Expanding Afghanistan's Exports through the Generalized System of Preferences (GSP)

rogram

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Office of the U.S. Trade Representative Executive Office of the President December 2015

Presentation Summary

Overview of the U.S. GSP Program

Afghanistan's GSP exports to the U.S.

How to increase Afghanistan's use of duty-free opportunities

GSP Program

- Enhanced access to U.S. market
- Expanded choices for U.S. industries & consumers
- Provides duty-free treatment for almost 5,000 products from Afghanistan
- \$17.4 billion in total U.S. GSP imports (2014)
- GSP program authorized through December 2017



GSP Program: Eligible Products

Eligible

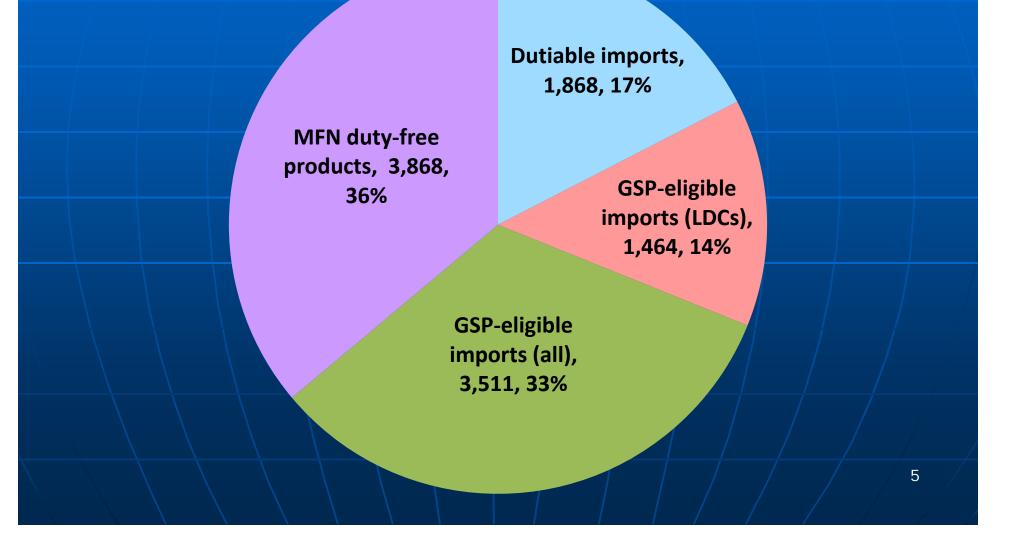
- Many manufactured items & inputs
- Jewelry
- Many agricultural products
- Chemicals
- Minerals
- Marble
- Carpets

Ineligible

- Most textiles & apparel
- Watches
- Footwear
- Some gloves & leather goods



How many products are eligible for GSP duty-free treatment?



U.S. and Afghanistan Trade in 2014

U.S. imports from Afghanistan: \$11.0 million

GSP imports: \$209,795 (2% of total imports)

Overall GSP utilization rate: 24%

Afghanistan's Top GSP Exports in 2014

HTS chapter & description	GSP tariff advantage	Total GSP Value	
1704.90.35 - Sugar confections or sweetmeats ready for consumption	5.6%	\$ 90,250	
0806.20.10 - Raisins, made from dried seedless grapes	1.8¢/kg	\$ 49,469	
7117.19.90 - Certain imitation metal jewelry	11%	\$ 31,990	
7116.20.05 - Jewelry articles of precious or semiprecious stones, valued not over \$40 per piece	3.3%	\$ 9,620	
7116.20.15 - Jewelry articles of precious or semiprecious stones, valued over \$40 per piece	6.5%	\$ 9,527	

How to Qualify for Duty-Free Treatment under GSP

Must be a GSP-eligible product

Must be a product or growth of Afghanistan or of SAARC

If using non-Afghan or non-SAARC inputs, local content & processing must be \geq 35% of the value

Must import directly into the U.S. w/o entering commerce of another country

Benefit must be claimed by importer

Keep production/accounting records to assist importer to verify GSP claim

Is my product eligible for dutyfree treatment under GSP?

