internal Affairs of creating the
3 special unit responsible for intellectual property.

4 MR. MEHTA: Thanks very much. And thank
5 you very much for your testimony today.

6 I would propose at this point that we
7 break for just a few minutes to assist us in
8 recalibrating the speaker system. We'll begin at
9 10:50 with the Government of Egypt.

10 (Off the record at 10:50 a.m.)

11 (On the record at 10:53 a.m.)

12 MR. MEHTA: Thanks very much. And now we
13 have the Government of Egypt. Thank you very much,
14 sir. Please introduce yourself and begin your
15 testimony.

16 MR. EL SAYED: Thank you very much. My
17 name is Magued El Sayed. I am First Secretary at
18 the Egyptian Embassy in charge of Economic and
19 Commercial. Good morning. And I'm sorry I'm not
20 keeping the traditional. The Arab language, I am
21 not --

22 Before I give you a heads up of the

1 development that happened in the IPR field in Egypt,
2 I would like first to share with you the methodology
3 that was used in reaching these conclusions. Up
4 till 2008, Egypt was on the Priority Watch List and
5 Special 301. Starting 2008, it is on the Watch
6 List. Up till 3 years ago, we started a new
7 methodology which is looking at the root cause of
8 being on the Watch List and trying to fix the
9 problem from the source.

10 During the past 3 or 4 years, we have been
11 working closely, because we noticed in the
12 Special 301 that the main problem was in the IPR
13 with the pharmaceutical company, specifically, not
14 in other domains, because we have been going through
15 also the public testimony that is published on your
16 website. So that's how we worked. And we worked
17 closely with the companies to address their
18 problems, to address the main issues.

19 We also took into consideration all the
20 recommendations that were presented in the previous
21 Special 301, and we worked on ameliorating the IPR
22 situation and standard in Egypt, which is well

1 illustrated in the reports that I have submitted to
2 you.

3 Let me go through some of the developments
4 that were done in the regulation and decrees
5 involving the IPR and the pharmaceutical sector, in
6 specific. The Ministry of Health issued decree
7 reorganizing the registration procedures of human
8 medicine. The decree emphasizes on the importance
9 of companies' commitment to the intellectual
10 property rights.

11 Article 9 of this decree states that
12 companies are committed to provide a pledge
13 acknowledging their commitment to the provision of
14 IPR law of 2002, which is the same as stated in the
15 article which regulates the procedures of
16 registration of biopharmaceuticals, vaccines, and
17 blood products.

18 Another decree that was issued regarding
19 the IPR which is the pharmaceutical track and trade
20 system that was issued in order to control the
21 Egyptian pharmaceutical market and secure safe and
22 appropriate pharmaceutical supply and product

1 against counterfeit medicines.

2 I am giving also notice on another
3 regulation which was a major problem for the
4 pharmaceutical companies that we addressed, which is
5 all registration procedures, which is permission of
6 product, are done in parallel, which leads to
7 shorten the registration process and make medicines
8 available at market as soon as 6 to 8 months, and up
9 to maximum of 18 months. This is instead of
10 previous 3 years maximum time.

11 The number of companies that are allowed
12 to register their product is open. That gives the
13 chance for more foreign companies to register their
14 product in Egypt.

15 One of the very important points that was
16 achieved and we got recognition from many companies
17 regarding the fast track system for registration was
18 developed and the system is applied by default on
19 products which were registered through the fast
20 track program in U.S. FDA, so in addition to other
21 criteria set for that purpose.

22 There was also a breakthrough in the field

1 of medicine and seeking to register new
2 pharmaceutical in Ministry of Health as soon as it
3 was registered. Many products for Hepatitis C
4 treatment were registered in a period of 8 months.

5 Other than the rules and decrees, the
6 Ministry of Health participated in a roundtable that
7 include most of the pharmaceutical companies, the
8 U.S. pharmaceutical companies. This ongoing
9 cooperation between the ministry and the private
10 sector stakeholders mentioned above resulted in a
11 set of processes intended to working to advance this
12 sector and joint effort to raise the quality of
13 health care in Egypt, and thus the quality of life
14 for the Egyptians.

15 Back to the report submitted, we have
16 testimony that was submitted from PhRMA in 2016 that
17 says during the past several years, PhRMA and its
18 member companies that have tried to work in good
19 faith with the Egyptian officials to address health
20 and industrial issues. While serious challenges
21 remain, PhRMA notes that for the most part Egyptian
22 officials have shown willingness to meet and discuss

1 issues concerned and have expressed interest in
2 supporting the renovated biopharmaceutical industry
3 and encouraging investment in the country. This is
4 regarding PhRMA.

5 As for BIO report in 2016, I can quote
6 from them, that "During 2015, BIO continued regular
7 outreach to Egyptian officials, and notes the
8 willingness of government representatives to engage
9 on policy issues affecting patients and health care
10 system, and the innovative life science and
11 biopharmaceutical sector in Egypt. BIO notes that
12 as part of Egypt's drive to strengthen its
13 competitiveness in the sector, government officials
14 have demonstrated a willingness to analyze
15 challenges and engage in meaningful dialogue."

16 Part of the report I have submitted
17 includes testimony that was submitted to the USTR
18 from major U.S. companies and I quote them, "This
19 decision by the Egyptian Health Ministry sends a
20 reassuring signal to investors and companies
21 operating in Egypt that government recognizes
22 Egypt's commitment to modern intellectual property

1 standards and will take measures to uphold these
2 rights." Another testimony said that the Egyptian
3 government has embarked on a new partnership with
4 innovative pharmaceutical industry.

5 So, in conclusion, based on all the
6 previous positive developments, evidence-based
7 facts, and testimonies with regard the Egyptian IPR
8 environment, we strongly request the removal of
9 Egypt from the Watch List in Special 301, because
10 this removal will send a message from the USTR that
11 these efforts are being appreciated, encouraged,
12 enforced, and to be continued based on the effort we
13 have made. Thank you very much.

14 MR. MEHTA: Thanks very much. If we can
15 go to our first question from our colleague in
16 Department of Justice.

17 MR. LAMBERTI: Thank you. Egypt's
18 submission to the United States this year in the
19 Special 301 process and also your testimony is
20 focused on the pharmaceutical sector. However,
21 Egypt is today probably the largest market -- for
22 pirate and counterfeit goods, mostly imported from

1 China.

2 As you know, many shops in Cairo and other
3 Egyptian cities sell infringing mobile phones,
4 clothes, computer parts, and other hard goods, as
5 well as pirated movies, software, games, books, and
6 other copyrighted works. This unlawful activity has
7 reduced tax revenues that should be paid to the
8 Egyptian government and discourage direct foreign
9 investment in the country.

10 For example, once recent study found that
11 just a 10 percent reduction in software piracy alone
12 in Egypt could generate hundreds of millions of
13 dollars in increased gross domestic product.

14 Could you explain what Egypt has done in
15 the past year to improve enforcement against
16 trademark and copyright violations?

17 MR. EL SAYED: I would be pleased to send
18 your request to the specific authorities and get
19 back to you. However, in the 2015 submission for
20 the International Intellectual Property Alliance
21 last report requested in their testimony to the
22 Special 301 that Egypt be omitted from the list, and

1 we were referring to this, that there is no problem
2 regarding the counterfeit or the piracy of software
3 in Egypt. However, I am pleased to address your
4 question and send it today.

5 MR. LAMBERTI: I think the software piracy
6 rate is probably over 60 percent. And having been
7 to Cairo in the past few years, I can assure you
8 that there's plenty of pirated and counterfeited
9 goods readily available.

10 MR. EL SAYED: I'll make sure to --

11 MR. LAMBERTI: Thank you.

12 MR. MEHTA: Thanks very much. For our
13 second question, Department of Commerce.

14 MR. MITCHELL: Thank you. 2012 Pricing
15 Decree No. 499 would have treated foreign made
16 products differently than Egyptian made products.
17 That decree was discontinued. But my question is
18 whether there are plans to replace it and, if so,
19 will it be replaced with a decree that is more
20 transparent and less discriminatory?

21 MR. EL SAYED: I'm willing to send your
22 questions and get back the answer. However,

1 regarding that you have actually answered that first
2 part, the decree was discontinued. Most of the
3 companies I meet here in the U.S., they are
4 requesting that regarding the pricing issues, there
5 should be a moving around regarding the prices that
6 they have requested.

7 And let me tell you this correctly, that
8 most of the pharmaceutical companies are on board of
9 a committee headed by the Minister of Health, and
10 they submit their request regarding the decrees and
11 recommendation and it has taken into consideration
12 their request. They are a part of the team working
13 on this. They have asked to release the prices
14 gradually even on five products per year, so they
15 can pick like five products and start releasing the
16 price on these products. However, I could get you
17 further detail on that.

18 MR. MEHTA: Thanks very much.

19 MR. EL SAYED: You're welcome.

20 MR. MEHTA: That concludes our panel of
21 government commentaries. We now invite the American
22 Apparel and Footwear Association.

1 And just as a reminder to everyone, we
2 have my colleague, Stevan Mitchell, from the
3 Department of Commerce providing some time cues.
4 Again, should you wish to amplify your comments here
5 with further information, of course, we do have
6 post-hearing rebuttal submissions that are also
7 available and those will be due March 4th. I'll
8 give more information at the end.

9 With that, welcome. Please introduce
10 yourself, sir, and begin your testimony.

11 MR. LAMAR: Great, thank you for providing
12 an opportunity to testify this morning. My name is
13 Steve Lamar. I'm Executive Vice President of the
14 American Apparel and Footwear Association, the
15 national trade association representing apparel,
16 footwear, and other sewn products companies, and
17 their suppliers which compete in the global market.
18 We represent more than 1,000 world famous name
19 brands. Our membership includes 340 companies drawn
20 from throughout the supply chain. AAFA is the
21 trusted public policy and political voice of the
22 apparel and footwear industry, its management and

1 shareholders, its 4 million U.S. workers, and its
2 contribution of \$360 billion in annual U.S. retail
3 sales.

4 We very much appreciate the opportunity,
5 the attention the U.S. Government shows to the
6 defense and protection of U.S. intellectual property
7 rights worldwide. We consider the U.S. Government a
8 strong partner in this area.

9 For its part, AAFA has been very active
10 and vocal in the promotion and protection of U.S.
11 IPR for the apparel and footwear industry. In
12 addition to our active participation in the annual
13 Special 301 and Notorious Markets Reports, we work
14 with our Brand Protection Council to educate
15 policymakers and other stakeholders on the
16 importance of strong IPR for our industry.

17 Success in these issues support U.S.
18 apparel and footwear jobs, particularly since our
19 members' competitiveness is highly dependent upon
20 the global protection of the intellectual property
21 embedded in their designs, their brands, and their
22 images. We estimate that intellectual property

1 theft cost our members upwards of \$68 billion in
2 2013. This is a figure that as no doubt increased
3 as this problem has worsened.

4 In our comments, we compiled a detail list
5 of countries where systematic IPR enforcement
6 problems exist and where IPR practices need to be
7 improved. Our submission also highlights some
8 successes in countries where AAFA members have
9 traditionally faced resistance for the protection of
10 their brands. In total, we identified 15 countries.

11 We relied heavily on our members in the
12 development of this list. They provided
13 recommendations based on their direct experiences
14 working with foreign governments, including
15 enforcement agencies, intellectual property
16 policymakers, other IPR stakeholders, and foreign
17 judiciaries.

18 A number of our members are active in
19 dozens of countries, enabling them to make
20 comparisons over time and between jurisdictions.
21 Their enforcement activities also gave them
22 firsthand experiences conducting raids, observing

1 any incidents of counterfeit products in notorious
2 markets, and understanding if IP efficiencies can be
3 remedied through additional resources, changes in
4 laws or judicial practices, or an increase in
5 political will.

6 In the comments, we also raise concerns
7 related to foreign internet registries.

8 Counterfeiters are increasingly using the Internet
9 to expand their business while shielding activities
10 from enforcement efforts. They are registering
11 domains that advertise and sell counterfeit goods
12 and infringe on a brand owner's trademarks, both in
13 the domain name itself and in the content of the
14 website.

15 Many of these counterfeiters use a country
16 code top-level domain in order to avoid detection by
17 the United States brand owners and enforcement of
18 United States court orders. Individual top-level
19 domains have varying requirements and fees for
20 registering domains; however, most top-level domains
21 do require that the website registrant be a citizen
22 or have a registered office in the country in

1 question and that the registrant provide true and
2 complete contact information upon registration of a
3 website. Most of these top-level domains also have
4 policies against cybersquatting.

5 All that is good, but despite these
6 registration requirements and polices, a number of
7 foreign registries do not make registration
8 information publicly available and don't provide
9 information or assistance to brand owners whose
10 intellectual property rights have been violated on a
11 website using top-level domains.

12 We also note that many top-level domains
13 are not subject to the ICANN consensus policies,
14 such as the Uniform Domain Name Dispute Resolution
15 Policy. This adds another hurdle to the enforcement
16 of intellectual property rights against bad actors
17 on the Internet.

18 Finally, our comments address three cross-
19 cutting issues that I'd like to raise here. First,
20 facilities that make knockoff shoes, clothes, and
21 accessories do not typically meet the high standards
22 or comply with the regulations upon which our

1 members insist to ensure product safety, worker
2 safety, and workers' rights. In addition to
3 stealing the identity of world famous brands,
4 counterfeiters put millions of workers in danger
5 through substandard conditions, while exposing
6 consumers to unknown product safety risks.

7 Second, as we note in several of our
8 country -- in our country comments, we are hopeful
9 that the recently concluded Trans-Pacific
10 Partnership will help improve recognition and
11 enforcement of brands worldwide. While it is
12 expected to have an immediate impact on the
13 countries who have signed onto the TPP, we hope it
14 will have a beneficial impact on countries that are
15 currently outside the agreement. It is with this in
16 mind that we urge the expeditious approval and
17 implementation of the TPP, including the IP
18 provisions in all 12 countries.

19 On a related point, we remain concerned
20 that some of the existing pre-trade agreement
21 partners continue to demonstrate insufficient
22 production of IPR. Forty percent of the countries

1 who were nominated this year are FTA partners,
2 including Mexico and Canada, which are also part of
3 the TPP. It is simply not acceptable that FTA
4 partners are unable to ensure high levels of
5 protection and cooperation on this important right.

6 Finally, we applaud the process in the
7 United States to coordinate interagency IPR
8 enforcement and priority setting in an office in the
9 White House through the IPEC, the Intellectual
10 Property Enforcement Center. Knowing that the
11 Administration is hoping to replicate this approach
12 in other countries, we would recommend that you use
13 the Special 301 Report to call out those countries
14 that have successfully adopted this same mechanism.

15 I appreciate the opportunity to raise
16 these concerns and look forward to working with USTR
17 and other U.S. Government agencies to address
18 intellectual property rights issues worldwide. I
19 look forward to your questions. Thank you.

20 MR. MEHTA: Thanks very much. For our
21 first question, Department of Justice.

22 MR. LAMBERTI: Thank you for your

1 testimony today. You mentioned in your testimony
2 and also in your submission that counterfeiters
3 deliberately register -- at least some
4 counterfeiters deliberately register their domains
5 with certain country code top-level domains, ccTLDs,
6 to avoid detection and enforcement by brand owners.

7 In particular, you single out as
8 especially problematic ccTLDs in Sweden, Spain,
9 Germany, Denmark, the Netherlands, China, and
10 Switzerland. As you know, some ccTLD managers
11 voluntarily follow ICANN's UDRP, the Uniform Domain
12 Name Dispute Resolution Policy, and some also agreed
13 to let a panel of the World Intellectual Property
14 Organization, WIPO, resolve their disputes.

15 So we appreciate you flagging the issue,
16 but what specifically do you believe ICANN, WIPO,
17 and/or the U.S. can and should do about this matter?

18 MR. LAMAR: One of the things we're trying
19 to do is raise awareness of this, that there is
20 inconsistencies, that there is greater migration of
21 counterfeit problems onto the Internet. And that's
22 manifesting itself in a number of different ways, as

1 counterfeit goods become directed into smaller and
2 smaller shipments, for example. We are hoping that
3 either through the ICANN process or maybe through
4 WIPO that there will be an opportunity for best
5 practices to be learned and applied across other
6 countries so there is more consistency.

7 MR. LAMBERTI: And also as a follow-up to
8 this matter, I think we had at least a couple of
9 submissions suggesting that the committee should not
10 address this issue in the Special 301 Report. How
11 would you respond to that?

12 MR. LAMAR: Well, as I said, I think as
13 the counterfeit problem begins to magnify or already
14 is within the Internet, probably we should be
15 putting more and more attention onto the way in
16 which the Internet is used as a traffic for
17 counterfeit goods and what governments and the other
18 stakeholders in the Internet space can do to help
19 prevent that, so I would disagree with that
20 recommendation.

21 MR. MEHTA: Great. Thanks very much. The
22 next question from the Department of Labor.

1 MS. PETTIS: Hi, good morning.

2 MR. LAMAR: Good morning.

3 MS. PETTIS: You mentioned in your
4 testimony the lack of property protection and
5 highlighted particular problems with specific
6 countries in your written submission. You had said
7 that \$68 billion in losses. But can you break that
8 out for me further, I mean specific countries or
9 percentages in terms of legitimate versus
10 illegitimate by country? Are you able to do that?
11 That would be more interesting to find out as we
12 look at the various countries.

13 And, as well, you also talked about that
14 employers who -- the employees, themselves, who make
15 these knockoff shoes and clothing work in facilities
16 that don't typically meet high product standards or
17 comply with regulations to ensure product safety,
18 worker safety, or worker rights. Based on the
19 amount of illegitimate product out there, do you
20 have any idea of the scale in terms of number of
21 workers that work in this illegitimate economy?

22 MR. LAMAR: So to answer your first

1 question, we didn't do a country breakout. What I
2 would do is point to the customs numbers that they
3 generate. It's a good proxy for sources of
4 counterfeit goods. The European customs agencies,
5 they publish comparable numbers. So that's kind of
6 a good indication that maybe it is -- you know,
7 we're seeing those numbers really across the world
8 that same way from a country breakout perspective.

9 I don't have specific numbers on the scale
10 of the problem and this is actually something that
11 we are working on, trying to develop more data on
12 this. There should be a lot of anecdotal evidence
13 on that. When folks conduct raids, they'll just see
14 casually that there's evidence of improper work
15 conditions, improper work environments.

16 And certainly when counterfeit goods are
17 intercepted, tests that are performed on them, we'll
18 find that they don't meet, for example, the
19 restricted substance list requirements or other
20 product safety requirements that our companies have
21 to meet, whether it's in the United States or in
22 other countries. And so this is something we're

1 trying to develop more information on, too, but
2 again, wanted to flag it because we do think it's an
3 area that needs a lot more work.

4 MS. PETTIS: Thank you.

5 MR. MEHTA: A quick follow-up from
6 Department of State.

7 MS. BONILLA: I just wanted to ask you
8 quickly about whether one of the issues you're
9 looking at in terms of infringement is fabric
10 issues, because it doesn't appear to me that that
11 was mentioned in your statement, just the high-tech
12 fabrics, super wicking sportswear and Levis fabrics.

13 MR. LAMAR: We didn't call out that
14 specific level. I mean there's a couple of ways in
15 which fabric issues will come up. Either it's
16 through patent issues such as the ones you
17 mentioned; there is a whole area of concern relating
18 to the copyrights that go on to -- copyrights such
19 as designs that go onto the fabrics, too. That's
20 probably more of a domestic legal problem that we're
21 encountering, but again, one that extends back into
22 the countries where product is produced because of

1 the lack of a clear and consistent library to find
2 designs and to make sure that you're using the
3 legitimate design, for example.