The easiest way to find out is to go to:

https://dataweb.usitc.gov/scripts/tariff_current.asp

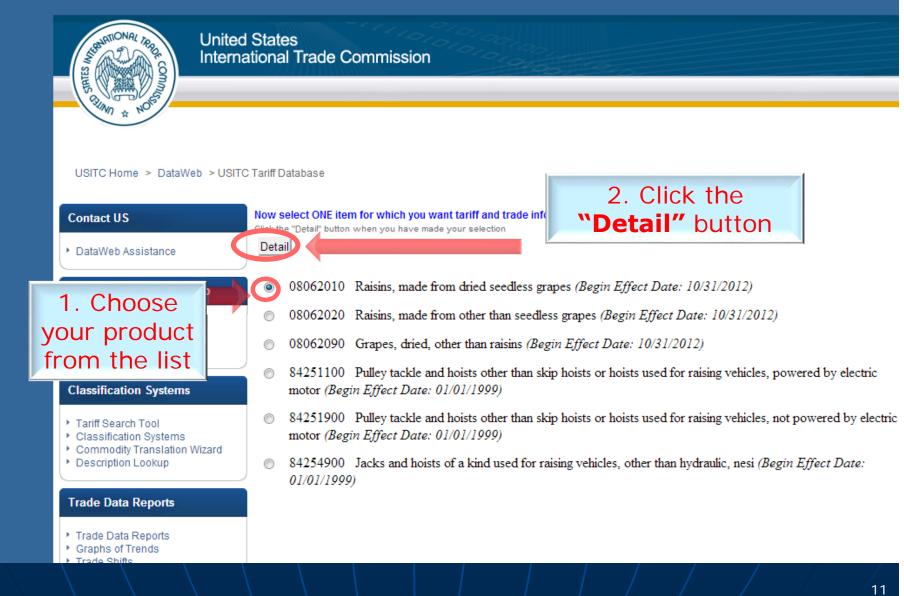
List of GSP-eligible products at:

 https://ustr.gov/issue-areas/tradedevelopment/preference-programs/generalizedsystem-preferences-gsp/gsp-program-i-0

Saterional Trans United	
	mational Trade Commission
S CRIMM & NO	
USITC Home > DataWeb > USITC	C Tariff Database
Contact US	:: 2015 U.S. Tariff and Trade Data for a specific product
DataWeb Assistance	Tariff data current through January 15, 2015. This site includes planned staged tariff reductions (where applicable) and 3-year (plu year-to-date) import data!
Tariff and Trade DataWeb	Enter either the <i>first part</i> of an HTS category number up to 8 digits-e.g., "8501" or "850110", or <i>any part</i> of a product descriptione.g., "bovine", or "articho"(<i>without</i> the "quotes"!) The search is not case-sensitive, so the results for "Bovine"
 Trade DataWeb Login DataWeb FAQ 	be the same as for "βoVinE" Raisin
DataWeb How To	User note: While the USITC publishes the HTS, the U.S. Customs Service interprets it. Contact the Customs offices of questions about how potential importations should be classified.
Classification Systems	In the brief item descriptions, the abbreviation "NESOI" means not otherwise specified or included.
 Tariff Search Tool Classification Systems Commodity Translation Wizard 	1 Type the name 2 Click the "List
	1. Type the name of your product2. Click the "List items" button

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→ C f dataweb.usitc.gov/scripts/tariff_current.asp