4 So that is an area that we work on, but we
5 didn't call that out in our comments specifically.
6 I suspect as fabrics become more prevalent in the
7 marketplace, you'll be seeing that more in our
8 comments in the future.

9 MR. MEHTA: Thanks very much and thank you
10 for your testimony.

11 MR. LAMAR: Great, thank you.

12 MR. MEHTA: Next, if we can invite the
13 Alliance for Fair Trade with India, please.

14 Thanks very much. Welcome, sir, and
15 please introduce yourself and begin your testimony.

16 MR. POMPER: Good morning. I'm Brian
17 Pomper. I serve as the Executive Director of the
18 Alliance for Fair Trade with India. Good morning
19 and thank you for providing me with the opportunity
20 to testify on behalf of the Alliance for Fair Trade
21 with India.

22 The Alliance for Fair Trade with India, or

1 AFTI, was launched in June 2013 in support of
2 increased action to address the barriers to trade
3 and investment U.S. companies are facing in India,
4 including the erosion of intellectual property
5 rights, and to serve as a mechanism for engaging
6 with U.S. policymakers on these issues.

7 AFTI's diverse membership is comprised of
8 organizations representing a range of U.S.
9 industries adversely impacted by India's IPR
10 policies and practices. In light of this mandate, I
11 am here to call on USTR to again place India on its
12 Priority Watch List and to conduct another out-of-
13 cycle review of India's IPR regime.

14 AFTI and its members were encouraged by
15 the Obama Administration's efforts at commercial
16 engagement with India over the course of the last
17 year. Our members watched with cautious optimism as
18 the two countries held their first ever Strategic
19 and Commercial Dialogue and meeting at the
20 U.S.-India Trade Policy Forum in the fall of 2015.
21 However, despite the convening of these dialogues,
22 the Indian government has yet to take any

1 significant steps towards improving the business
2 climate for innovative American companies.

3 In fact, numerous longstanding issues
4 remain unresolved. These include weaknesses in the
5 Indian copyright system that harm U.S. and Indian
6 creators alike; the use and threatened use of
7 compulsory licensing on biopharmaceutical,
8 environmental technology, and other products as a
9 tool of industrial policy; and measures in Indian
10 law that add a legally questionable additional
11 criterion for the patentability of medicines and
12 agrochemical products.

13 Additionally, AFTI and its members have
14 serious concerns with several of the policy
15 pronouncements and proposals included in the version
16 of the National IPR Policy leaked in April of 2015.
17 As an extension of a campaign promise made by now
18 Prime Minister Narendra Modi, the Department of
19 Industrial Policy and Promotion constituted a think
20 tank, the National IPR Think Tank, in October 2014,
21 to draft a national IPR policy.

22 NITT has since drafted and circulated a

1 revised plan, which was leaked to the public in
2 October of last year. Among the most disconcerting
3 aspects of the document are plans for increasingly
4 onerous local manufacturing requirements and a
5 continued failure to ensure regulatory data
6 protection.

7 These issues have been longstanding
8 frustrations of AFTI and its members, along with
9 many other innovative American companies. The
10 continued failure by the Modi government to address
11 these and other issues has left AFTI and its members
12 concerned by the apparent disconnect between the
13 diplomatic momentum, positive rhetoric, and
14 commitments emerging from the recently convened
15 dialogues, as there has been little concrete
16 movement on key issues.

17 Particularly as we enter the final year of
18 the Obama Administration, we are left wondering how
19 can these bilateral forums be used to productively
20 address the issues we have repeatedly highlighted in
21 these and other fora.

22 We agree with the sentiment USTR expressed

1 in announcing its 2015 Special 301 Report that,
2 "Attention to our IPR priorities and action to
3 resolve concerns through bilateral fora can benefit
4 both the United States and India." We note that
5 USTR stated it expected India would make substantive
6 and measurable improvements in India's IPR regime
7 for the benefit of a broad range of innovative and
8 creative industries. USTR added that it would,
9 quote, "Monitor progress over the coming months and
10 prepare to take further action if necessary."

11 As detailed above, we believe that India
12 has not made substantive and measurable improvements
13 in its IPR regime for the benefit of a broad range
14 of innovative and creative industries, and that,
15 therefore, further action in the form of an out-of-
16 cycle review, at a minimum, is warranted.

17 For these reasons, we recommend
18 maintaining India as a Priority Watch List country
19 and would encourage the U.S. Government to maintain
20 its focus on key IP issues by implementing a new
21 out-of-cycle review. We believe that this increased
22 pressure and oversight is necessary to make progress

1 and to avoid backsliding on issues of concern to
2 AFTI and its members.

3 Thank you for your time and for what we
4 know are your constant efforts to address these
5 issues as meaningfully as possible in what has long
6 been and I'm certain will continue to be a
7 challenging environment. AFTI appreciates all the
8 U.S. Government has done and we know will continue
9 to do to try to improve the U.S.-India trade
10 relationship.

11 MR. MEHTA: Thanks very much. With
12 respect to the questions, can we start with USTR,
13 please?

14 CHAIR PETERSON: Some of the submissions,
15 including your own, note some actions that the
16 Government of India has taken in the past 12 months,
17 including reports of enforcement authorities taking
18 action and deterring the unauthorized use of
19 satellite reception boxes, the court's issuance of
20 John Doe injunctions against cable operator piracy
21 to curb the spread of pirated sports broadcasts,
22 denial of compulsory licensing requests for patented

1 pharmaceuticals, and court rulings that uphold
2 patent rights for pharmaceutical companies through
3 the granting of injunctive relief.

4 I'm wondering how you would characterize
5 those actions that have been taken over the past
6 12 months?

7 MR. POMPER: I think there have been some
8 positive developments. I should say AFTI is much
9 broader than just IP and so we've been looking at
10 sort of a broad sweep of different actions. There
11 have been some positive movements. I would say
12 maybe two steps forward, one step back.

13 There are some major issues that are of
14 longstanding concern both to AFTI members and I know
15 to the U.S. Government that we really haven't seen
16 much movement on at all. I'd say data exclusivity,
17 3(d), much of the other measures that I know you are
18 all very well familiar with that I think would have
19 the greatest impact.

20 So I guess my answer is we'll take the
21 wins wherever we can get them, but there is a lot
22 more to be done.

1 MR. MEHTA: Thanks. For our second
2 question, Department of State.

3 MS. BONILLA: Thanks very much. One of
4 the new initiatives that Prime Minister Modi has
5 announced is this so-called Made in India outreach
6 and I wanted to know if you had views on how it
7 intersects with India's intellectual property
8 regime. And relatedly, I also wanted to know how
9 companies are responding to the IP problems that you
10 see, whether you're seeing less investment, less
11 trade, some of those types of issues?

12 MR. POMPER: Thank you, good questions.
13 First, on Make in India, I think as a general policy
14 matter there is nothing wrong with a country saying
15 they want to try to increase their domestic
16 manufacturing. We even have this in the United
17 States.

18 MS. BONILLA: SelectUSA.

19 MR. POMPER: Sure. And Steny Hoyer has
20 Make It In America, his program. The difference is
21 a lot of these programs focus on incentives and
22 training, and these sorts of matters, rather than

1 forcing countries to invest in -- or to invest in-
2 country. There are parts of Make in India -- the
3 one that I can think of immediately right here,
4 there was a suggestion in the draft national IPR
5 policy that entities that commit to manufacturing in
6 India would get expedited review with the patent
7 office. Those sorts of things I think we would not
8 support. We think that's the negative aspect of
9 Make in India.

10 In terms of how countries are reacting, it
11 is often the case that those who are defending
12 India's practices will say, well, look at the
13 investment flows in India. And I would say there
14 certainly is investment in India, but if you look at
15 what kind of investment, there may be a plant being
16 cited in India, but they won't do any of the high
17 value, R&D innovative research there. And they
18 affirmatively won't do that because of the poor IPR
19 regime. And, of course, I think we all think that's
20 where truly a high value of employment is heading.

21 MS. BONILLA: Thanks.

22 MR. MEHTA: We have time for one more

1 quick question from the U.S. PTO.

2 MR. SMITH: Thank you. Your remarks and
3 submission raise a number of issues, patent, market
4 access, copyright, and trade secret, that affect
5 different industries. Can you give a sense of which
6 of these are AFTI's priorities or which areas do you
7 see as being the most likely candidates for progress
8 in the short term?

9 MR. POMPER: It's a good question. I mean
10 these are, of course, many very longstanding, very
11 difficult issues, and I don't think we are
12 Pollyannaish about the prospect of solving in the
13 near term. But we think that the U.S. Government
14 has done a great job pressing India on these issues
15 and hopefully will continue to do so.

16 We think not only can you make progress
17 that way affirmatively on the issues that we raise,
18 but also to perhaps keep other bad policies from
19 cropping up, and also importantly to keep other
20 countries from maybe looking at India as a guidepost
21 for a kind of development policies issue.

22 It's hard for me to pick and choose which

1 of these are more important than others. They are
2 all things that -- different aspects of AFTI, which
3 is a coalition of associations, so they each have
4 their different issues that they care most about.
5 It's hard for me to really pick among those.

6 MR. MEHTA: Thanks very much for your
7 testimony.

8 If we can invite the Business Software
9 Alliance? Welcome, please introduce yourself and
10 begin your testimony.

11 MS. LEWIS: Good morning. My name is
12 Leticia Lewis. I am the Director for Policy at the
13 Business Software Alliance. Thank you, ladies and
14 gentlemen, and members of the committee for the
15 opportunity to testify on behalf of BSA, The
16 Software Alliance.

17 BSA and our members share your goals of
18 protecting intellectual property rights and we offer
19 these comments to contribute to your efforts. BSA
20 is the leading advocate for the global software
21 industry in the United States and abroad. Our
22 members are in the forefront of driving the global

1 digital economy and invest substantial resources
2 into developing cutting edge technologies. These
3 companies strongly rely on intellectual property
4 protection in order to continue innovating.

5 BSA members receive half or more of their
6 combined \$600 billion in annual revenues from
7 overseas. That revenue number, \$600 billion, is
8 many times greater than all other copyright
9 intensive industries combined. Given the amount
10 generated from overseas, removing barriers to trade
11 is essential to BSA members' long-term success, but
12 more importantly essential to the American economy.
13 It is undeniable that adequate and effective
14 intellectual property protection and enforcement
15 remains critical for our members.

16 The fair and equitable market access, an
17 often overlooked component of Special 301
18 consideration for many years, is even more
19 important. We urge you to focus on this prong of
20 the Special 301 and use this process to forcefully
21 and clearly establish removing market access
22 barriers as a dispositive criterion for your

1 determinations.

2 In terms of intellectual property
3 protection and enforcement, the main issue faced by
4 BSA members is the continued use of unlicensed
5 software by government agencies, state-owned
6 enterprises, and businesses. According to the
7 latest information available, the commercial value
8 of unlicensed software globally exceeds \$60 billion.
9 The software industry is the only industry that
10 actually measures the economic harm done by illicit
11 use of software. I know that should make a key
12 point; losses are extremely large. Illicit use of
13 software is 43 percent of total global software use
14 and in too many countries it exceeds 60 percent.

15 BSA also remains highly concerned about
16 inadequate enforcement of unlicensed use of software
17 in many countries. Software today is more and more
18 often downloaded online or used on remote servers
19 such as through cloud computing services. It is
20 therefore critical that appropriate regulatory
21 environment prevent circumvention of technological
22 protection measures in the digital environment.

1 The inability to properly protect trade
2 secrets including source code and other proprietary
3 information is also a concern for BSA members.
4 Patent protection is also extremely important to our
5 members. It is paramount that countries provide
6 effective patent protection to eligible computer-
7 implemented inventions in line with their
8 international obligations.

9 Since our Special 301 submission, we've
10 had a very troubling development in India. On
11 February 19th, the Indian patent office issued
12 revised guidelines on the patentability of computer-
13 related inventions. The new guidelines may prevent
14 many software-enabled innovations from receiving
15 patent protection in India. They direct the patent
16 examiner to look for a novel hardware element in
17 addition to novel software for the invention to be
18 patentable.

19 This is a very negative development, one
20 which places India in a unique posture that is out
21 of step with international practice and potentially
22 in violation of its TRIPS obligations. We are

1 currently reevaluating our recommendation in our
2 Special 301 submission and will send you a letter
3 supplementing our views.

4 BSA is deeply concerned about steps
5 several U.S. trading partner are considering or have
6 taken to erect digital trade barriers, denying fair
7 and equitable market access to U.S. companies. For
8 example, policies that restrict cross-border data
9 flows are detrimental to the economy as a whole.
10 Data-related market access barrier requirements take
11 many forms. Sometimes countries expressly require
12 data to stay in-country or impose unreasonable
13 conditions in order to send it abroad. In other
14 cases, they require the use of domestic data centers
15 or equipment.

16 Recognizing the trade disruptive impact of
17 measures that impede cross-border data flows, the
18 United States insisted and succeeded in including
19 specific prohibitions against such practices in the
20 recent concluded Trans-Pacific Partnership
21 Agreement. BSA strongly supports this important
22 outcome and urges the United States government to

1 seek similar results through all available trade
2 mechanisms including Special 301.

3 In addition, we are concerned that
4 governments around the world are using or proposing
5 to use security concerns to justify the creation of
6 trade barriers. China's recently enacted counter-
7 terrorism law and draft cybersecurity law are key
8 examples. We are also concerned that a number of
9 countries are imposing significant restrictions on
10 foreign suppliers' ability to serve public sector
11 customers.

12 Finally, a number of countries have
13 developed or are developing country-specific
14 standards for software and related services. This
15 creates a de facto trade barrier for BSA members,
16 raising costs of cutting edge technologies for
17 consumers, for customers and enterprises.

18 Addressing the challenges that I have
19 summarized today, it will be critical for BSA
20 members to continue to power the digital economy.
21 In our submission, we recommended the markets,
22 including China, Indonesia, and Russia, be listed on

1 the Priority Watch List, and Brazil, Mexico, and
2 Korea, among others, be listed on the Watch List.

3 In many cases, we've identified market
4 access issues in this market as equally important
5 for your review and consideration as to whether the
6 trading partners provide adequate and effective
7 intellectual property protection and enforcement.

8 BSA and its members thank the USTR and all
9 agencies of the Special 301 Subcommittee for your
10 efforts to address inadequate and ineffective
11 intellectual property protection in countries that
12 are U.S. trading partners. We also urge you to use
13 the Special 301 mechanism to focus even further on a
14 variety of policies that deny fair and equitable
15 market access for BSA members and other companies
16 who rely on intellectual property rights. Thank you
17 very much for your time.

18 MR. MEHTA: Thank you very much.

19 For our first question, we go to the
20 Department of Commerce.

21 MR. MITCHELL: Thank you. I was wondering
22 if you could speak a little bit more specifically to

1 the country-specific technology standards that you
2 referenced and how they are hurting software
3 companies particularly in China, India, Nigeria, and
4 Vietnam. And as a second level question, is BSA
5 recommending particular approaches or particular
6 solutions that these countries should consider in
7 setting those technology standards?

8 MS. LEWIS: Absolutely. Thank you very
9 much for the question, a very important one. Just
10 to be clear, BSA doesn't recommend the use of any
11 specific standards. The one ask that we have for
12 all governments is that they use standards that are
13 global, and that they are voluntary, and that they
14 are created through a mechanism that includes
15 multi-stakeholder engagement.

16 This is so because the standard that will
17 come out of this process will be much more effective
18 and in this way countries can rely on the experts
19 that get together to create the standards. So our
20 recommendation to all governments in our exchanges
21 has always been that it is we don't necessarily
22 point to the use of any one specific standard, but

1 that they will use the standards as I mentioned.

2 In terms of the second part of the
3 question, I think, is how those countries are doing
4 that. They do that in a variety of ways. It is not
5 necessarily just regulations that enforce the
6 standards, but sometimes these requirements come
7 through other pieces of legislation or different
8 regulations. This is really detrimental.

9 Sometimes, they will be regulating an area that is
10 not necessarily standard related, but that will
11 include some standard requirements that in most
12 cases will ask industry to rely on domestic
13 standards, which is very detrimental.

14 MR. MITCHELL: Thank you.

15 MR. MEHTA: Thank you. Your second
16 question comes from the Department of State.

17 MS. BONILLA: Thank you very much. I
18 think we are very eager to see what your
19 supplementary submission on India will say about
20 those new issues that you mentioned.

21 My question relates to Greece, where you
22 specifically stated, I think, in your submission

1 that the government uses little criminal enforcement
2 to combat piracy. I'd like to know if you can state
3 whether that is an issue related to bandwidth or to
4 a lack of political will.

5 MS. LEWIS: To the first part of your
6 question, again, the India development is a very
7 recent one, so we are looking to that hoping to be
8 able to offer more information as soon as we are
9 able to.

10 To the second part of your question, I
11 think it's a mix. I think there is definitely
12 needed more political will to address the issue in
13 Greece, but there is also lack of resources. And I
14 think that it goes hand in hand, because to the time
15 that they establish that intellectual property
16 protection is a priority, then they may start
17 changing things around in terms of budgets and
18 allocation of necessary resources to address the
19 issue.

20 MR. MEHTA: Thank you very much. Thanks
21 for your testimony.

22 MS. LEWIS: Thank you.

1 MR. MEHTA: Next, if I can invite the
2 Computer and Communications Industry Association?
3 Welcome. Can you please introduce yourself and
4 begin your testimony.

5 MR. SCHRUEERS: Hi, my name is Matt
6 Schruers. I am a VP in Law & Policy at the Computer
7 and Communications Industry Association, which is a
8 trade association of internet and technology firms
9 that has promoted openness, competition, and free
10 trade for over 40 years.

11 Our written submission and my comments
12 today urge USTR to take action on two issues.
13 First, a problematic trend identified as ancillary
14 copyright in which countries deny market access and
15 adequate and effective protection of rights
16 guaranteed under international IP law through the
17 creation of sui generis pseudo IP right, in
18 quotations. Secondly, I'll address the importance
19 of insisting on complete implementation of important
20 intermediary liability protections that we have
21 included in international agreements to date.

22 So first let me focus on the question of

1 ancillary copyright. This term ancillary copyright
2 is sometimes referred to as a quotation levy or a
3 snippet tax. Under any label, these provisions are
4 inconsistent with international IP norms. In 2010,
5 actually, I appeared before this panel having warned
6 that at some future date foreign countries might in
7 fact abrogate these commitments to allow for free
8 quotation and, should that happen, the Special 301
9 process should identify those as inconsistent with
10 IP norms. Today, that day has arrived.

11 There are these snippet taxes appearing in
12 multiple countries. Our testimony, our written
13 submission, focuses on two, Germany's 2013
14 Leistungsschutzrecht, under which automated search
15 indexing can lead to liability, providing only for
16 an exception of the smallest text excerpts, which
17 German authorities recently seem to have construed
18 to mean seven words or less.

19 Similarly, in 2015, Spain legislated a
20 reform of their Ley de Propriedad Intelectual, in
21 which they created a similar quotation levy vesting
22 un-waivable rights in publishers of online news

1 content such that electronic aggregation services
2 are taxed even for using, quote, "nonsignificant"
3 fragments of aggregated content. As a result of
4 this law, several U.S. and, actually, Spanish news
5 aggregators exited the market, including
6 news.google.es.

7 As you surely know, Spain has recently
8 been the subject of an out-of-cycle review for other
9 aspects of IP compliance. Our view is that there is
10 no principal reason why this issue should not also
11 be the basis for inclusion in an evaluation of where
12 Spain is out of compliance with IP law.

13 I will note it only recently came to my
14 attention that, in fact, today, a provision which
15 appears to be a sort of ancillary copyright for
16 image indexing has advanced in the French
17 legislature. My suspicion is that principles like
18 this or proposals like this are likely emboldened by
19 our acquiescence to these legislative initiatives in
20 other European countries.

21 So, as is described more fully in my
22 written statement, it's fairly clear that these

1 snippet taxes violate Article 10.1 of the Berne
2 Convention, which requires free use of works.
3 Article 10.1 pertains to news quotations -- I'm
4 sorry -- quotations, news of the day, and that is
5 incorporated by reference into TRIPS. It states
6 that it shall be permissible to make quotations from
7 a work which has already been lawfully made
8 available to the public provided that's consistent
9 with fair practice. Berne specifically says
10 including quotations from news articles and
11 periodicals. USTR has previously Watch Listed
12 countries for TRIPS violations and, frankly,
13 European countries should not get a pass.

14 Let me just finish by saying a few things
15 about noncompliance with international norms on
16 intermediary liability protections. In a variety of
17 international instruments, most of our free trade
18 agreements going back to 2003, in TPP, in the
19 European e-commerce directive, we have seen the
20 evolution of protections for online intermediaries.
21 The United States created the gold standard for
22 intermediary protection in the mid-'90s and that

1 norm has spread around the world.

2 In some countries, we frankly don't see as
3 much effort in complying with obligations that have
4 in fact enacted these. Our written testimony,
5 written submission focuses on Australia, which
6 entered into an FTA with the United States in 2004,
7 and it agreed to create a series of protections for
8 online intermediaries. But over a dozen years have
9 passed since that obligation came about and the
10 Australian law today only protects its domestic
11 carriage service providers. It doesn't protect
12 online intermediaries like U.S. companies that are
13 exporting services to the Australian market.

14 Generally speaking, I think both of these
15 items indicate that it is time that this process
16 place a greater emphasis on ensuring that the
17 balancing provisions in international IP law are a
18 part of our international policy. That was
19 identified in the 2010 Joint Strategic Plan and it
20 should be an ongoing part of our Special 301
21 process. I'm happy to take any questions about
22 that.

1 MR. MEHTA: Thanks very much, Matt. Your
2 first question comes from USTR.

3 CHAIR PETERSON: Can you elaborate on your
4 views of the statutory and legislative history of
5 the Special 301 statute that provides for your
6 recommendation, specifically the IP protection and
7 the enforcement of market access barriers for U.S.
8 persons that rely on IP?

9 MR. SCHRUERS: Yeah, absolutely. I think
10 this has been described in greater depth in some of
11 our Special 301 submissions over the past few years.
12 But, generally speaking, 2242(a)(1)(b) provides, if
13 I've got that right, provides U.S. persons that rely
14 on intellectual property are to be granted the same
15 entitlement to protection under Special 301 as what
16 we might think of as protection for the traditional
17 intellectual property goods, patented products,
18 copyrighted works. And, no doubt, that language was
19 designed to reflect that the export of goods,
20 cultural goods or patented goods, was not going to
21 be the only business model that U.S. persons would
22 rely upon.

1 Indeed, the United States is largely a
2 services economy and if we interpret 2242 to exclude
3 the exports of services, in a few years it's likely
4 to be a largely irrelevant provision. Much of the
5 issues that I am describing and, indeed, that my
6 colleague from BSA described, involve the export of
7 services. For that reason, we need to think about
8 2242(a) as providing for services that depend on
9 intellectual property.

10 Indeed, many of the online services that
11 were explicitly targeted in the legislative history,
12 if one drills down into what these countries are
13 talking about when they enact these ancillary
14 copyrights, they are U.S. internet services that are
15 exporting into those countries and they represent
16 the most prominent brands in the world. And they
17 provide IP intensive services, even if they are not
18 selling cultural goods directly as their primary
19 business model. Although, I would add that many of
20 these services do, in fact, provide platforms for
21 the sale of cultural goods.

22 There is, in my view, no question -- there

1 is no principal reason why we can say if you're
2 exporting CDs, you get services, but if you're
3 exporting a different kind of service that depends
4 on IP, that we're going to exclude that from 2242.

5 MR. MEHTA: Thanks. Your second question
6 comes from the Department of State.

7 MS. BONILLA: Well, this is a really
8 important question for all of us because you know at
9 the State Department whenever you ask for a new
10 position or a new piece of equipment, the first
11 question the management people always ask you is, is
12 this the first time you've asked for that?

13 You mentioned that the issue with
14 Australia includes a commitment they made a dozen
15 years ago. And so I think the really relevant thing
16 for this panel's consideration is whether there is
17 some new feature or some newly detrimental impact of
18 this particular requirement?

19 MR. SCHRUERS: So, ironically, the United
20 States might be, in part, the source of the newly
21 detrimental impact in that a lot of countries we
22 have urged countries to raise their IP norms, with

1 good cause, and only recently are we more
2 aggressively insisting on the implementation of
3 those commitments. And as we are finding, often
4 when those commitments get implemented, they
5 sometimes wind up producing liability risks for
6 exporters of U.S. services into those countries
7 because we haven't insisted on the same level of
8 limitations and exceptions that we have here in the
9 United States. So, frankly, I'm quite concerned
10 that limitations and exceptions such as the safe
11 harbors that are in TP are implemented in Pacific
12 Rim countries --

13 MS. BONILLA: TPP?

14 MR. SCHRUERS: Yes, just by way of
15 example, which of course includes Australia. If you
16 look around the Pacific Rim, one probably need not
17 worry as much about limitations and exceptions;
18 although, I will say there still are some cases in
19 part because IP norms have been somewhat under-
20 enforced. As we raise that degree of enforcement,
21 we need to ensure that the flexibilities that U.S.
22 companies depend on in a very high enforcement

1 environment are also available in those countries.
2 Or what we're going to find is that we raise IP
3 norms and we create a hostile environment for U.S.
4 exporters because limitations and exceptions like
5 fair use aren't present in those marketplaces.

6 MR. MEHTA: Thanks very much and thanks
7 for your time.

8 We next invite the Footwear Distributors
9 and Retailers of America.

10 MR. PRIEST: Good morning.

11 MR. MEHTA: Good morning. Welcome.
12 Please introduce yourself and begin your testimony.

13 MR. PRIEST: Great, thank you. My name is
14 Matt Priest. I'm the President of the Footwear
15 Distributors and Retailers of America, and I'm
16 honored and privileged to have the opportunity to
17 spend a few moments with you talking about IP
18 protection.

19 Founded in 1944, FDRA represents the
20 entire footwear industry from small family-owned
21 footwear businesses to global footwear companies.
22 In all, we support over 130 companies and 250 brands

1 for 80 percent of total U.S. footwear sales in the
2 United States. Our member companies manage supply
3 chains that span the globe, providing them with
4 hands-on familiarity with the importance of
5 intellectual property and innovation.

6 We are acutely aware of the need to
7 aggressively challenge the failure of other nations
8 to protect patents, trademarks, and copyright, in
9 both law and practice. After all, FDRA members
10 incorporate cutting edge designs and technology into
11 their products and rely upon the integrity of their
12 brands.

13 As an organization, we support USTR's
14 efforts to fight counterfeiting and piracy across
15 the globe. These efforts support thousands of
16 American jobs, jobs that are put at risk by such
17 counterfeiting and piracy. In fact, global trade in
18 counterfeits increasingly targets American footwear
19 brands. The two most recent annual World Customs
20 Organization Illicit Trade Reports found that
21 seizures of counterfeit footwear increased by
22 356 percent during the latest 3-year reporting

1 period, and that footwear went from being the 12th
2 most seized product for IP violations in the world
3 to the 6th, which we think is a stunning increase
4 over a 3-year period.

5 FDRA members have noted four general
6 concerns or trends globally, some of which have been
7 noted by USTR in the past Special 301 reports.
8 These include, number one, often penalties are
9 inadequate to deter criminal enterprises from
10 engaging in trademark counterfeiting operations. In
11 many countries, the penalties imposed on these
12 enterprises are so low that they only add to the
13 cost of doing business.

14 Number two, infringers often use express
15 mail and postal services to deliver counterfeit
16 goods in small packages, making it more challenging
17 for enforcement officials to intercept these goods.
18 Illicit websites and e-commerce platforms, the vast
19 majority of which are based in China, ship
20 counterfeit goods from the United States primarily
21 using international mail services. The sheer volume
22 of small shipments makes it impossible for CBP to

1 adequately screen or x-ray all incoming mail to
2 detect such shipments. The tremendous acceleration
3 in growth of e-commerce globally will only
4 exacerbate this already troubling trend, not just
5 here in the United States but globally.

6 Number three, in numerous countries, legal
7 and procedural obstacles exist to securing and
8 enforcing trademark rights. For example, many
9 countries need to establish or improve transparency
10 and consistency in their administrative trademark
11 registration procedures. Also, at times the
12 judicial systems in developing nations lack
13 transparency and independence, making it difficult
14 for rights holders to pursue claims.

15 And last and our fourth point is that
16 counterfeiters now commonly register domains that
17 advertise and sell counterfeit goods, an issue that
18 was raised by my colleague Steve Lamar, as well as
19 others who have had these challenges. Many of these
20 counterfeiters use a country code top-level domain
21 to avoid detection and to avoid the reach of the
22 U.S. judicial system. FDRA member companies face

1 significant trademark infringement and lose valuable
2 internet traffic because of misleading and
3 fraudulent domain names.

4 FDRA would ask USTR to work with U.S.
5 trading partners to provide procedures that allow
6 for the protection of trademarks using domain names
7 and to ensure that dispute resolution procedures are
8 available to prevent the misuse of trademarks.

9 In addition to the above-mentioned issues,
10 FDRA notes that the theft of trade secrets has
11 become an increasingly important issue for global
12 brands such as our member companies. At times,
13 foreign governments are complicit and indeed even
14 participate in the theft of trade secrets.

15 We are pleased that the customs bill
16 passed by Congress and signed by the President last
17 week expands the Special 301 Report process to
18 include trade secrets. The current U.S. law does
19 not allow for companies to pursue a civil action
20 against entities that have engaged in the theft of
21 these trade secrets. We believe that legislation to
22 permit a federal civil cause of action for the theft

1 of trade secrets would have a strong deterrent
2 effect on overseas competitors who may otherwise
3 engage in such theft. It would also better equip
4 the United States government to advocate for strong
5 trade secrets protection with foreign governments
6 particularly through trade agreements.

7 Now I am going to briefly go through some
8 of the challenges we have in specific countries,
9 first and foremost, China. We remain hopeful that
10 the Chinese government, both at a national and sub-
11 national level, will over time become increasingly
12 aware of the value to both Chinese consumers and the
13 Chinese economy of vigorously protecting IP rights;
14 nevertheless, counterfeiting is all too common in
15 China and the country remains the leading source of
16 counterfeit goods. USTR, in the 2015 Special 301
17 Report, noted the rampant infringement of footwear
18 IP in China and USTR should continue to do so in its
19 2016 Report.

20 Basic IP enforcement in China is grossly
21 inadequate. China continues to be the number one
22 source of counterfeit and pirated goods imported

1 into the United States, accounting for more than
2 60 percent, 63 percent to be exact, of the value
3 seized, while Hong Kong rates second, accounting for
4 more than 20 percent.

5 Within China, knockoff footwear
6 purportedly from American's best known sportswear
7 brands is commonly found in brick and mortar stores
8 and Chinese retailers, and in well-trafficked
9 markets. Actually, my comments submitted have a
10 much more kind of detailed list of the challenges we
11 see in China.

12 In Russia, massive markets of counterfeit
13 goods both physically and online continue to
14 flourish there. Enforcement procedures are
15 generally slow and inefficient, a particularly
16 negative sign in a country where infringing goods
17 are not only imported but also domestically
18 manufactured.

19 In Canada, Canada's IP regime falls short
20 of standards maintained in the rest of the developed
21 world. Despite Canada's passage a little more than
22 a year ago of legislation granting Canadian customs

1 authorities the power to seize imports of
2 counterfeit goods, Canada still falls short in
3 sharing information between enforcement authorities
4 and rights holders.

5 In Turkey, it serves as a key
6 transshipment point for counterfeit goods
7 manufactured in Asia and the Turkish government has
8 shown inadequate results to crack down on this
9 illicit trade. Serious issues exist with regard to
10 enforcement, not the least of which is Turkey's
11 requirement that rights holders must pay for the
12 storage of seized counterfeits.

13 Brazil has challenges as well. As my time
14 comes to a close, obviously, with the Olympics and
15 the 2014 FIFA World Cup, Brazil has been an
16 important market for U.S. brands, athletic in
17 particular, and we have challenges in Brazil.

18 But, ultimately, we appreciate the
19 opportunity to submit comments on the challenges
20 faced by our member companies around the world in
21 protection of IP rights. As leading global
22 innovators, our members are driving advancements in

1 product design never before seen. Our industry
2 stands on the cusp of innovations that will alter
3 the way global footwear manufacturers produce
4 footwear and diverse footwear consumers purchase
5 that footwear.

6 Now, more than ever, it is vitally
7 important that the U.S. Government takes all actions
8 necessary to protect these innovations, designs,
9 brands, and images worldwide. We stand ready to
10 work with USTR to bolster respect for and
11 enforcement of IP by our trading partners because
12 doing so protects American jobs and benefits our
13 consumers. Thank you for the opportunity to
14 participate today.

15 MR. MEHTA: Thanks very much. So for your
16 first question, it will come from the U.S. Patent
17 and Trademark Office.

18 MR. SMITH: Thank you. With regards to
19 Brazil, you suggested that the Olympics in Brazil
20 present counterfeit challenges and you also suggest
21 creating a fast-track registration process for
22 trademarks and designs related to the Olympics.

1 How successful was the fast-track
2 registration process for FIFA-related marks for the
3 World Cup, after which your suggestion is modeled,
4 and can you explain how such a fast-track
5 registration process would help ameliorate the
6 counterfeit problem?

7 MR. PRIEST: Sure. I will make general
8 comments about the fast track with FIFA World Cup
9 and then submit post -- have a post-hearing
10 submission. I think in general there are some
11 positives that came out of the fast-tracking
12 procedure.

13 The challenge for U.S. brands particularly
14 in Brazil not only stem from the IP challenges but
15 also from the increase in anti-dumping duties that
16 really impede our ability to get product to
17 Brazilian consumers in a cost-effective way. So we
18 kind of have a twofold challenge in Brazil. While
19 at the same time, just based on demographics, the
20 Brazilian marketplace is one of great export growth
21 and great growth of the importation of U.S. brands,
22 which obviously supports jobs.

1 So, in general, I think that there has
2 been some wins in Brazil, but when you have these
3 two vitally important events, the World Cup and the
4 Olympics back to back, 2 years apart, we're going to
5 see kind of, I think, an increase in challenges on
6 the IP side. What we will do -- what I will do is
7 come back to you with a post-submission response
8 after talking with our membership.

9 MR. MEHTA: One more question on trade
10 secrets from the U.S. Trade Representative Office.

11 CHAIR PETERSON: Can you explain how your
12 member companies rely on trade secret protection and
13 give a couple of examples of countries in which you
14 lack recourse?

15 MR. PRIEST: Yeah, I think as I kind of
16 indicated in my comments about how we're on the cusp
17 of innovations that some of us haven't even thought
18 of or dreamed of, it's really amazing how footwear
19 is being produced these days and some of the
20 technologies that are being supported, whether it's
21 3D printing or advanced manufacturing, a lot of
22 stuff that's been out in kind of public domain.

1 But on the other side of that is
2 development that occurs both here in the United
3 States, the vast majority of which is here, but also
4 at production hubs in Asia and around the world.
5 And it is vitally important for the continuation of
6 our ability to innovate to have trade secrets
7 protection. I think it's one of those things when
8 you think of footwear, you don't really think of
9 trade secrets. But I can't tell you how many times
10 I've signed an NDA or had my phone taken away from
11 me so I can go and see some of these new advance
12 technologies.

13 So in regards to specific countries and
14 our challenges, I will follow up with a
15 post-submission response and provide more specific
16 details of some of our challenges in those areas.

17 MR. MEHTA: Thanks very much for your
18 testimony.

19 MR. PRIEST: Great, thank you.

20 MR. MEHTA: If we can next invite the
21 Intellectual Property Owners Association. Welcome,
22 sir. Please introduce yourself and begin your

1 testimony.

2 MR. LAUROESCH: Good morning. I'm Mark
3 Lauroesch, and I'm the Executive Director of the
4 Intellectual Property Owners Association, or IPO.

5 IPO is an international trade association
6 that represents corporate and individual members in
7 all industries who own IP or are interested in IP.
8 On behalf of IPO, I'd like to thank you for allowing
9 us to have the opportunity to testify today and for
10 your continued work ensuring U.S. trade partners
11 have effective IP systems.

12 IPO members make vital contributions to
13 the U.S. economy through its successes in developing
14 advances that drive exports and create jobs.
15 Innovators assume considerable risk and we rely on
16 our IP assets through IP protections.

17 The written comments IPO submitted outline
18 a host of existing and emerging threats to IP rights
19 of our members. Today, I will highlight a few
20 alarming trends that if left unchecked could erode
21 U.S. competitiveness, constrain export growth, and
22 reduce high-paying U.S. jobs.

1 First, globally, trade secret protection
2 is often inadequate in foreign countries. Although
3 momentum is building to help our defenses in this
4 area, the protections around the world have not kept
5 pace with the technology that has allowed
6 misappropriators to steal our innovators' most
7 valuable information. Additionally, we cannot
8 create or collaborate at the breakneck pace that our
9 marketplace demands today without meaningful
10 improvements in our trade secret protections.

11 Significant gaps exist in the protections
12 such as Austria's failure to protect nontechnical
13 confidential information, India's requirement that
14 contractual relationships exist between the patent
15 owner and the would-be misappropriator in order for
16 an action to be brought for misappropriation, and
17 China's overwhelming burdensome requirements to
18 bring trade secret misappropriation actions.

19 We are poised at a point when tremendous
20 potential exists to improve this environment. We
21 will hopefully soon see U.S. legislation that can
22 create a gold standard by which countries can model

1 their own trade secret laws, as well as the
2 possibility of establishing better trade secret
3 norms through the TPP. But our competitiveness
4 hinges on whether we take advantage of this momentum
5 and foreign trade secret protection upgrades are
6 actually realized.

7 IPO members also continue to witness
8 concerted efforts to weaken IP rights in the name of
9 development, access to health, and environmental
10 concerns. IP rights have been unfairly portrayed as
11 a barrier to tech transfer based on arguments that
12 they limit availability of technologies and make
13 them more expensive.

14 It is the threat of intellectual property
15 erosion, however, that increases the cost of
16 technology and slows the adaptation and deployment
17 across countries. Sadly, attempts to place
18 limitations on IP rights by developing countries are
19 adversely impacting the transfer of needed
20 technology and slowing those countries' innovation
21 growth.

22 More specifically, initiatives aimed at

1 impairing incentives to innovation continue to grow
2 in a number of international fora, as well as at the
3 national level. To provide one example, an
4 instruction manual for introducing exceptions and
5 limitations to IP rights are regularly on the agenda
6 of the World Intellectual Property Organization,
7 WIPO.

8 Similarly, certain expressed preferences
9 for forced technology transfer over arm's-length
10 commercial arrangements make it more difficult for
11 IP owners to engage locally without fear that they
12 will never erase the years of R&D expenditures. The
13 real cost of these policies is fewer investments in
14 innovation and a chilling of technology diffusion.