https://dataweb.usitc.gov/scr USITC Home > DataWeb > USITC					\$
USITC Home > Dataweb > USITC	2015 U.S. Tariff and Trade Data for a specific product				
Contact US	2015 Tariff and Most Recent Annual U.S. Import Information				
	HTS Number		08062010		
DataWeb Assistance	Brief Description				
Tariff and Trade DataWeb	Customs value of recent U.S.	imports for consumption			
 Trade DataWeb Login DataWeb FAQ DataWeb How To 			(thousand	dollars)	
	Brief Description Raisins, madried seedlet Customs value of recent U.S. imports for consumption Click for more detail on imports by source country or imports by tariff program or imports by U.S. Customs district of entry or imports by statistical suffix (HTS10) 2014 import (thousand de \$25,423.3) Tariff Treatment Beginning Effective Date (most recent date <i>any</i> part of this HTS item's tariff treatment changed) 10/31/2012 Ending Effective Date (date <i>any</i> part of this HTS item is next scheduled for tariff treatment change) 12/31/2050 1st Unit of Quantity (Q1) Kilograms 2nd Unit of Quantity (Q2) MFN Text Rate 1.8 cents/kg 2015 Normal Trade Relations (NTR) duty rate (formerly known as the Most Favored Nation (MFN) duty rate) Outy calculation 0% Specific (per unit) component S0.018 0ther duty component S0 Binding Status Bout rate Trad 0ther duty component S0 Duty calculation Specific (per unit) component S0 S0 Binding Status Bout rate Trad Trad				
Classification Systems		*			
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 Commodity Translation Wizard Description Lookup 	1st Unit of Quantity (Q1)			(
	2nd Unit of Quantity (Q2)	1			
Trade Data Reports		MFN Text Rate	1.8 cents/kg		
 Graphs of Trends Trade Shifts 		Duty calculation		ate) times	
 Sub-Saharan Africa Trade by Geographic Regions Trade by Partner Country 	2015 Normal Trade Relations (NTR) duty rate (formerly		0%		
 AVE Duties 1891-2014 The "Trade Shifts" report has been 	contraction of the second seco		\$0.018		
suspended until further notice.		Other duty component	-		
Tariff Database			Trad	Chec	k if coo
HTS Online Reference Tool		COL2 Text Rate		`Δ″ ο	r ``A+'
 Tariff Database Tariff Programs 		Duty calculation	(01)		
Tariff DataBase Tables 1997-2015 Future Tariffs Lookup World Tariff Sources	"Column 2" (non-NTR) duty rate (Applies to imports from a small number of countries that do not enjoy NTR duty status)		0%	listed for yo product	
Other External Links		Specific (per unit) component	\$0.0	pr	oduct
			100		
 Customs Rulings (CROSS) Order Data from Census 	r reterential (duty-free or reduced rate) tarif	f program applicability to thi Status	-		
Schedule B for Exports International Trade Data	GSP (Generalized System of Preferences)	Countries Excluded from GSP eligibility on this item	Eligible: code "A+"		
	Civil Ancras		Not to the		
	Tariff concession on Dyes		Not eligibl	le	

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→ C f D https://dataweb.usitc.gov/scripts/tariff_current.a

USITC Home > DataWeb > USITC Tariff Database

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More detail can be found by clicking on the links here. For example, click on **"imports by** source country"

> Sub-Saharan Africa
> Trade by Geographic Regions
> Trade by Partner Country
> AVE Duties 1891-2014
> The "Trade Shifts" report has been suspended until further notice.

HTS Online Reference Tool

- Tariff Database
 Tariff Programs
- Tariff DataBase Tables 1997-2015
- Future Tariffs Lookup
- World Tariff Sources

Other External Links

- Customs Rulings (CROSS)
- Order Data from Census
- Schedule B for Exports
 International Trade Data System
- · International frade Data System

;/tariff_current.asp Database		
015 U.S. Tariff and Trade Data for a specific product		
015 Tariff and Most Recent Annual U.S. Import Information		-
HTS Number		08062010
Brief Description	Raisins, made from dried seedless grape	
Customs value of recent U.S. i	imports for consumption	
Click for more detay on imports by source country import by U.S. Customs disc. of entry or imports by stical sur-	ts by tariff program or imports ffix (HTS10)	2014 imports (thousand dollars) \$ 25,423.3
Tariff Trea	tment	
Beginning Effective Date (most recent date <i>any</i> part of this I changed)	10/31/2012	
Ending Effective Date (date <i>any</i> part of this HTS item is nex thange)	t scheduled for tariff treatment	12/31/2050
st Unit of Quantity (Q1)		Kilograms
2nd Unit of Quantity (Q2)		
	MFN Text Rate	1.8 cents/kg
	Duty calculation	(Specific rate) times (Q1)
2015 Normal Trade Relations (NTR) duty rate (formerly	Ad Valorem (percent of value) component	0%
mown as the Most Favored Nation (MFN) duty rate)	Specific (per unit) component	\$0.018
	Other duty component	\$0
015 Normal Trade Relations (NTR) duty rate (formerly nown as the Most Favored Nation (MFN) duty rate)	Binding Status	Bound in World Trade Organization
	COL2 Text Rate	dried seedless grapes 2014 imports (thousand dollars) \$ 25,423.3 10/31/2012 t 12/31/2050 Kilograms 1.8 cents/kg (Specific rate) times (Q1) 0% \$0.018 \$0 Bound in World Trade Organization 4.4 cents/kg (Specific rate) times (Q1) 0% \$0 Bound in World Trade Organization 4.4 cents/kg (Specific rate) times (Q1) 0% \$0.044 \$0 is HTS item Eligible: code "A+" Not eligible
	Duty calculation	
Column 2" (non-NTR) duty rate Applies to imports from a small number of countries that do not enjoy NTR duty status)	Ad Valorem (percent of value) component	0%
ar ago, maa any sunds)	Specific (per unit) component	\$0.044
	Other duty component	\$0
Preferential (duty-free or reduced rate) tariff	program applicability to this	s HTS item
	Status	Eligible: code "A+"
GSP (Generalized System of Preferences)	Countries Excluded from GSP eligibility on this item	
Civil Aircraft Agreement Preference	Not eligible	
Fariff concession on Dyes		Not eligible