15 Last, competitive pressure is driving our
16 members to innovate faster than ever before and, in
17 many cases, product lifecycle times are becoming
18 extremely short. In some countries, debilitating
19 application backlogs at both the patent and
20 trademark offices is not aligned with the technology
21 innovation pace. Inability to timely secure IP
22 rights discourages entry into foreign markets and

1 encourages free-riders of others' innovation.

2 The difficulty in securing IP rights on a
3 timely basis is attributable to more than the
4 growing number of applications. Multiple agency
5 application reviews, shifting patentability
6 criteria, and requirements to inform patent offices
7 of related prosecution already known to examiners
8 exhaust our members' resources.

9 We are confident that streamlining IP
10 procurement processes at the patent and trademark
11 offices, and embracing work-sharing programs could
12 help relieve the strain on U.S. innovators. Our
13 members are encouraged by the U.S Patent and
14 Trademark Office's work in these regards,
15 particularly with the recent patent prosecution
16 highway agreement with Brazil's intellectual
17 property office. And we look forward to working
18 with you to help tackle these impediments for
19 protecting U.S. innovation.

20 In conclusion, innovation brings growth
21 and prosperity to the U.S., as well as all around
22 the world. IP is the engine for that innovation.

1 As a consequence, we need you to help refine and
2 build, in some cases, better trade secret protection
3 around the world. We need you to encourage timely
4 and efficient IP procurement processes abroad. And,
5 finally, we need your help to combat concerted
6 efforts to diminish IP rights. Thank you.

7 MR. MEHTA: Thanks very much.

8 For your first question, it will come from
9 the U.S. Patent and Trademark Office.

10 MR. SMITH: Thank you. How does the
11 introduction of utility model protection, such as
12 proposed for India, increase litigation as claimed
13 in your submission, I think on page 14?

14 MR. LAUROESCH: With utility models, there
15 is not examination and so probably more questionable
16 IP rights are formulated and then maybe asserted and
17 that increases the amount of litigation.

18 MR. MEHTA: A second question also I think
19 is going to come from the Patent and Trademark
20 Office.

21 MR. SMITH: Thank you. You pointed out
22 something we haven't heard from other panelists

1 today, that extended patent pendency makes it harder
2 and more expensive for inventors and companies other
3 than the patent applicant who was waiting on their
4 patent, quote, "Extended patency makes it harder to
5 identify the IPR of others, leads to costly and
6 inefficient redesign of product offerings after they
7 have been introduced, or to reduced margins from
8 payment of license fees for a patent that could have
9 been designed around."

10 Can you describe this in more detail and
11 provide a real-world example?

12 MR. LAUROESCH: I can't give you an exact
13 example, but I can kind of describe the scenario.
14 In some of these countries, we see patent
15 applications not even being examined for 7 to 10
16 years. During that time period, if a competitor
17 wants to put a product into the market, he does not
18 know whether that application is going to be granted
19 or not and, therefore, he may design his product
20 within the claims that ultimately issue. But he
21 might have been able to avoid doing that if the
22 patent had more timely issued and he knew exactly

1 what the scope of the claims were.

2 MR. MEHTA: Great. And I think the final
3 question coming from USTR?

4 CHAIR PETERSON: You noted that there is
5 building momentum for upgrading our defenses to
6 trade secret theft. And you also -- you mentioned
7 the Trans-Pacific Partnership. What other avenues
8 would you suggest for improving the protection and
9 enforcement of trade secrets for other countries?

10 MR. LAUROESCH: Well, I gave one example.
11 We've had a dialogue start with the State Department
12 in trying to get like-minded countries that are
13 interested in improving their trade secret
14 protections to have a standing dialogue, and I think
15 that is a nice starting point to establish norms
16 that other countries would adopt that might not be
17 as like-minded in the future.

18 MR. MEHTA: Great. Thanks so much for
19 your testimony.

20 If we can now invite the International
21 Intellectual Property Alliance? Welcome, sir, if
22 you can introduce yourself and begin your testimony.

1 MR. METALITZ: Thank you. I'm Steve
2 Metalitz. I'm counsel to the International
3 Intellectual Property Alliance. We welcome the
4 change to engage again in the crucial annual
5 dialogue that this process represents and thank the
6 U.S. Government for making the Special 301 Review a
7 catalyst for positive change to address the
8 challenges faced by the U.S. creative industries
9 around the world.

10 IIPA is a coalition formed in 1984 of
11 trade associations representing U.S. copyright-based
12 industries. In the interest of time and since I'm
13 standing between you and the break, I won't list
14 them here. But these companies and these
15 associations comprise over 3200 companies producing
16 and distributing materials protected by copyright
17 laws around the world.

18 How do they reach those markets? They
19 rely on four main elements that are relevant today:
20 first, consistent modern standards of copyright
21 protection; second, efficient copyright enforcement;
22 third, sound legal structures for licensing

1 copyright materials; and, fourth, the elimination of
2 market access barriers. Progress in these areas
3 advances U.S. trade goals and it enables our trading
4 partners to develop and expand their own cultural
5 and creative output.

6 What is the ultimate objective? It is
7 markets where the creative industries can bring more
8 products and services in an increasing variety of
9 ways, greater diversity of sources before an
10 ever-growing global audience. If we can advance
11 that objective, we know that we can grow U.S.
12 exports, create good American jobs, and enhance U.S.
13 global competitiveness that's been the track record.
14 IIPA has had this broad vision in mind as it has
15 participated in every Special 301 Review since the
16 1988 Trade Act created this process.

17 At the opening of the hearing, Mr. Mehta
18 read out the statutory authorization here, and it's
19 important to focus on that, and to maintain the
20 focus on intellectual property protection and on
21 market access for those who rely on intellectual
22 property protection, in our case, copyright

1 protection.

2 There are those who are asking you to
3 dilute this focus and to accommodate the perceived
4 interest of business sectors that, in their own
5 words, think that raising IP norms creates a hostile
6 environment in overseas markets. The advocates for
7 those interests need to know that this is not what
8 Congress intended when it created the Special 301
9 process. It is not the approach that has made
10 Special 301 so successful. And Special 301 is not
11 the place to advocate that our trading partners
12 weaken their company right regimes.

13 In this year's submission, IIPA recommends
14 17 countries be identified in the 2016 Special 301
15 Report. Our hearing statement, which is available
16 here, includes capsule summaries on Ukraine, which
17 we recommend for Priority Foreign Country status,
18 and our six nominees for the Priority Watch List:
19 Chile, China, India, Russia, Thailand, and Vietnam.
20 I would also like to mention Hong Kong, Switzerland,
21 Taiwan, and UAE. None of them currently appears on
22 a Special 301 list, but we believe they all require

1 focused attention from the U.S. Government that a
2 Watch List ranking would signify.

3 Our submission lists 10 overarching
4 challenges that we urge the USG prioritize in its
5 bilateral engagement with our trading partners. Of
6 course, I won't go through all of those now, but the
7 issue of internet and mobile network piracy really
8 impacts all businesses that depend on copyright.

9 The growth of new channels for reaching
10 consumers around the world with creative content is
11 very exciting and very positive, but the
12 entrenchment of infringing online services,
13 including those that profit from enabling others to
14 infringe copyright, is the leading barrier impeding
15 the full access of U.S. creators into markets
16 worldwide. This infringement threatens the
17 viability of license platforms and it makes it much
18 harder for creators to earn a living from their
19 craft.

20 We commend the U.S. Government for
21 establishing the annual review of notorious markets.
22 That has already made a significant contribution in

1 combating systematic online copyright theft. And we
2 urge you to redouble efforts to encourage our
3 trading partners to adopt legal frameworks that
4 create incentives for legitimate network service
5 providers to work with right holders to advance the
6 common goal of a safer, cleaner online marketplace.
7 Achieving that goal requires the active cooperation
8 of all participants in the e-commerce ecosystem.
9 Our trading partners should be doing much more to
10 foster and encourage such cooperation and the
11 development of best practices.

12 Finally, where notorious online
13 marketplaces are hosted in one country but target
14 consumers in another or worldwide, the failure of
15 the host country to take effective action against
16 them dilutes markets around the world. Increasingly
17 responsible governments are pushing back against
18 this effort to offshore enforcement responsibility.
19 As long as less responsible states fail to institute
20 effective means to crack down on pirate operations
21 based within their borders but readily accessible
22 worldwide, this trend will continue.

1 I would like to also highlight the need
2 for vigorous enforcement of the matrix of
3 international agreements including, but not limited
4 to, a score of free trade agreements that have been
5 negotiated over the past decades by Democratic and
6 Republican administrations alike. These agreements
7 have helped U.S. copyright industries to compete
8 fairly in foreign markets.

9 The recently signed TPP Agreement marks
10 another important step forward in this market-
11 opening strategy. But as we debate the new
12 agreement, it is more critical than ever to ensure
13 that our trading partners fully comply with the
14 copyright and market access obligations that they
15 have already taken on in their agreements with the
16 U.S.

17 For too many of our trading partners, and
18 we provide a number of examples in our submission,
19 both partners within the TPP and outside the TPP,
20 there are significant gaps and shortfalls in
21 compliance. These countries are already enjoying
22 the benefits of these agreements because they have

1 enhanced access to the lucrative U.S. market, but
2 the U.S. has not fully realized the corresponding
3 benefits because the creative sector that is so
4 crucial to our economy has yet to achieve the full
5 access to these markets that was bargained for.

6 Finally, all efforts to address copyright
7 infringement will be for naught if legitimate
8 products and services can't be brought into a market
9 to meet consumer demand, so we encourage U.S.
10 officials to continue to strive to eliminate or
11 phase out market access barriers that affect
12 copyright-dependent industries.

13 The health and competitiveness of the U.S.
14 economy depends on a thriving copyright sector, but
15 promoting and respecting copyright, and opening
16 markets to products and services that depend on
17 copyright also helps our trading partners. Special
18 301 remains a cornerstone of the U.S. effort to
19 advance modern levels of protection for effective
20 enforcement tools and freer, more open markets.

21 We look forward to continuing to work with
22 the agencies represented here to advance these

1 goals. I'm glad to try to answer any questions.

2 MR. MEHTA: Thanks very much. Your first
3 question will come from the U.S. Copyright Office.

4 MS. STRONG: Thank you. In IIPA's filing
5 this year, there seems to be a heightened attention
6 to collective management issues and singled out
7 include countries such as Ukraine, Russia, Canada,
8 Taiwan, and Brazil. And so we have two questions.
9 One, what approaches are IIPA and its members taking
10 on the ground in these countries on issues to
11 address either problematic legislation or
12 operational issues? And, secondly, IIPA, in its
13 Thailand submission, called unwieldy and unclear
14 collective management system in Thailand, and we're
15 trying to figure out what aspects of that system are
16 specifically unwieldy. Thank you.

17 MR. METALITZ: Thank you for the question.
18 In terms of the general trend, yes, this is an issue
19 in many territories. In some cases, it's simply the
20 failure to adopt legislation that embodies modern
21 standards for transparency and accountability of
22 collecting societies or failure to implement

1 authority that may already exist. That's the case
2 in the UAE, for example, where the collecting
3 society simply hasn't been recognized.

4 You already heard from the Ukraine
5 representatives here about some of the problems
6 there. It's a failure to meet international
7 standards. In Canada, for example, there is ongoing
8 litigation reflecting the apparent inability of the
9 Canadian system to deliver reasonable levels for
10 royalties to be administered by these collective
11 management organizations.

12 So those are some of the problems that we
13 see. On Thailand, I'll be happy to get back to you
14 with more detail on what our concerns are there.

15 MR. MEHTA: Thanks. Your second question
16 comes from the Department of Commerce.

17 MR. MITCHELL: Thank you. This question
18 concerns IIPA's recommendation regarding Taiwan,
19 Switzerland, and United Arab Emirates, where IIPA
20 has recommended Watch List treatment, elevation to
21 Watch List for those countries, as IIPA had also
22 recommended last year. And so our question is what

1 has happened in the intervening year or what has not
2 happened in order to support your recommendation?

3 We would appreciate elaboration.

4 MR. METALITZ: Okay. I think in two of
5 those cases, the situation is relatively unchanged
6 from last year, UAE and Switzerland. Switzerland,
7 of course, is the glacial pace of progress toward
8 updating their copyright laws so that copyright
9 effective online enforcement can begin or can
10 recommence in that country, which has become quite a
11 haven for notorious online marketplaces. The
12 problem is quite serious and there seems to be no
13 urgency to address it.

14 UAE, as I mentioned, it's a failure to
15 recognize the collective management organization and
16 enable revenues again to start flowing to the
17 recording industry for use of their product.

18 Taiwan, I think there have been some
19 developments. First of all, they're moving ahead on
20 a revision of their copyright law and it's a missed
21 opportunity for Taiwan to actually bring its law
22 more up to date with international standards and,

1 for example, to more closely approximate the TPP
2 standards which they say they wished very much to
3 join. That statement is somewhat belied by what's
4 in that legislation. Also, obviously, there is now
5 a new government in Taiwan and hopefully that will
6 be the catalyst for change there.

7 But I think that those are some of the
8 changes that have occurred since last year.

9 MR. MEHTA: Great, thanks very much.

10 MR. METALITZ: Thank you.

11 MR. MEHTA: So we have reached the end of
12 our first set of non-governmental panelists. At
13 this point, we'll take a break and we will
14 recommence at 12:35, so a 10-minute break.

15 (Off the record at 12:25 p.m.)

16 (On the record at 12:36 p.m.)

17 MR. MEHTA: Great, we're right about on
18 schedule to begin. Thanks again for everyone who is
19 appearing. Just two brief housekeeping issues. Of
20 course, as you know, there is an opportunity for
21 rebuttal submissions to be filed by March 4th.
22 We'll provide information at the end of today's

1 testimony. And, second, I would like to again
2 recognize the efforts of my colleague, Steve
3 Mitchell, who is helping us keep time, and
4 appreciate all of your efforts in keeping us moving
5 on that front so we can have a full opportunity for
6 everyone to provide testimony.

7 I would also like to recognize my
8 colleague, Mary Critharis, Deputy Director over at
9 the PTO's Office of Policy and International
10 Affairs. She is joining us for the afternoon.

11 So with that, let me invite the Internet
12 Association to come up to the front, a warm welcome,
13 and if you could introduce yourself and begin your
14 testimony. Thanks.

15 MS. SCHRANTZ: Good afternoon. My name is
16 Ellen Schrantz, and I currently serve as the
17 Director of Government Affairs and Counsel at the
18 Internet Association. The Internet Association is
19 the unified voice of the Internet economy
20 representing the interests of leading internet
21 companies and their global community of users.

22 Paramount to internet companies' continued

1 ability to operate and compete in global markets is
2 balanced copyright law, including protection of the
3 robust limitations and exceptions that have allowed
4 U.S. internet companies to flourish. In our
5 submitted comments and in today's testimony, the
6 Internet Association specifically requests, first,
7 that USTR's Annual Report include substantive
8 discussion of and attention to the limitations and
9 exceptions central to the adequate and effective
10 protection of IPR.

11 Second, that USTR immediately issue
12 warnings to states that have enacted or are
13 considering enacting ancillary copyright laws.

14 Third, that USTR ensure that distant
15 intermediaries, such as internet domain name
16 registrars, are not reassigned IP enforcement
17 responsibilities, which would have detrimental
18 consequences for management of the Internet
19 ecosystem.

20 Limitations and exceptions are at the
21 heart of the balance in copyright law to fulfill the
22 constitutional purpose of promoting the useful arts.

1 These robust provisions have a rich history in U.S.
2 law and have been vital in ushering in the digital
3 age. Cloud services, search engines, social media
4 sites, blogs, video, and music sharing platforms,
5 and many more innovative online services rely on
6 limitations and exceptions such as fair use and
7 intermediary liability protections to allow the
8 public access to legal content and create new forums
9 that follow along creative works.

10 Internet platforms, in turn, are a global
11 driver of the innovation economy with internet
12 industries representing an estimated 6 percent of
13 U.S. GDP in 2014, totaling nearly \$967 billion.

14 The United States has repeatedly
15 emphasized the critical nature of exceptions and
16 limitations, including in trade agreements dating
17 back to 2004 and most recently in the IP chapter of
18 the Trans-Pacific Partnership.

19 Broadly, USTR's report should reflect this
20 longstanding and successful policy of balance by
21 including in its report efforts around the world to
22 support fair use and other limitations and

1 exceptions. Specifically, USTR's Annual Report
2 frequently discusses recent legislative initiatives
3 in countries that would impact U.S. stakeholders'
4 access to markets through intellectual property
5 laws.

6 In its assessments, we urge USTR to
7 commend countries that are making strides to balance
8 intermediary liability and copyright laws, and to
9 carefully advise nations examining new enforcement
10 regimes of the critical role that limitations and
11 exceptions play in fostering innovating environments
12 that would open markets to U.S. companies. The
13 Internet Association has provided country-specific
14 suggestions in our written comments.

15 One instance where U.S. companies are
16 under threat in terms of market access is in states
17 that have enacted so-called ancillary copyright
18 laws. These laws act as a tax on quotations or
19 snippets and directly contravene established
20 international obligations under the TRIPS Agreement,
21 which clearly states that quotations from works
22 lawfully available to the public shall remain free

1 of such a levy.

2 Unfortunately, Germany and Spain have
3 already enacted ancillary copyright laws, which have
4 proven detrimental for U.S. companies seeking legal
5 clarity and certainty for operations in those
6 states. These levies on snippets deny equal
7 protection under IP law to U.S. companies whose
8 business models include aggregation of quotations
9 protected by international copyright standards.

10 Despite the consequences of the German and
11 Spanish laws, the European Commission is continuing
12 to consider more widespread attempts at enacting
13 ancillary copyright throughout the European Union
14 based upon recent copyright communications.

15 The Internet Association requests that
16 USTR immediately include countries with
17 anti-competitive ancillary copyright laws on its
18 list and that special attention be given to this
19 issue to deter our trade partners from similarly
20 harmful action.

21 Effective protection of intellectual
22 property rights should be the responsibility of the

1 appropriate authorities only and forum shopping
2 should be discouraged. In particular, the Internet
3 Association is concerned about any efforts or
4 suggestions that domain name registrars should be
5 liable for online content, which reflects an
6 inaccurate understanding of the role of registrar
7 accreditation agreements and sets a dangerous
8 precedent of reassigning enforcement roles to
9 intermediaries unequipped to monitor content online.

10 For over 20 years, U.S. federal policy has
11 carefully monitored the role of intermediaries in
12 management of content, ensuring that the Internet is
13 not policed by those who lack the expertise and
14 enforcement tools needed to identify and combat
15 infringement. In the case of DNRs, the contractual
16 agreement under ICANN does not require monitoring or
17 take down of domains, and compliance with the
18 requirement to take appropriate action is best left
19 to the global multi-stakeholder model. Therefore,
20 we respectfully urge USTR to refrain from the
21 listing of domains or further suggesting that
22 distant intermediaries be assigned a policing role

1 not imposed by U.S. or international law.

2 As internet companies continue to drive
3 the global economy, we urge you to ensure that our
4 trade partners worldwide are well informed on the
5 balance necessary in copyright law to cultivate
6 markets that allow U.S. companies to compete and
7 thrive. Thank you for the opportunity to testify,
8 today.

9 MR. MEHTA: Thanks very much. Your first
10 question will come from the U.S. Copyright Office.

11 MS. STRONG: Thank you. Your testimony,
12 like that of the CCIA, mentioned concerns with the
13 ancillary copyright issue in both Germany and Spain.
14 Your testimony recommends that they be placed on a
15 list, but it does not specify which list. Do you
16 have a specific recommendation for those two
17 countries for us today?

18 MS. SCHRANTZ: I believe in our filings
19 that we recommended the Watch List. I'd be more
20 than happy to double-check our filing.

21 MR. MEHTA: Great. Do you also want to
22 handle the second question, as well?

1 MS. STRONG: Sure. To follow on, on the
2 discussion about domain name registers, Internet
3 Association asks, quote, "that USTR refrain from
4 listing of domains or further suggesting distant
5 intermediaries be assigned a policing role not
6 imposed by U.S. or international law." And we note
7 that there are other stakeholders that have
8 different views.

9 Can you explain your position in more
10 detail and then follow up, what do you believe
11 ICANN, WIPO, or the U.S. can and should do about
12 these related issues?

13 MS. SCHRANTZ: Sure. Thank you for that
14 question. To clarify our position, our position is
15 simply that the Special 301 process should not be
16 leveraged in an inappropriate way to address an
17 issue that we believe is outside the scope. So the
18 registrar accreditation agreement is a private
19 contractual agreement with ICANN. The United States
20 historically has supported a robust
21 multi-stakeholder model.

22 And going to the second part of your

1 question, we do support efforts to cooperate and
2 inform the best ways to combat infringement. In my
3 written submission, we do outline, I believe, the
4 healthy domain initiative as one such way that that
5 multi-stakeholder model is looking at new ways to
6 cooperate and work together. And so our position is
7 that, that is -- the 301 process is not the
8 appropriate place to leverage or suggest that
9 distant intermediaries have new responsibilities.
10 The registrar accreditation agreement is, I think,
11 misunderstood oftentimes. And so our written
12 submission details what is actually required by that
13 and requests that we look to the global multi-
14 stakeholder model for those solutions, examples of
15 which are in our written submission.

16 MR. MEHTA: Thanks very much. I think the
17 final question for the USTR.

18 CHAIR PETERSON: As a follow-up to the
19 Copyright Office's question and based on your
20 response, do you think that Special 301 could be an
21 appropriate mechanism for encouraging the type of
22 cooperation that you support in ICANN and WIPO?

1 MS. SCHRANTZ: I think we would like to
2 know exactly what cooperation would be pushed. We,
3 in our written submission, I think clearly state
4 that the global multi-stakeholder model, when it
5 comes to the registrar accreditation agreement, is
6 the appropriate place to look at those solutions.

7 And so in terms of combating infringement,
8 I will say broadly that our companies have played a
9 great role in combating infringement and looking at
10 initiatives, private sector initiatives, and we
11 support that process as it moves forward.

12 CHAIR PETERSON: And since I also asked
13 this question earlier to CCIA, I'll ask it to you
14 now, what part of the Special 301 statute mandates
15 or empowers us to consider the exceptions and
16 limitations as part of the adequacy and
17 effectiveness of IP protection?

18 MS. SCHRANTZ: Sure. Thank you for that
19 question. It is an important one and one that I'm
20 glad we'll get to talk about twice here, today, so
21 far. The statute provides two instances where USTR
22 should look at countries, the first where the

1 interests of IPR rights are at stake, and I will say
2 that our industries, internet industries, rely on
3 copyright law as much as traditional industries.

4 The line between industries is blurring
5 now more than ever. Our companies produce original
6 content and have new and innovative platforms unlike
7 what we have seen ever before. And so when we talk
8 about stakeholders in foreign markets examining
9 copyright law for legal clarity, for the legal
10 certainty necessary to operate there, our companies,
11 internet companies rely as much as, I think,
12 traditional stakeholders on that.

13 Secondly, the statute addresses market
14 access issues. Ancillary copyright is a great
15 example of where we have seen barriers to market
16 access based on not having a complete perspective of
17 those laws. In fact, one company, I think as my
18 colleague at CCIA mentioned, withdrew from one of
19 those countries. And although I can't give
20 specifics here today, I can tell you that our
21 companies do look every day at foreign markets and
22 have failed to launch in certain foreign markets

1 based on a lack of clarity and a lack of certainty
2 in copyright regimes.

3 And so I believe under both of those
4 instances, as laid out in the Trade Act, our
5 companies have a valued stake at hand that belongs
6 in the Special 301 process.

7 MR. MEHTA: Thanks very much for your
8 testimony.

9 MS. SCHRANTZ: Thank you.

10 MR. MEHTA: If I can now invite Knowledge
11 Ecology International?

12 MR. LOVE: Thank you very much.

13 MR. MEHTA: A warm welcome, sir. Please
14 introduce yourself and begin your testimony.

15 MR. LOVE: My name is James Love. I'm the
16 Director at Knowledge Ecology International. My
17 first comment is that we have reviewed the
18 submissions of PhRMA, BIO, BSA, IIPA, and the U.S.
19 Chamber of Commerce's Global IP Center just to look
20 at what is a country on their list of targets. And
21 I would say certainly Northern Africa, South
22 America, and Asia, being big makes you a target.

1 We're happy to provide a detailed statistical
2 analysis of this in a follow-up submission. And I
3 say that because just the size of your economy
4 relative to other countries in a region basically
5 puts you on the list, just to be clear about that.

6 The BSA submission, I'd like to say that
7 we agree with and appreciate the concerns of BSA
8 regarding government involvement in the use of
9 unlicensed software, so we're supportive of their
10 complaints about that.

11 We also understand and appreciate the
12 BSA's concerns over government policies that
13 discriminate against foreign suppliers of software.
14 Here we note that the activities of the United
15 States in spying on everyone, including anyone
16 working for a foreign government, creates an
17 environment where people around the world have
18 legitimate concerns about backdoors and
19 surveillance.

20 BSA has also raised concern about rules
21 that ban government use of cloud-based email
22 programs and require data to remain within

1 countries. We also understand those concerns.
2 However, again, the Snowden revelations of U.S
3 spying and the lack of effective regulation of
4 consumer privacy contributes to these problems. So
5 as long as the United States is seen as an
6 aggressive actor in surveillance and as having weak
7 protections on privacy, these problems will probably
8 get worse. I think Tim Cook at Apple is trying to
9 explain this to the FBI right now.

10 We disagree with the BSA opposition to
11 government mandates to make source code of software
12 open. But, again, we note that open source code
13 allows third parties to find surveillance backdoors
14 and to address the need also for greater
15 interoperability between programs that ensure
16 competition, particularly in the many markets where
17 monopoly power exists.

18 On the CCIA comments, we agree that
19 ancillary copyright is a threat to both the U.S.
20 internet companies and more generally a threat to
21 the public, and it undermines access to knowledge.
22 Governments have legitimate concerns over tax

1 avoidance by companies, but taxing quotations and
2 hypertext links is not the solution. We think this
3 is a violation of the TRIPS and a barrier to trade
4 and we recommend placing the countries that do this
5 on the Priority Watch List and consider an out-of-
6 cycle review.

7 As regard to the PhRMA, BIO, and U.S.
8 Chamber submissions, we note that PhRMA targeted 20
9 countries in the Special 301 this year. This
10 included complaints about reimbursement policies in
11 18 countries, making pricing rather than IPR the
12 most common complaint raised by PhRMA.

13 In the United States, in 2015, a Kaiser
14 Family Foundation survey found that 72 percent of
15 the public believes that direct costs are
16 unreasonable. In another survey, nearly 7/8ths of
17 the country's top health care leaders favored
18 government taking a bigger role in curbing the
19 rising cost of prescription drugs, and 86 percent of
20 CEOs responding to the survey supported giving the
21 federal government the authority to negotiate direct
22 prices on behalf of Medicare and Medicaid

1 beneficiaries.

2 We note that both the Democratic
3 candidates and Donald Trump for the GOP are
4 campaigning they would introduce tough curbs on
5 higher prices. I mention this because the
6 perception in this proceeding in this room is it's a
7 bad thing if people do things to bring prices down.
8 But you walk outside of this room and everybody is
9 disgusted with the high prices of drugs.

10 You have surveys, you have speeches, you
11 have editorials, you have donors giving millions of
12 dollars to people to work on this problem. You have
13 the CFO for Home Depot complaining about the cost of
14 drugs for Home Depot. You have companies involved
15 in manufacturing processes complaining about this
16 issue. And you have payers, private payers,
17 insurance companies, and others that have to pay for
18 drugs. So I think it's important to keep in mind
19 that if you think your job is to keep drug prices
20 high, you might have a conversation with the rest of
21 America about that.

22 We note a lot of complaints by companies

1 were focused on India. India is important not only
2 in its own right, because there's more than a
3 billion people live in India, most of them poor, but
4 I think India is a go-to source for people that want
5 to get generic drugs in other countries.

6 There was testimony in a couple of the
7 submissions that claim that there is an agreement
8 that India has made not to issue compulsory
9 licenses. If that agreement is with the United
10 States government, given the fact that 80 percent of
11 the world's population is essentially priced out of
12 new prices for new cancer drugs and drugs for other
13 severe illnesses, I think that that agreement should
14 be made public. We'd certainly like to see it.

15 We are right now working on a compulsory
16 license request in the United States on the prostate
17 cancer drug, Xtandi. It's a drug developed at UCLA
18 and on Army and NIH grants. It's priced at \$129,000
19 here in the United States and I think roughly a
20 third of that in Japan where the company that
21 acquired the rights from UCLA is from. There is no
22 country that is remotely close to the U.S. price on

1 that. As part of our application, I think we
2 anticipate that we may have to, at least in the
3 short term, source drugs, generic versions, from
4 India if we prevail on that effort.

5 I know that we're right now involved in a
6 separate effort in Scotland where a cancer drug for
7 HER2-positive breast cancer patients is not
8 reimbursed in that country, not really a third-world
9 country, but it's just too expensive there. And,
10 again, it will be -- if the U.S. is leaning all over
11 India as a supplier, that will make that effort more
12 difficult.

13 We pointed out that the United Nations has
14 just concluded as of Sunday, day before yesterday, a
15 request for submissions from people that deal with
16 the issue of access to medicine problems and how to
17 reconcile the policy coherence between human rights
18 and access to medicine and innovation. I would
19 recommend that you look at it. I think there's like
20 an unbelievably large number of submissions.
21 Several people testifying after me have been
22 participating in this as well.

1 One of the things that has come up is some
2 countries have looked at the issue of R&D mandates,
3 including some U.S. groups in the past, of advising
4 some of the political leaders in this country that
5 they think about focusing on the mandate to fund R&D
6 as a different issue than looking at driving the
7 prices up. I would just encourage that. I'd like
8 to do some follow-up submissions on describing what
9 some of the U.S. submissions do in the area of
10 delinking R&D costs from direct prices, and
11 reconciling and increasing policy coherence between
12 human rights and innovation. Thank you very much.

13 MR. MEHTA: Thanks very much, Mr. Love.
14 Your first question will come from the Department of
15 Commerce.

16 MR. MITCHELL: Thank you. One of the
17 concerns that was expressed earlier today by the
18 Alliance for Fair Trade with India is that trade
19 secrets are not adequately protected in India. And
20 as the Subcommittee analyzes the adequacy and
21 effectiveness of India's trade secret laws, are
22 there any principles or considerations you would

1 suggest we keep in mind in doing that analysis?

2 MR. LOVE: Yes. I would hope that you
3 didn't have an overly broad view of what constitutes
4 a trade secret and that you didn't discourage
5 governments from mandating transparency, including
6 in some cases, in terms of know-how, when it's
7 necessary.

8 The United States faces very big problems
9 and challenges in getting affordable copies of
10 biologic drugs to the market. One of the barriers
11 to that are the regulatory barriers relating to the
12 know-how, and a number of people are going to push
13 for more mandates of manufacturing know-how in
14 biologic drugs so that after the initial 15-year
15 monopoly that they typically enjoy in the United
16 States, you don't have like a 4-year monopoly on a
17 biologic drug. We would like to sort of see the
18 prices drop for biologic drugs in the same way they
19 do for small molecules.

20 I think that the other thing is that there
21 are concerns that some of the overly broad claims on
22 trade secrets is used to withhold information about

1 requiring disclosures on things like R&D costs and
2 results in clinical trials.

3 MR. MITCHELL: Thank you.

4 MR. MEHTA: Thanks. The next question
5 comes from HHS.

6 MS. BLEIMUND: Hi. I had a question
7 specific to the issue of compulsory licensing, which
8 is something that you have commented on in the past.
9 PhRMA has submitted a written comment this year that
10 cites a study and a specific example of how
11 compulsory licensing may not always be effective at
12 achieving its intended purposes of lowering prices
13 and enhancing access, which was Brazil's issue into
14 the compulsory license for an antiretroviral
15 treatment in 2007 where it took the manufacturer,
16 the local manufacturer 2 years to launch production
17 of a generic version.

18 The question is just if you've had a
19 chance to review that and do you have any response?

20 MR. LOVE: I can tell you right now I'm
21 involved in several compulsory license applications
22 and I don't think it's unusual to take a couple of

1 years after you get the legal authority to do
2 something to have a product on the market. You have
3 to figure out how to make a product. You have to
4 figure out how to make bioequivalent. There's a lot
5 of regulatory tests.

6 If you look at the hep C market, you had
7 voluntary licenses from Gilead, including know-how.
8 I think Gilead did a great job with that in the
9 countries that were involved in the licenses. But
10 we are only now beginning to see the products enter
11 the market. It didn't happen like within a few
12 days. It took a while. So I think that the 2-year
13 thing is -- I'm a little bit perplexed on that,
14 because you talk to anybody in the generics
15 industry, things don't happen overnight.

16 They may have had also, in the case of
17 Brazil, they may have been moving up a learning
18 curve in terms of some of their manufacturing
19 capacity. But if PhRMA didn't think that the
20 compulsory license reduced the price of drugs, I
21 don't think they'd be complaining about it so much.

22 MR. MEHTA: Thanks very much, Mr. Love.

1 I'd like to invite the next group, the
2 Pharmaceutical Research and Manufacturers of
3 America. Welcome, sir. Can you please introduce
4 yourself and begin your testimony?

5 MR. MOORE: Thank you very much. I am
6 Chris Moore. I am the Deputy Vice President for
7 International with PhRMA, the Pharmaceutical
8 Research and Manufacturers of America. On behalf of
9 biopharmaceutical innovators in the United States
10 and the more than 810,000 women and men they employ
11 across the country, PhRMA appreciates the
12 opportunity to testify before the Special 301
13 Committee.

14 Intellectual property, including patents
15 and regulatory data protection, thrives and sustains
16 biopharmaceutical innovation. It enables access to
17 today's medicines and promotes investment in
18 tomorrow's treatments and cures. Where markets are
19 open and intellectual property is protected and
20 enforced, biopharmaceutical innovators have the
21 predictability and certainty necessary to research,
22 develop, and deliver new medicines for patients who

1 need them.

2 Innovation saves lives and helps reduce
3 overall health care costs. New medicines have cut
4 heart disease deaths by 30 percent and AIDS deaths
5 by 85 percent. They account for more than 80
6 percent of increased life expectancy for cancer
7 patients.

8 There is much more to come. PhRMA members
9 are developing close to 400 new medicines for
10 infectious diseases including viral, bacterial, and
11 fungal infections, smallpox and drug-resistant
12 malaria. Advances in genomics are propelling the
13 discovery of new medicines. Derived from living
14 proteins, biologics are revolutionizing the
15 treatment of cancer, autoimmune disorders, and other
16 chronic conditions.

17 PhRMA members are working to overcome
18 systemic challenges that can prevent the poorest
19 from accessing medicines. They are leading more
20 than 340 initiatives with more than 600 partners for
21 sustainable solutions that improve health for all.
22 But around the world some of America's leading

1 trading partners maintain or are considering laws,
2 policies, and practices that deny or would deny
3 adequate and effective intellectual property
4 protection and fair and equitable market access.

5 PhRMA's submission highlights six top
6 barriers and threats that are preventing
7 biopharmaceutical innovators from securing patents,
8 maintaining and effectively enforcing patents, and
9 protecting regulatory test data. All require urgent
10 action.

11 For example, in Brazil, Thailand, and
12 elsewhere, patent backlogs that can stretch as long
13 as 10 years or more are delaying introduction of new
14 medicines to patients and undermining incentives to
15 invest in future treatments and cures. Backlog
16 challenges are made worse by dual examination
17 policies in countries like Brazil and Colombia.

18 Restrictive patentability criteria in
19 Argentina, India, and other countries are preventing
20 innovators and generics alike from introducing new
21 dosage forms and combinations that can promote
22 adherence and lower overall health care costs.

1 Among the most concerning examples of restrictive
2 patentability criteria is Canada's Promise Doctrine,
3 which imposes a heightened and unworkable
4 patentability standard. It confounds the
5 time-tested process by which innovators transform
6 promising molecules into valuable new medicines.
7 Based on the jurisprudence developed by Canadian
8 courts, 24 patents on 20 innovative medicines have
9 already been invalidated. Patents on many other
10 products are at risk.

11 PhRMA members are seeing progress in
12 Taiwan toward a mechanism that would provide for the
13 early resolution of patent disputes, but weak patent
14 enforcement remains a serious problem in China,
15 India, Russia, and many other countries. Many U.S.
16 trading partners, including Algeria, Turkey, and
17 countries in Latin America, do not adequately
18 protect regulatory test data. Regulatory data
19 protection is particularly critical for biologic
20 medicines, which may not be adequately protected by
21 patents alone.

22 High tariffs and approval delays deny fair

1 and equitable market access for medicines invented,
2 developed, and manufactured in the United States. A
3 growing share of global trade in medicines now
4 occurs outside the WTO zero-for-zero initiative.
5 After additional duties and assessments are factored
6 in, effective tariffs on medicines in India can be
7 as high as 20 percent. Federal and state taxes in
8 Brazil can add 38 percent to the price of medicines,
9 the highest tax burden on medicines in the world.

10 Because of lengthy regulatory delays,
11 getting approval to make a new medicine available in
12 China takes much longer than international practice.
13 Patients are forced to wait for the treatments they
14 need. These challenges are compounded by a growing
15 array of localization barriers, from mandatory
16 technology transfer requirements in Indonesia to
17 discriminatory import barriers and procurement
18 practices in Algeria and Russia.

19 PhRMA urges USTR to prioritize these
20 countries and concerns in the 2016 Special 301
21 Report and to use all available tools to address and
22 resolve them. Meaningful out-of-cycle reviews are

1 needed to assess processing results in Canada,
2 Ecuador, and India.

3 We particularly encourage USTR and other
4 federal agencies to address longstanding
5 intellectual property and market access barriers in
6 countries that are U.S. Trade and Investment
7 Agreement partners. These agreements require strong
8 intellectual property frameworks and protect
9 regulatory test data, and enable inventors to
10 resolve patent disputes prior to the marketing of
11 potentially infringing products. However, many U.S.
12 Trade Agreement partners fail to adequately comply
13 with some or all of these obligations. Federal
14 agencies should systematically review compliance and
15 take steps necessary to ensure agreed rules are
16 followed.

17 Thank you for the opportunity to testify,
18 today. We look forward to answering any questions
19 and to working with you to address the serious
20 concerns described in our submission for the 2016
21 Special 301 Report. Thank you.

22 MR. MEHTA: Thanks very much. Our first

1 question will come from the Department of Health and
2 Human Services.

3 MS. BLEIMUND: Hi, thank you. I have a
4 question with regard to your written comments on the
5 need for transparency and due process in pricing
6 reimbursement policies. Keeping in mind that it's
7 not possible or may not be possible for every
8 country to adopt U.S.-style practices and noticing
9 comment procedures, what do you think is the minimum
10 level of transparency and due process that countries
11 should be expected to provide? And does your
12 expectation depend on the country's level of
13 development?

14 MR. MOORE: Thank you very much for that
15 question. This is one of three challenges that we
16 specifically highlighted with respect to market
17 access, the others being the tariff and other import
18 barriers, as well as the regulatory approval delays.

19 When we look at the process for engaging
20 in pricing reimbursement conversations with
21 governments, there are some very basic provisions
22 that are included in many U.S. trade agreements now

1 that we think are very valuable as a basic level.
2 It's important for participants in regulatory
3 processes to know what the rules are, to have some
4 expectation that the rules will be stable over time,
5 and that they will have a meaningful opportunity to
6 engage with the government as decisions are made and
7 with the government as decisions are made about any
8 changes to the rules.

9 So we think the types of procedures that
10 are set out in our trade agreements provide that
11 very basic level of concern about those issues and
12 focus on some of the most primary issues that need
13 to be addressed.

14 MR. MEHTA: For the second question,
15 Department of Labor.

16 MS. PETTIS: Hi. Your submission
17 identifies restrictive patentability criteria in
18 Canada and India as trade barriers. How much
19 economic impact do these criteria such as the patent
20 utility standard in Canada or Section 3(d) in India
21 have on the U.S. pharmaceutical industry? And are
22 pharmaceutical companies laying off employees in

1 these markets or within the United States as a
2 direct or indirect result of these patentability
3 criteria practices?

4 MR. MOORE: Thanks very much. You have
5 highlighted, I think, one of the principal concerns
6 that we have outlined in our submission. If we are
7 not able to secure patents as an industry, that's a
8 really threshold challenge that really is a huge
9 barrier to being able to innovate, but also to
10 deliver medicines into new markets.

11 The challenges with respect to Canada and
12 the impact on the U.S. economy, I believe there was
13 another submission that looked in particular at that
14 issue. With respect to the employment aspects, we
15 certainly don't have a -- you know, it's always
16 difficult to identify particular jobs that are
17 related to particular challenges like this, but
18 certainly it is having an impact on the United
19 States, our ability to -- the incentives that are
20 there to enable us to continue to innovate and the
21 jobs that the industry supports, which we've
22 mentioned in our submission.

1 MR. MEHTA: Thanks very much. Thanks for
2 your testimony, today.

3 If I could then invite the Program on
4 Information Justice and Intellectual Property?

5 Welcome, sir. Please introduce yourself
6 and begin your testimony.

7 MR. FLYNN: Good afternoon. My name is
8 Sean Flynn. I'm the Associate Director of the
9 Program on Information Justice and Intellectual
10 Property, a research and academic program at
11 American University.

12 Let me start off by congratulating
13 Christine Peterson for being the chair of the
14 Special 301 Committee. This is the second chair and
15 third year that this committee has been chaired by a
16 WCL grad, and we expect that to continue
17 indefinitely. I'd be happy to help you with that.

18 So this has been a fabulously interesting
19 hearing. I've been participating in this for a
20 number of years and I feel like when this process
21 started there were a series of academics and public
22 interest organizations kind of advocating for more

1 balance within the process. But this year and
2 perhaps last year, as well, you see more U.S.
3 industries, particularly the technology industry,
4 advocating for that same purpose. And I think that
5 reflects a couple of different realities that I want
6 to speak to.

7 So my testimony, and I'll just refer to it
8 broadly, but then I really want to get into some of
9 the questions that I think the committee is dealing
10 with, speaks about first the legal interpretation
11 issues that I think have come up here a couple
12 times. And I'll speak to that.

13 But then, second, the policy issues, so
14 that on the legal interpretation, I actually think
15 that it's, and it's the way I framed the issue in
16 our report, USTR itself has been changing the
17 interpretation of what it is to be adequate and
18 effective intellectual property. We see that as a
19 result of the Trans-Pacific Partnership Agreement, a
20 specific balance clause, but even going back before
21 that, and I'm sure it's referenced, the long history
22 of free trade agreements that have included ISP

1 liability safeguards and other mandatory limitations
2 and exceptions components within those agreements.

3 Trade promotion authority language that
4 requires the attention to intellectual property
5 issues within free trade agreements has pretty much
6 exactly the same language that governs 301. And
7 although USTR and U.S. trade policy started only on
8 the so-called protection side, it has evolved to
9 represent a broader segment of American interest,
10 and that is completely legally defensible.

11 So this is an administrative agency that
12 is the implementing agency for those statutes. It
13 has a large degree of discretion in interpreting
14 those statutes. And I think the overall thrust of
15 those statutes, the intent, as was alluded to by
16 IIPA, is to protect U.S. interests, exporting
17 interests abroad. But the language in the statute
18 itself is definitely broad enough to include
19 limitations and exceptions issues.

20 So if you look at 2242(d)(2), defining
21 adequate and effective intellectual property
22 standard, it refers to the mandate to protect

1 companies and their rights relating to patents,
2 rights relating to copyrights, etc. And so I would
3 submit that, in my opinion, similar to some of the
4 technology companies, the fair use rights, the
5 limitation exceptions rights, the rights to quote,
6 rights to quote news of the day, etc., these
7 mandatory limitations and exceptions found within
8 copyright law, just like scope of patentability and
9 other limitations within patent law -- did I say
10 patent law first -- copyright law, fair use in
11 copyright law, scope with patent law, are rights
12 relating to intellectual property that affect the
13 market access of those companies.

14 So I think it flows from the language of
15 the statute itself. And more importantly, it flows
16 from the way that U.S. policy has evolved lately to
17 include limitations and exceptions issues within the
18 scope of that interpretation.

19 The rest of my submission is really coming
20 out of some of our research agenda. We've been
21 focusing over the last year or so on developing an
22 economic research program looking at the impact of

1 specifically copyright limitations and exceptions,
2 not just on U.S. businesses but actually on the
3 interest of other countries; so the question of is
4 fair use good for other countries?

5 We are developing a very large survey to
6 do a lot of econometric research kind of playing
7 that out, but I have included as an appendix a very
8 preliminary run of the data which shows that all
9 classic fair use industries, the type of CCIA member
10 type people, but also traditional copyright
11 dependent industries benefit under a fair use
12 system. So a number of countries outside of the
13 U.S. have passed fair use, have emulated the U.S.
14 model, and in those countries, we find that both the
15 copyright-intensive and the technology industries
16 seem to fare better.

17 Those are not complete econometric studies
18 of the kind that we hope to be able to present to
19 this committee in the future, but the correlations
20 show that fair use is not bad for the independent
21 industry. It's not bad for the local production
22 industry. In fact, as the scholarly literature will

1 show, that all of those industries are as dependent
2 on fair use systems as others.

3 Now the key with fair use and why it's so
4 important, and why flexible limitations and
5 exceptions, which the IIPA submission somewhat
6 strangely castigates, are so important for U.S.
7 businesses is because copyright laws change very
8 infrequently. Many countries, it's been decades and
9 decades since they changed their copyright law, and
10 they don't map well onto current modern technology.

11 Until a few years ago, the Australia
12 copyright law allowed reproduction only by a Xerox
13 machine. It didn't allow digital reproductions. It
14 was a 1960s era copyright law and it was only
15 inclined to 1960s era technology.

16 If you don't have an additional flexible
17 limitation exception, that is, what we would call
18 open and flexible, open meaning it can apply to
19 purposes not specifically enumerated as fair use
20 does, and flexible in that it turns on a balancing
21 test that can be applied to those new situations,
22 without that then Google is literally illegal in

1 most the world. Reproductions through digital
2 technology would be literally illegal in most of the
3 world. Specific goods which rely on intellectual
4 property protection like TiVos, like iPods, they
5 would be illegal. So it's in the U.S. interest, but
6 it's also in the interest of those other countries
7 to have flexible copyright exceptions not just for
8 today's technology but for future technology, and I
9 think increasingly we hope to present to this
10 committee the empirical proof that really proves
11 that point.

12 But I mean I think we're getting to that
13 point now, and I think U.S. trade policy already
14 reflects it, as I've mentioned, in the way that
15 trade is evolving. And that same policy should be
16 reflected in Special 301 most importantly because
17 it's guided by exactly the same language that's
18 found in trade policy generally. So I'll end there,
19 thank you.

20 MR. MEHTA: Thanks very much, Mr. Flynn.
21 Your first question comes from USTR.

22 CHAIR PETERSON: The Special 301 process

1 is about identifying trading partners that fall
2 short of the statutory criteria, and you have made
3 your case for the statutory interpretation there.
4 Your submission identifies deficiencies in
5 limitations and exceptions in the copyright laws of
6 more than 20 countries. Just so that we are clear,
7 is it your position, is it PIJIP's position that
8 you're not making an affirmative recommendation to
9 place any of those 20 countries on a Priority Watch
10 List or a Watch List?

11 MR. FLYNN: No. I don't think PIJIP, as
12 an academic institution, first of all, falls under
13 the statutory criteria of an entity that can really
14 make a complaint and request for the listing. We
15 point out that information to take account into your
16 deliberations as you go forward. And we do try to
17 identify them specifically country by country.

18 One point that I didn't mention but we
19 mention in the written material, there is the Watch
20 Listing function, but there are other parts of the
21 report that are incredibly discretionary. And so
22 the best practices areas of the report, and I think

1 there's one that's kind of the latest developments
2 -- the positive developments, both of those areas of
3 the report traditionally deal with issues that are
4 not technically within the four corners of the
5 statute. I would encourage that those areas of the
6 report refer to positive developments on limitations
7 and exceptions as well.

8 We know specifically, for instance,
9 Marrakesh Treaty implementation, it's an area that
10 is in accord with U.S. policy that we hope will be
11 featured as a positive development as we move
12 steadily towards the number of countries that will
13 be needed to actually implement that.

14 And, in addition, the consideration of
15 more flexible limitations and exceptions regimes in
16 countries that have already passed such regimes,
17 like our trade partner Korea, or countries that are
18 considering such regimes. I would point out
19 countries like South Africa, countries like Nigeria,
20 countries like Hong Kong, other countries undergoing
21 copyright reform. This is a key moment, a key
22 process in which USTR can help reflect U.S. policy,

1 that copyright function include the kind of
2 balancing language that was included in the TPP, for
3 instance.

4 MR. MEHTA: Great, thanks. One more
5 question, I think, from our colleagues in Department
6 of Justice.

7 MR. LAMBERTI: Thank you very much. Let
8 me just say I think that PIJIP is doing some
9 excellent work. These are very, very important
10 issues, so I really appreciate our contribution --

11 MR. FLYNN: This is on tape, right?

12 MR. LAMBERTI: -- to the process. Just
13 don't use it as a vote for your book.

14 So, but I did want to kind of press you a
15 little bit on essentially open systems of
16 limitations versus closed systems. You mentioned
17 fair use as being an example of an open system.

18 As you know, a lot of the attempts to
19 define the scope of limitations and exceptions in
20 the U.S. are through our adversarial system, through
21 litigation. Other countries, evolving countries
22 don't really have the infrastructure and the

1 institutions in place to define those rights outside
2 the process, the formal statutory process.

3 So do you think that the U.S. model can
4 really be replicated that well in developing
5 countries?

6 MR. FLYNN: Yes, I do. Actually, it's a
7 piece of our ongoing research. I think what you
8 have articulated is frequently a myth and the myth
9 is that other countries outside of the U.S., except
10 for a few that have actually adopted fair use, don't
11 have open and flexible copyright limitations and
12 exceptions. And that's actually untrue.

13 So if you break out fair use into its
14 component parts, and I've talked about openness
15 being the application to a larger number, an open
16 list of purposes, and second turning on a balancing
17 clause, actually, that's a fairly frequent attribute
18 of copyright systems around the world, whether or
19 not it's called fair use.

20 So, to take an example, South Africa's
21 quotation right, South Africa's quotation right
22 states that you can quote for any purpose as long as

1 it is consistent with fair practice. Well, that is
2 an extremely open and also flexible limitation and
3 exception that exists in a developing country.
4 There is actually very little litigation about it.

5 But what's important about it is it
6 provides that openness, a space for new entrants to
7 come in and look at that copyright law, and say you
8 know what, this quotation right isn't just for
9 criticism, in our view. We can actually do Google
10 news in this country because the quotation right is
11 so broad. We can actually do Facebook postings in
12 this country because the quotation right is so
13 broad.

14 It's countries where you don't have that
15 openness and flexibility that I think, and I hope to
16 report back soon, that we're going to find real
17 problems. Because companies do go and they look at
18 copyright law and if you have fair use, that's a
19 clear kind of green flag that you can do innovation.

20 But you can find those green flags in
21 other portions of laws and we do find them. So I
22 think that the actual prevalence of the systems

1 around the world kind of disproves the idea that
2 only the U.S. can do fair use. Actually, countries
3 are doing similar things all around the world right
4 now.

5 MR. MEHTA: Great, thanks very much.

6 If I can invite Public Citizen to come up.

7 Welcome. Can I ask you to introduce
8 yourself and to provide your testimony, please?

9 MS. KILIC: Hi, my name is Burcu Kilic. I
10 am the legal and property -- Public Citizen's Global
11 Access to Medicines Program. Thank you for
12 providing me the opportunity to testify here today
13 on behalf of Public Citizen and its 400,000 members
14 and supporters.

15 Public Citizen is a national nonprofit
16 consumer advocacy organization with a 40-plus year
17 history presenting consumer interest in Congress,
18 the Executive Branch, and the courts. We submitted
19 our written comments for distribute earlier this
20 month. My testimony will draw upon those comments
21 and our experiences working in and around government
22 agencies, with societal organizations, academics,

1 and patient groups.

2 I will follow the same methodology as our
3 written comments. I will highlight some countries'
4 laws and practices, and our own observations working
5 in and with those countries. But before that, I
6 would like to address specific practices that can
7 and should be improved. We suggest the following
8 principles to support this modest reform.

9 The Special 301 Report should omit any
10 reference, whether expressed or implied, to any
11 country's TRIPS-compliant or FTA-compliant policies
12 that advance the public interest. The Special 301
13 Report should only address intellectual property,
14 not ancillary public policies such as pharmaceutical
15 reimbursement, pricing, or procurement.

16 The Special 301 Report shouldn't list
17 countries for not adopting U.S. policy preferences
18 if those countries have no bilateral or
19 international obligation to adopt the same. We
20 distinguish between TRIPS and FTA standards and we
21 want you to do the same.

22 We observe that some countries are

1 criticized for not adopting measures such as data
2 exclusivity or patent linkage even that country
3 doesn't have an agreement with the United States
4 expressly and specifically requiring the same.

5 Criticism in the Special 301 Report should
6 be accompanied by express and clearly articulated
7 criteria. Applying these principles to our
8 analysis, I would like to share observations and
9 comments about several countries. I am going to
10 start with Turkey, the first country I called home.

11 I believe our -- to clarify some of the
12 confusion about Turkey that are exclusivity system.
13 As mentioned previously, Special 301 Report should
14 not list countries who are not adopting FTA measures
15 such as data exclusivity unless they have an
16 agreement with the United States expressly and
17 specifically requiring the same. Turkey provides 6
18 years of data exclusivity for pharmaceutical
19 products including biologics.

20 However, Turkey is not part of any
21 regional or bilateral treaty requiring data
22 exclusivity or clinical trial data. Thus, Turkey's

1 obligation for the quotation of data are related to
2 baseline compliance with the imprecise but minimum
3 standards set forth in the TRIPS Agreement and EU-
4 Turkey Customs Union Agreement. The Special 301
5 report shouldn't cite Turkey for its
6 TRIPS-compliant, indeed TRIPS class interpretation
7 of protection of undisclosed test data.

8 In recent reports, Canada has been
9 fiercely criticized for the heightened utility
10 requirements for patents. The North American Free
11 Trade Agreement, NAFTA, in parallel with TRIPS,
12 requires that patents be granted once patentability,
13 novelty, inventive steps, and industrial
14 applicability are satisfied. NAFTA doesn't specify
15 how this criteria should be defined and applied.
16 NAFTA and TRIPS parties have sovereign rights not
17 only to adopt varying patentability standards, but
18 to change and reinterpret them.

19 Canada requires utility to be demonstrated
20 or soundly predicted at the time of application.
21 The patent system is not designed to grant
22 monopolies on the basis of hunches, guesses, or

1 hopes. It is also not designed to allow actual
2 verification of the alleged invention after the
3 fact. The data obtained and submitted to patent
4 office after filing cannot cure the application's
5 defect. Special 301 Report shouldn't cite Canada
6 for its TRIPS and NAFTA-compliant interpretation of
7 utility standards.

8 Indonesia. On September 2012, the
9 Indonesian president signed a decree authorizing
10 government use of patents for seven HIV/AIDS and
11 hepatitis B medicines. Indonesia has considerably
12 more involved process than any procedure required by
13 TRIPS. The procedure on government licenses
14 includes the president of the country, the minister
15 of health, the minister of justice, the director
16 general of intellectual property rights. When
17 Indonesia issued compulsory licenses, the internal
18 consultations between those ministries and the
19 president took more than a year. Indonesia has
20 government-use licenses, wholly comply with TRIPS
21 and national rules. The Special 301 Report
22 shouldn't cite Indonesia for its TRIPS-compliant,

1 government-use practices.

2 India. We observe that there is some
3 confusion about the patent eligible subject matter
4 which defines what qualifies as an invention and
5 patentability requirements. If the subject of
6 patent monopoly is not something that is patent-
7 eligible subject matter, there is no possibility of
8 a patent being granted, even if the subject matter
9 claimed is new, involves an inventive step, and is
10 industry related applicable.

11 Article 27.1 of TRIPS establishes minimum
12 criteria for patentability but leaves countries
13 flexibility to define the threshold level for
14 patent-eligible inventions. Section 3(d) is
15 structured as a subject matter eligibility
16 threshold, not as a patentability test.

17 A thorough examination of Section 3(d)
18 should consider all the principles clarified in the
19 Supreme Court of India's ruling in this case. The
20 decision of the court extended over more than 90
21 pages and 195 paragraphs. The paragraph quoted by
22 USTR in recent Special 301 Reports must be

1 considered in its full context if it is to provide
2 any informative value for analysis of Section 3(d).

3 India's Section 3(d) complies with the
4 TRIPS Agreement. The Special 301 Report shouldn't
5 cite India for its TRIPS-compliant interpretation of
6 patent-eligible subject matter.

7 Plus, Special 301 Reports have criticized
8 India's issuing of a compulsory license for a cancer
9 medicine. This compulsory license fully complies
10 with India's patent law which is narrower than what
11 is allowed under TRIPS. The Special 301 should not
12 cite India for its TRIPS-compliant compulsory
13 licensing practices.

14 In the interest of time, I complete my
15 comments here, but I encourage you to read our
16 written submission which also includes -- which also
17 addresses Chile, Peru, and Vietnam. Thank you very
18 much.

19 MR. MEHTA: Thank you. If we can have the
20 Health and Human Services first. Ms. Bleimund?

21 MS. BLEIMUND: Thank you. You mentioned
22 in both your testimony and your written submission

1 that Public Citizen believes that the Special 301
2 Report should only focus on intellectual property
3 issues and not on, quote, "ancillary public
4 policies."

5 As you know, we are statutorily obligated
6 to identify countries that, quote, "deny fair and
7 equitable market access to United States persons
8 that rely upon intellectual property protection."
9 So the question is do you believe that these
10 ancillary public policies, for example,
11 pharmaceutical pricing and reimbursement policies,
12 do not fit within that component of the statute?
13 And, if not, what types of policies do you think
14 that component should cover?

15 MS. KILIC: I think those ancillary
16 policies, public policies, pharmaceutical pricing,
17 or reimbursement policies, they are not -- they
18 shouldn't be considered as intellectual property
19 issues, unless we don't consider as intellectual
20 property.

21 MS. BLEIMUND: Can I just clarify real
22 quick? We're distinguishing between intellectual

1 property issues and the market access for persons
2 that rely upon intellectual property protection.
3 That's the distinction I'm asking about.

4 MS. KILIC: Okay. There is no
5 discrimination against industries like the
6 pharmaceutical industry in those countries for when
7 the countries have pharmaceutical pricing or
8 reimbursement regimes. And as James -- explained
9 during his testimony, I think we have a problem with
10 the cost of the medicines. And every country has a
11 different way to deal with this problem. I know
12 that the USTR has started to include certain
13 provisions in its recent free trade agreements on
14 this issue, but still even the TPP Agreement does
15 not provide clear framework for the pharmaceutical
16 reimbursement or pricing policies.

17 MR. MEHTA: Thanks. Our next question
18 will come from the U.S. Patent and Trademark Office.

19 MS. CRITHARIS: Thank you. Another theme
20 in your testimony, as well as your written
21 submission, on page 12, regarding India, is how
22 countries should be given the flexibility to

1 determine patentability standards.

2 Are there any situations that you believe
3 in which a new form, a new formulation, or perhaps
4 even a new structure can be given patent protection?
5 Or, alternatively, do you believe that it be the
6 policy that all such innovations should be barred in
7 all situations? Thank you.

8 MS. KILIC: India and Section 3(d) is
9 formulated as the certain inventions -- the
10 inventions, or not inventions, the subject matter
11 because it's before we start, whether the invention
12 is patentable, we have to determine whether the
13 subject matter is a new invention. And India
14 Section 3(d) is formulated as a test to determine
15 whether the subject matter is an invention or not.

16 And the subject matter, if it is a new
17 use, if it satisfies the requirements that is set in
18 Section 3(d), it qualifies as an invention, and then
19 it passes the test, and then it is subject to
20 patentability requirements and the patent office
21 checks whether it is patentable or not. And in most
22 of the cases, this is the problem we've been having

1 with most of the so-called inventions. Those
2 patents are the second-rate patents. There is
3 already one patent existing on those patents.

4 And that's the same problem with Canada's
5 utility test, because the pharmaceutical companies,
6 they run to the patent office and they want to get
7 another patent on the new use or the new
8 formulation, but most of the time those patent
9 applications either fail the test of invention or
10 the utility requirement as in the case of Canada.

11 MR. MEHTA: Thanks very much for your
12 testimony and for appearing today.

13 If I could invite the Trademark Working
14 Group to please approach.

15 Welcome, sir, please introduce yourself
16 for the record and begin your testimony.

17 MR. KILMER: Thank you very much. Paul
18 Kilmer. I'm the founder of the Trademark Working
19 Group and alumni of American University's Washington
20 College of Law, which seems to be some sort of
21 criteria for being up here this morning. There we
22 are, so off to a good start.

1 The Trademark Working Group again
2 appreciates the opportunity to present hearing
3 testimony in relation to practices that do not
4 provide adequate and effective protection of
5 trademark rights. We have provided you with a copy
6 of our Global Trademark Report Card, which has been
7 updated for this year. It highlights laws and
8 practices of foreign nations that we think are
9 important for you to assess and use as you go into
10 discussions with representatives of foreign nations.
11 I will therefore highlight a few matters for the
12 record.

13 Again this year, China has formed the bulk
14 of our comments in relation to issues encountered by
15 U.S. trademark owners. These include especially the
16 elimination of direct appeals from the China
17 Trademark Office to the Trademark Review and
18 Adjudication Board by unsuccessful opposers, most of
19 which are foreign companies. That situation is now
20 exacerbated by CTMO opposition examiners, who have
21 become increasingly unpredictable and narrowly
22 focused on whether the respective goods and services

1 of the parties are in the same subclasses and
2 whether the marks are virtually identical. They
3 therefore tend to overlook broader issues in
4 assessing the likelihood of confusion between marks.

5 The Chinese trademark system also suffers
6 from unnecessary notarization and legalization
7 formalities required to file applications to bring
8 oppositions and to support TRAB actions. It also
9 suffers from inflexibility in relation to
10 descriptions of goods and services that does not
11 take into account new technologies in many cases.

12 The Chinese system also tends to disregard
13 affidavits and witness declarations in inter partes
14 proceedings, even regarding uncontested facts. And
15 it continues to have unreasonably high standards for
16 establishing well-known mark status.

17 This is all in addition to a continued
18 glaring lack of transparency in all phases of
19 trademark prosecution, opposition, cancellation, and
20 invalidation practice.

21 The slows. In our 2015 submission, we
22 called attention to nations such as India and

1 Brazil, which have failed to adjudicate opposition
2 and cancellation proceedings within a reasonable
3 period of time. Unfortunately, the formulation of
4 various action plans and similar efforts have failed
5 to alleviate the backlog of long-pending oppositions
6 in these nations, some of which date back 9 years or
7 more. In fact, I was working on one just this
8 morning from India that is 11 years old.

9 Multi-class applications. This year's
10 Global Trademark Report Card notes more than 30
11 nations that still require single-class trademark
12 applications. This requirement leads to additional
13 cost, both in terms of initial filings and in
14 relation to docketing and maintenance of multiple
15 registrations. Single-class applications are still
16 required in nations such as Argentina, Brazil,
17 Indonesia, Malaysia, Pakistan, Thailand, and the
18 United Arab Emirates.

19 Certification marks. Despite USTR
20 highlighting this issue in its 2014 and 2015 Special
21 301 Reports, many nations, ranging from Afghanistan
22 to Yemen, still do not protect certification marks.

1 Standards for approving certification marks in other
2 nations vary to such a degree and often impose
3 unique requirements on the certification process
4 such that owners of many certification marks cannot
5 maintain consistent standards and regimes around the
6 globe, thereby undercutting the entire certification
7 process.

8 Formalities and recordations. Like China,
9 there are a number of nations that continue to
10 require a host of formalities that are overly
11 burdensome on trademark owners. For example,
12 Argentina, Egypt, Kuwait, Panama, the Philippines,
13 Saudi Arabia, and United Arab Emirates all maintain
14 legalization requirements. Similarly, a number of
15 nations continue to require recordation of license
16 agreements in order to ensure the validity of those
17 contracts within the nation. Such requirements are
18 unduly burdensome and set a trap for the unwary.

19 Oppositions. The absence of effective
20 opposition proceedings allow trademark pirates to
21 obtain presumptive rights and marks in nations such
22 as Russia and Belarus. Similarly, the Ukraine,

1 which has opposition proceedings in name only,
2 generally requires trademark owners of
3 misappropriated marks to seek their remedy in court.

4 Stealth Paris Convention applications. We
5 have noted this issue in previous years and there
6 remain a number of nations in which newly filed
7 applications cannot be effectively located during
8 the 6-month priority period. These include China,
9 Egypt, Indonesia, and the United Arab Emirates,
10 among many others.

11 Other practices highlighted in our report
12 that I would just briefly mention, a number of
13 nations continue to give little or no weight to
14 consents to registration. This includes Brazil,
15 China, Japan, and Thailand. Others have not joined
16 the Madrid Protocol. These include Argentina,
17 Brazil, Indonesia, Malaysia, South Africa, and the
18 UAE. Others such as the Bahamas and Zambia do not
19 have service mark registrations. All of these
20 practices and others noted in our Global Trademark
21 Report Card continue to pose obstacles to adequate
22 and effective protection of trademark rights abroad.

1 Thank you.

2 MR. MEHTA: Thanks very much for your
3 statement. If we can go to the Department of
4 Commerce for the first question?

5 MR. MITCHELL: Thank you. You had
6 mentioned a couple of countries that are slow to
7 implement opposition procedures and others where
8 they are simply not present. I'm hoping you can
9 drill down a little bit on the policy behind that.
10 How do opposition procedures benefit the
11 administration of a trademark system and how
12 specifically do they help U.S. companies and the
13 like?

14 MR. KILMER: In some cases the delays may
15 at least initially assist U.S. companies if they
16 happen to be the one bringing the opposition
17 proceeding. In those countries that have very slow
18 opposition processes, obviously, if the applicant
19 has to wait 11 or 13 years to get a registration and
20 the opposer is a foreign company, that may benefit
21 you in the short haul. Unfortunately, more and more
22 American companies are the applicants and they are

1 waiting 11, 12, 13, 14 years for an opposition
2 decision, and in most cases, getting a registration
3 and the statutory and presumptive rights that flow
4 from those registrations.

5 In countries such as Russia and Belarus
6 that do not have opposition proceedings at all, they
7 allow pirates to register marks really without
8 effective ex parte examination procedures, in which
9 case those registrations by the trademark pirates
10 are allowed all of the statutory presumptions until
11 such time as they can be cancelled, mostly through
12 court action, which tends to be far more expensive
13 than the administrative procedures available through
14 trademark offices.

15 I think those, in brief, would be the
16 points.

17 MR. MEHTA: Great. And if I can turn to
18 the U.S. Patent and Trademark Office for the second
19 question?

20 MS. CRITHARIS: Thank you. The survey you
21 provided in your Global Trademark Report Card is
22 quite thorough. Are there any regional trends in

1 trademarks that emerged as you put together your
2 submission? And, separately, do you know of any
3 research or do you have any quantitative data on how
4 these have raised the cost or prolonged delays of
5 trademark registrations?

6 MR. KILMER: We actually do not collect
7 data. We are not in that business, unfortunately.
8 The Trademark Working Group is a volunteer group
9 that gets input from its participants in some
10 foreign council and really doesn't do quantitative
11 research. We leave that to others, at American
12 University and elsewhere.

13 But in terms of regional trends, one thing
14 that we have started to look at, and this is not
15 highlighted in this year's report, is relative
16 grounds examination. More and more of our members
17 and others that we speak with are concerned about
18 countries and regional groups that have abandoned
19 the relative examination processes such as the
20 United Kingdom and the Community Trademark Office.
21 This seems to be allowing a lot of deadwood to get
22 on the register and we are very concerned about that

1 trend.

2 MR. MEHTA: Thanks very much, Mr. Kilmer.

3 If I can next invite U.S. Chamber of
4 Commerce's Global Intellectual Property Center.

5 Welcome, and if you could introduce
6 yourself for the record and begin your testimony.

7 MR. KILBRIDE: Thank you very much. Good
8 afternoon, everyone. I'm Patrick Kilbride. I'm the
9 Executive Director for International IP at the U.S.
10 Chamber of Commerce's Global Intellectual Property
11 Center. I have no affiliation with American
12 University; however, the single best I ever made was
13 a graduate of the program, so I am grateful to the
14 institution.

15 I am willing to comment on two things as a
16 subset of our broader testimony. Number one, to
17 share with you some of the global findings of the
18 U.S. Chamber's International IP Index, which I think
19 will provide important context for the process here.
20 And, second, to comment on a few country-specific
21 developments that I think highlight the importance
22 of this effort, and those countries are India,

1 China, and Canada.

2 First, in terms of context, one of the
3 earlier witnesses said the global IP norms are low
4 and under-enforced. I think U.S. Chamber's
5 International IP Index shows that that, in fact, is
6 the case. We looked at 38 countries in 2012, across
7 a broad range of geographies, market size, levels of
8 development, and it showed that every single country
9 had a different IP profile. Some are stronger in
10 patents and weaker in copyrights. Many have
11 relatively decent trademark laws, but the
12 enforcement is lagging. Application and
13 ratification of international treaties, especially
14 the most cutting-edge treaties that is going to set
15 the norms in the multilateral space are uneven.

16 So what we find is that intellectual
17 property is not a yes or no policy choice.
18 Countries are really at every point on the spectrum.
19 The point that we tried to make in our 301
20 submission, that we make when we talking to foreign
21 governments is that it's not necessary for us to
22 criticize your policy choices, but it is our right

1 and responsibility on behalf of the business
2 community to point out what we believe those choices
3 represent and what the outcomes and the views of the
4 business community are.

5 For instance, we look at issues that have
6 been raised today, such as broadening exceptions to
7 laws that in many countries aren't even yet in
8 place, and we would look at that suggestion with
9 concern.

10 I think one of the things that has made
11 the U.S. system especially strong, and we apply this
12 characterization to some of the other most
13 innovative countries in the world, is the way that
14 our system instills legal certainty in the
15 marketplace, because at its best intellectual
16 property works to provide inventors and creators
17 with an asset that can hold value that they can use
18 to leverage financing to be able to bring an
19 innovative product or service to market. And where
20 that system breaks down, where there is less legal
21 certainty, we have seen that the innovative output
22 has faltered.

1 And I'll draw a distinction here. I don't
2 want to pick on India, but because it has been so
3 central to the conversation, I'll say in our
4 conversations with the Indian government, we have
5 been consistent in saying that the single biggest
6 thing they can do is to find ways to instill legal
7 certainty in the marketplace.

8 Compulsory licensing is frequently
9 discussed as one of the challenges in the Indian
10 marketplace, and the rejoinder is naturally, "well,
11 there has only been one," and that's true. But
12 certainly under the previous administration, the
13 Indian government actively fostered an environment
14 where every company in that space felt that they
15 could be next. In that sort of environment,
16 investors aren't inclined to put their capital in
17 place, fixed capital. They're not going to invest
18 in research and development. They are not going to
19 hire the personnel who present the human knowledge
20 capital.

21 So with some of India's principal goals of
22 "Make in India" and "Digital India" and "Start-Up

1 India," we believe they are being held back by an IP
2 system that doesn't provide that mechanism that lets
3 inventors take their ideas and turn them into
4 commercial products.

5 Contrast that with the United States,
6 which by no means we believe it to be a perfect
7 system, but the fact is in the United States if you
8 are an inventor, you hold the patent, you have a
9 reasonable presumption that your rights are
10 enforceable. You may lose a particular court case.
11 An administrative ruling may not go your way. But
12 by and large, you have confidence in the system that
13 IP rights are enforceable under the law. And
14 anything that sort of creates, makes exception to
15 the rule rather than intellectual property rights,
16 the rule is going to create a circumstance that
17 weakens that legal certainty in our own market.

18 With India, we are very hopeful that with
19 the new administration we will see steps in the
20 right direction. Several have been mentioned here
21 today. The establishment of specialized IP courts
22 was an important development.

1 There was a more recent development. On
2 February 19th, the government issued a revised set
3 of guidelines on the patentability of computer-
4 related inventions. To do that, it reopened a
5 consultation process that had been closed in the
6 fall. Final guidelines had been issued and the new
7 guidelines reappeared on February 19th, 180 degrees
8 in the wrong direction. That raises for us not only
9 a challenge with the policy outcome, which we
10 believe is not in India's best interest, but a
11 question of due process. It's this type of
12 challenge that sort of seems to have cropped up
13 continually in that relationship.

14 With respect to China, we see similar
15 challenges in many respects, but at the same time,
16 an incremental sense of improvement, including
17 China's score on the GIPC index. The difference is,
18 I think, that the Government of China seems to have
19 made a policy decision that it needs a stronger IP
20 system to facilitate its own innovative industries
21 and to nurture those industries. We agree 100
22 percent.

1 In Canada, probably the lowest-ranking
2 developed country on our index, the problem as has
3 been mentioned previously is patent utility. Again,
4 by weakening the certainty in the marketplace, this
5 creates all sorts of questions about whether a
6 patent can really be an asset and hold value. And
7 so we believe it undermines both Canada's interest
8 and our own. Thank you.

9 MR. MEHTA: Thanks very much,
10 Mr. Kilbride. For our first question, let's go to
11 the U.S. Copyright Office, please.

12 MS. STRONG: Thank you. I'd like to ask
13 you a question about one of the themes that was in
14 your submission. The Center has listed camcording
15 as a concern of many countries, including Brazil,
16 Chile, China, Mexico, Peru, Russia, Thailand, and
17 Venezuela. What have you and your members found to
18 be the most effective tactic for dealing with
19 camcording? Is it, for example, a case where a new
20 law has to be passed and, if so, what key elements
21 might we find in that law?

22 MR. KILBRIDE: Thank you. Like most

1 matters of law, I think a deterrent fact is -- the
2 simplest and most straightforward thing that
3 countries can do, criminal or civil liabilities need
4 to be strong enough to provide a deterrent. And
5 then it's important that prosecutors have the
6 flexibility to respond to realities.

7 In the TPP negotiations, I believe, some
8 countries raised objections based on the idea that
9 teenagers could be prosecuted for getting their cell
10 phones out. Nobody wants to see that happen. But
11 if you have a strong law or regulation in place, and
12 with the appropriate flexibility, governments can do
13 their thing.

14 MR. MEHTA: Thanks. U.S. Department of
15 Agriculture for our second question.

16 MR. KARAWA: Thank you, Mr. Kilbride, for
17 appearing here today. In the GIPC International IP
18 Index, there are challenges to trademark holders
19 caused by overly expensive protection for
20 geographical indications, lack of transparency, and
21 due process for trademark holders. Is that a part
22 of trademark indicator?

1 MR. KILBRIDE: Certainly, I think
2 transparency and due process are critical to
3 intellectual property systems across the board. So
4 whether it's patent space, copyright space, or
5 trademark, having access to rules that set the
6 process in advance are absolutely indispensable and
7 so that's why they are reflected in our index.

8 In terms of geographical indications, the
9 index doesn't speak quite as directly to that issue,
10 but we have watched with some concern developments
11 in the World Intellectual Property Organization with
12 the Madrid Protocol, and have worked with our
13 counterparts overseas to help ensure that U.S.
14 interests aren't unduly prejudiced by those
15 developments.

16 MR. MEHTA: Thank you. One final follow-
17 up from the U.S. Copyright Office.

18 MS. STRONG: In your written testimony and
19 comments you had mentioned or the Center had
20 mentioned that industry groups had previously been
21 opposed to the safe harbors proposed in the
22 Australian exposure draft of the Copyright

1 Amendment. This is the one on the Disability Access
2 and Other Measures Bill. Would you be more specific
3 and identify what are your priority concerns about
4 these safe harbors and also what actions should be
5 taken in the bill that would address your concerns?

6 MR. KILBRIDE: If I may, I'd like to get
7 back to you with more detail on that. But the basic
8 premise is that we don't want to see the types of
9 broad exceptions or limitations to IP rules that
10 make the exception the rule, rather than to right
11 the rule. So, for instance, if we get to a
12 circumstance where IP rights are considered
13 discretionary or provisional, then that really
14 defeats the purpose of having a system that provides
15 legal certainty, allows that value-based,
16 enforceable asset mechanism to work.

17 MR. MEHTA: Thanks very much,
18 Mr. Kilbride.

19 If I could now invite the U.S.-India
20 Business Council?

21 Welcome, sir, if you can introduce
22 yourself and please begin your testimony.

1 DR. AGHI: My name is Mukesh Aghi. I am
2 the President of U.S.-India Business Council. Thank
3 you for giving me the opportunity to testify today.

4 USIBC is a premier business advocacy
5 organization representing more than 350 of the
6 largest global companies investing in India. The
7 Council's mission is to serve as a primary
8 interlocutor between business and government
9 leaders, resulting in increased trade and
10 investment, to strengthen the ties between the two
11 nations.

12 The U.S.-India Business Council believes
13 there have been important development related to
14 India's IP regime in the last 12 months that have
15 paved the way for substantive improvement in the
16 country's IP environment. These developments are,
17 number one, frequent G-to-G interactions. This past
18 year was marked by several positive and sustained
19 government-to-government dialogue on a broad range
20 of IPR issues between India and the U.S. The level
21 and frequency of engagement between the U.S and
22 Indian government is very encouraging and we hope to

1 see continued momentum.

2 As an example of G-to-G coordination, the
3 Government of India has already proposed relevant
4 changes in the Cinematograph Act to prevent illegal
5 camcording. Both governments will be conducting
6 joint exercise on copyrights in April 2016 and trade
7 secrets in June/July of 2016.

8 Number two, improved transparency and
9 frequent dialogue with the industry. USIBC members
10 believe the Government of India has been open and
11 collaborative with industry over the past year,
12 often meeting with industry to discuss IPR issues
13 and approaching discussions with a willingness to
14 solve problems quickly. USIBC also recently held a
15 joint training program with the Indian Patent Office
16 and Government of India, and has expressed interest
17 in doing more training and capacity building with
18 industry.

19 Judicial alignment. Judicial precedent on
20 IPR this past year has been greatly improved.
21 Courts in India have upheld decisions that have
22 improved IPR, including in the pharmaceutical

1 sector, and in trademarks for our member, John
2 Deere. Also, the passage of the Commercial Courts,
3 Commercial Division, and Commercial Appellate
4 Division of High Courts Bill in December 2015, which
5 will allow for the creation of specialized
6 commercial benches within the high courts to more
7 efficiently adjudicate commercial disputes,
8 including IPR, was another positive development.

9 USIBC member Boeing also enforced this
10 concept by stating in their 301 written submission
11 that India has a legal framework that is adequate to
12 protect IP with no known cases of IP violation
13 involving Boeing's activities in the defense and
14 aerospace sector.

15 Denial of compulsory licenses. The
16 Government of India has denied compulsory license
17 applications providing companies with certainty and
18 predictability that the patent will be upheld in
19 India. No compulsory license has been issued by the
20 government since 2013. The Ministry of Commerce
21 within the Government of India has assured industry
22 that it will be final decision-making authority on

1 the issue of compulsory licenses in the country.
2 The Government of India has indicated to USIBC that
3 the new IPR policy will not advocate a forced
4 automatic policy transfer in green technology.

5 Capacity building. The Indian Patent
6 Office continues to modernize and commit additional
7 resources for patent examination, including
8 quadrupling the number of patent examiners and
9 integration of patent databases with global
10 repositories. We see this as a good development.

11 Messaging at the top. Prime Minister Modi
12 has been very vocal on the need for building a
13 strong and robust intellectual property regime in
14 the country. New initiatives for the prime minister
15 such as the Start-up India initiative recognizes
16 that the intellectual property are emerging as a
17 strategic business tool for any business
18 organization to enhance industrial competitiveness.
19 Initiatives and statements like this demonstrate a
20 change in tone and recognition of value of IPR to
21 India.

22 As outlined above, significant positive

1 improvements in IPR have been made in the past year.
2 I want to highlight a few recommendations which the
3 USIBC is currently in dialogue with the Government
4 of India.

5 Number one, we recommend that the
6 Government of India consult with industry on the
7 guidelines for the examination of patent application
8 for computer-related inventions. They have given us
9 a firm assurance that steps will be undertaken to
10 resolve industry issues at the earliest.

11 Two, we recommend that responsibility for
12 the enforcement of the Copyright Act of 1947 and
13 related international convention be consolidated and
14 shifted to one department, like the Department of
15 Industrial Policy and Promotion.

16 Three, we recommend issuing regulations of
17 guidelines that will specifically interpret
18 Section 3(d), therefore, providing clarity to
19 companies on when and they are patently protected.

20 Four, as a near-term step towards
21 resolving the challenge of lack of patent linkage
22 system in India, USIBC has suggested that a

1 mechanism be put in place that will ensure that all
2 information related to the application for
3 manufacturing and marketing approvals be made
4 available in the public domain for a predefined
5 period of time before any action should be taken on
6 the application.

7 USIBC applauds the Government of India for
8 taking positive steps in the last 12 months to
9 protect intellectual properties of U.S. companies in
10 India. The Modi government has been very proactive
11 in building a strong IP regime in the country. It
12 is evident from several policy interventions, a
13 strong commitment by the government to work closely
14 with industry to identify and resolve issues.

15 USIBC believes that positive reinforcement
16 by this committee will further enable the Government
17 of India to build on concrete steps. In closing,
18 the U.S. India partnership is of great importance
19 and promise; therefore, it is vitally important that
20 we engage with India as equals, in a manner which
21 enables them to implement an IP regime that is on
22 par with global standards. Thank you.

1 MR. MEHTA: Thanks very much, Dr. Aghi.

2 For our first question, if we can go to
3 the Department of Treasury, please.

4 MR. CHANG: Thanks very much for your
5 submission. My question is the same that we posed
6 to AFTI earlier: How will Prime Minister Modi's
7 Make in India policy intersect with India's
8 intellectual property regime? Without stronger IP
9 protections, companies, both domestic and
10 international, are wary of investing in India. Will
11 Made in India policy lead to intellectual property
12 policy reforms?

13 DR. AGHI: I believe that the Make in
14 India is very critical for this government to be
15 successful in creating jobs. And for them to be
16 successful, I think a world class IP policy has to
17 be issued and implemented by the Government of India
18 to be successful.

19 MR. MEHTA: Thanks. For our second
20 question, I look to the Department of Commerce.

21 MR. MITCHELL: Thank you. You are the
22 second India-focused trade organization that we have

1 heard from today, the first one earlier being the
2 Alliance for Fair Trade with India. I'm wondering
3 if you have had a chance to review their
4 recommendations and could describe how your views
5 differ from that organization's views, and to what
6 you attribute those differences?

7 DR. AGHI: I have not reviewed their
8 submission. But I can talk on behalf of member
9 companies on the commitment towards investment in
10 India. If you look at last year, U.S. member
11 companies invested almost \$15 billion into India.
12 We did a survey of a partial membership of 52
13 companies. They plan to invest another \$27 billion
14 in India because they see India as a lucrative
15 market. As I testified in the case of Boeing and
16 John Deere, they feel quite assured by the IP
17 commitment the Indian government has made.

18 MR. MEHTA: Thanks. I think we have time
19 for one more question. U.S. Patent and Trademark
20 Office?

21 MS. CRITHARIS: In your submission, you
22 reserve the right to amend your recommendation to

1 suggest an upgrade or downgrade depending on the
2 final national IPR strategy. What would the plan
3 include that would lead you to suggest a downgrade
4 or upgrade to Watch List?

5 DR. AGHI: I think we are encouraging
6 working on the new IP policy document which is about
7 to be released. And what we have suggested to
8 Indian government is have a liberal consultative
9 process to make sure that meets the global
10 standards. And, for whatever reason, if it does not
11 meet the global standards, then we will definitely
12 recommend a downgrade. But all the signs are that
13 things seem to be moving in the right direction for
14 U.S. business enterprises in India itself.

15 MR. MEHTA: Great. Well, thanks very much
16 for appearing today, Dr. Aghi.

17 And that brings us to our next and final
18 presenter, the Union for Affordable Cancer
19 Treatment.

20 MS. RESS: Thank you. The good thing
21 about being the last one is that I am the last one.

22 MR. MEHTA: A warm welcome to you. If you

1 could introduce yourself for the record and please
2 begin your testimony. Thanks.

3 MS. RESS: My name is Manon Ress, and I am
4 here to represent the Union for Affordable Cancer
5 Treatment, UACT, which is a volunteer organization,
6 a union of people affected by cancer, their
7 families, their friends, people that take care of
8 them, health care professionals, cancer researchers,
9 all committed to increasing access to effective
10 cancer treatment and care. We are, of course,
11 concerned about the rapidly escalating cost cancer
12 medication in the U.S. and all over the world.

13 As a cancer patient, myself, and I take
14 treatment since 2010, and with all UACT members who
15 are concerned, we agree with PhRMA, actually,
16 PhRMA's comments that advances in biotechnology and
17 genomics are propelling the discovery of new
18 medicine -- I'm quoting them -- to treat a range of
19 chronic and infectious diseases.

20 We note, as PhRMA did in its comments,
21 that the American Cancer Society, in an article
22 dated January 7, 2016, quite recently, reported that

1 cancer death rate has been reduced nearly 23 percent
2 since 1991. This is all great news.

3 For many patients, cancer has become a
4 chronic disease that when well-treated, including
5 with new targeted therapy, like the one I receive,
6 can be controlled and allows patient to live long,
7 very long and useful life. However, PhRMA is also
8 asking for trade policies that make these drugs more
9 expensive and which will, of course, restrict
10 access.

11 So, first, I would like to address some of
12 the comments on India. PhRMA wants India to be
13 placed on the Priority Watch List because India used
14 only once compulsory licensing of patents on
15 essential life-saving cancer drugs and that could
16 happen again, even though India has already faced
17 much pressure to not issue such licensing.

18 I would like to quote the PhRMA
19 submission. "The Indian government appears to have
20 taken a more measured and cautious approach in
21 responding to recent CL cases, including the denial
22 of two CLs this year. We are encouraged by this

1 trend. However, the grounds for issuing a CL under
2 the provisions are broad, vague, and appear to
3 include criteria that are not clearly related to
4 legitimate health emergencies. The Ministry of
5 Health continues to make recommendations to impose
6 CLs on certain anti-cancer medicines under the
7 special provisions of Section 92 of India's Patent
8 Act, which would make it even more difficult for
9 patent owners to defend their patents."

10 In support of this comment, PhRMA makes
11 reference to a compulsory license for the cancer
12 drug dasatinib, which treats leukemia -- once
13 leukemia is resistant to Gleevec, you have to take
14 dasatinib or you are dead -- which was proposed like
15 other several case involving expensive cancer drug.
16 It was never issued after pressure from industry and
17 USTR.

18 Again, we strongly object to the
19 pharmaceutical industry misrepresentation of the WTO
20 rules, especially on the issue of national
21 emergency. And if you will permit me, I will quote
22 again the WTO FAQ following the compulsory licensing

1 statement. From the website, WTO website, "Does
2 there have to be an emergency?" And their response,
3 "Not necessarily. This is a common
4 misunderstanding. The TRIPS Agreement does not
5 specifically list the reason that might be used to
6 justify compulsory licensing. However, the Doha
7 Declaration on TRIPS and Public Health confirms that
8 countries are free to determine the grounds for
9 granting compulsory licenses."

10 And later, "For national emergencies,
11 other circumstances of extreme urgency, or public
12 non-commercial use, or government use, or
13 anti-competitive practices, there is no need to try
14 first for a voluntary license. It's the only
15 instance when the TRIPS Agreement specifically links
16 emergencies to compulsory licensing."

17 UACT members welcome the Indian Supreme
18 Court rejection of the Bayer appeal of the Nexavar
19 compulsory license that PhRMA complained about in
20 its comments. At the heart of that case was the
21 fact that Bayer was charging \$65,000 per year in
22 India for a cancer drug and only a small number of

1 patient that needed the drug could even be able to
2 afford it. What is unfortunate is that India has
3 been pressured to not issue more of this compulsory
4 licensing.

5 PhRMA wants the USTR to ensure free reign
6 to their greed while patients do not have any hope
7 to have access. For us, cancer patients and people
8 who care about cancer patients, India is
9 particularly important because it has the potential
10 to supply affordable generic drugs also to other
11 countries, including the U.S. I, myself, benefited
12 from a drug that was out of stock in the U.S. that
13 was imported from India.

14 High prices for cancer drugs leads to a
15 rationing of access around the world. For the
16 cancer patients who are unable to have access to a
17 drug that the need means a painful death.

18 Secondly, regarding Korea, UACT would like
19 to comment on the PhRMA request to place Korea on
20 the Watch List for its independent review mechanism,
21 IRM. Under Article 5.3(5)(e) of the U.S.-Korea Free
22 Trade Agreement and the side letter, Korea agreed to

1 make available an independent review process that
2 may be invoked at the request of an applicant
3 directly affected by a pricing reimbursement
4 recommendation or determination. PhRMA complains
5 that the Korean government has taken the position
6 that reimbursed prices negotiated with
7 pharmaceutical industry should not be subject to the
8 IRM because the National Health Insurance Service
9 does not make determination and merely negotiate the
10 final price at which a company will be reimbursed.

11 PhRMA notes that local data indicates that
12 from 2007 through 2012, the NHIS determined not to
13 reimburse 59, or 20.3 percent, of the 291 new
14 medicines for which it was tasked to negotiate the
15 reimbursed price. And, again, according to PhRMA,
16 for anti-cancer drug, the rejection rate was even
17 higher, 37.9 percent. The Korean National Service
18 decided to reimburse only 18 of the 29 anti-cancer
19 drugs that Korea's Review and Service Agency had
20 determined should be reimbursed.

21 We, thus, agree with PhRMA that the prices
22 of drugs are too high. In Korea, patients do not

1 have reimbursement for a large number of cancer
2 drug. But why? The high prices for the drugs are
3 restricting access. If high prices are blocking
4 access in Korea, the Government of Korea should be
5 free to take measures, legal measures to break drug
6 monopolies so prices fall.

7 PhRMA is highlighting the negative
8 consequences of high prices. Korea should put the
9 monopoly at risk and not the patients. But the
10 U.S.-Korea Free Trade Agreement makes that more and
11 more difficult.

12 Finally, regarding test data, PhRMA is
13 using the 301 process to pressure countries to
14 provide exclusive rights to clinical trial data to
15 further block generic or a biosimilar version of
16 drugs. PhRMA critiqued 15 countries for their
17 failure to provide exclusive right on test data,
18 including countries like Vietnam, Egypt, and
19 Thailand, where most people are very poor.

20 PhRMA says that exclusivity is carefully
21 balanced mechanism that improve access to medicine
22 of all kind, citing the Hatch-Waxman Act, which was

1 passed over 30 years ago under very specific
2 circumstances in the United States and which does
3 not provide exception to the test data monopoly.

4 When the prices for life-saving cancer
5 drugs are too high for any government, the best
6 option is better price regulation or compulsory
7 licensing of the patents. The worst option is, of
8 course, to prevent access to life-saving drugs.

9 But what is the impact of policy on
10 access? We call upon the USTR to initiate a period
11 impact assessment to report upon the specific
12 implication of the IPR policies that it has endorsed
13 and continues to endorse through the Special 301
14 process and international trade agreements on
15 patients and their families.

16 Specifically, we ask for detailed data
17 that would illuminate precisely how many cancer
18 patients suffer and die, or die too soon, because of
19 the lack of an affordable generic or biosimilar
20 medicine that they could have accessed via
21 compulsory license were it not for the pressure by
22 USTR and other agencies.

1 We can thank PhRMA for providing some data
2 on the restricted access to cancer drug in Korea,
3 but this is not just a problem in Korea. The filing
4 of such a report would be an important addition to
5 the factors taken into consideration by policy-
6 makers. The data for this impact assessment should
7 include a review of historical reports of cancer
8 incidents, mortality and years of life lost. USTR
9 should also encourage and facilitate the future
10 collection of this data by cancer type. This impact
11 assessment should also record the historical and
12 future access to and cost of cancer treatment by
13 medicines.

14 Documentation of this data would
15 illustrate the number of patient eligible for newer,
16 costlier cancer treatment who are forced to forego
17 treatment due to financial burden caused by this
18 medicine. The focus should be on R&D, rather than
19 on IPR. And instead of preventing access and
20 innovation of anti-cancer drug, USTR should include
21 in its assessment of our trading partner their role
22 in supporting investment in R&D, including public

1 sector R&D through programs similar to what the NIH
2 does. The focus on high price kills patients, and
3 there are better options and better targets for
4 trade policies. Focus on R&D, not just IPR.

5 The USTR could also begin to collect data
6 on government programs to fund medical R&D through
7 grants, research contracts, and other methods which
8 contribute to innovation and which do not depend
9 upon high prices of drugs. Thank you.

10 MR. MEHTA: Ms. Ress, your time has
11 expired, but I'd like to find some time, an
12 advantage of being last, I guess, for at least one
13 question from the panel.

14 MS. RESS: Sure.

15 MS. BLEIMUND: Thank you. Thanks for your
16 testimony. I have a question about the market
17 access version of -- I'm sorry -- the market access
18 section of the 301 Report. As you know, we also
19 report on market access concerns such as high
20 tariffs on medicines, long regulatory delays, and
21 long delays in listing new pharmaceuticals on
22 national formularies.

1 I just was wondering, in your view, if you
2 think that these types of issues are also important
3 in the access to medicines conversation?

4 MS. RESS: Well, of course, they are very
5 important and they are not all equal, actually,
6 because they are not all linked to IPR. On the
7 formulary question, because it's one thing where I
8 have been involved, the drug I am taking is not on
9 the formulary in the UK, for example, and therefore
10 the UK is preventing the drug I am taking from being
11 imported there since it is not made in England.

12 So there are all sort of issues and it's
13 always linked to the high prices of the drugs, and I
14 think that you should all focus on that. I think
15 the American people won't care about the prices of
16 drugs.

17 But on the specifics of market access of
18 some drugs, I will have to get back to you from the
19 UACT members.

20 MR. MEHTA: One final question, if we can.
21 USTR?

22 CHAIR PETERSON: Some of the other

1 commenters have noted in their submissions that the
2 prevalence of generics has risen dramatically in the
3 United States over the past 20 years and they
4 attribute that at least in part to the Hatch-Waxman
5 system. Do you disagree with that or do you have
6 any response to those?

7 MS. RESS: Well, we of course welcome the
8 introduction of generics. It just takes too long
9 usually, and it's a pity that it takes so long. A
10 lot of the issues that cancer patients have to face
11 is that sometimes when a drug is not under patent,
12 it is not being manufactured. That happened to me.
13 And the drug had to be imported from India because
14 nobody wanted to manufacture it here.

15 I think that, in general, generics are too
16 long to provide on the market; that when they arrive
17 on the market, they should actually be sold and not
18 for high prices of drugs like the brand names. But
19 that's not your problem, it's regulation.

20 MR. MEHTA: Thanks very much for your
21 testimony. We really appreciate it, Ms. Ress.

22 MS. RESS: Thank you.

1 MR. MEHTA: And that concludes today's
2 hearing. Just a final few closing remarks.

3 On behalf of the Special 301 Committee,
4 I'd like to thank all of you for taking time out of
5 your day. I know many of you, even who didn't
6 testify, came in to hear the different perspectives,
7 the many different perspectives that we heard today.
8 And we really appreciated the ability for these
9 perspectives to inform us, to provide more insight,
10 more information into the 2016 Special 301 Review.

11 We appreciate the research, the thought,
12 the problem-solving efforts that were part of your
13 written submissions, your oral statements, and the
14 answers to our questions today.

15 As I noted throughout today, the Special
16 301 docket will reopen this afternoon and remain
17 open until midnight on March 4th, I believe --
18 correct, that's this Friday. So post-hearing briefs
19 by interested parties are, of course, optional, but
20 we sincerely encourage the opportunity by all
21 participants to make your views known, especially as
22 a reaction response or amplification of some of the

1 perspectives you heard today.

2 So please follow the instructions on the
3 agenda or in the original *Federal Register* notice.
4 Again, the *Federal Register* notice is available
5 online and our docket on [regulations.gov](http://www.regulations.gov) is #USTR-
6 2015-0022.

7 As I mentioned at the top of today's
8 hearing, a transcript and a video of today's hearing
9 will be available free of charge at USTR.gov within
10 2 weeks.

11 Thank you, everyone, including my
12 colleagues on the panel and to those who testified
13 today for your contributions and your time and
14 attention. A special thanks goes to the personnel
15 at USTR, including Anita Kyler, our folks in the
16 press office, and of course Christine Peterson, who
17 took care of today's logistics and set-up.

18 So, ladies and gentlemen, the 2016 Special
19 301 hearing is now adjourned.

20 (Whereupon, at 2:27 p.m., the meeting was
21 adjourned.)

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C E R T I F I C A T E

This is to certify that the attached
proceedings in the matter of:

SPECIAL 301 REVIEW PUBLIC HEARING

March 1, 2016

Washington, D.C.

were held as herein appears, and that this is the
original transcription thereof for the files of the
Office of the United States Trade Representative.

Edward Schweitzer

Official Reporter