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🔘 Import detail for HTS Item 🗙 🕅

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USITC Trade Database--Web Access

US imports for consumption at Customs value for HTS8 08062010:

by sources, in descending value of 2014 imports

	2012	2012 2013		2014 2015		2015		
Source	thousand dollars			Percent January-S of totalthousand		September	Percent change YTD2014- YTD2015	
						d dollars		
All sources	\$ 32,395.6	\$ 34,560.1	\$ 25,423.3	100.0%	\$ 18,762.2	\$ 29,399.8	56.7%	
Chile	\$ 22,328.1	\$ 15,854.4	\$ 13,928.2	54.8%	\$ 9,206.0	\$ 9,283.5	0.8%	
Republic of South Africa	\$ 2,755.4	\$ 8,524.9	\$ 6,014.2	23.7%	\$ 5,004.9	\$ 8,214.8	64.1%	
Mexico	\$ 1,413.8	\$ 1,980.3	\$ 1,237.1	4.9%	\$ 1,010.3	\$ 1,106.2	9.5%	
Uzbekistan	\$ 677.1	\$ 1,034.0	\$ 939.3	3.7%	\$ 872.2	\$ 1,193.0	36.8%	
Greece	\$ 470.2	\$ 361.6	\$ 884.1	3.5%	\$ 651.0	\$ 907.0	39.3%	
China	\$ 307.4	\$ 805.3	\$ 708.9	2.8%	\$ 587.3	\$ 457.0	-22.2%	
Argentina	\$ 3,927.5	\$ 3,944.7	\$ 568.3	2.2%	\$ 517.3	\$ 4,752.6	818.7%	
Australia	\$ 0.0	\$ 0.0	\$ 557.8	2.2%	\$ 552.9	\$ 1,666.6	201.4%	
Tueles	\$ 109.0	\$ 020.5	\$ 394.7	1.6%	\$ 188.2	\$ 1,239.8		
Afghanistan	\$ 269.1	\$ 893.6	\$ 126.2	0.5%	\$ 120.0	\$ 225.7	88.1%	
United Kingdom	600	\$0.0	\$ 21.1	0.1%	\$ 21.1	\$0.0		
Pakistan	\$ 42.0	\$ 37.9	\$ 19.6	0.1%	\$ 14.7	\$ 301.4	1,950.3%	
Germany	\$ 0.0	\$ 2.5	\$ 14.5	0.1%	\$ 7.3	\$ 0.0	-100.0%	
India	\$ 11.2	\$ 23.3	\$ 9.1	0.0%	\$ 9.1	\$ 25.8	183.5%	
Tanzania	\$ 0.0	\$ 0.0	\$ 0.0	0.0%	\$ 0.0	\$ 0.0		
France	\$ 5.7	\$ 5.7	\$ 0.0	0.0%	\$ 0.0	\$ 0.0		

How to Increase Duty-Free Imports into the U.S.

Use GSP as a marketing tool

Ensure that GSP treatment is claimed

Identify GSP-eligible products that you are exporting to other markets

Consider products with a GSP advantage

GSP-Eligible Imports Underutilized in 2014

Product	MFN Tariff	Total Imports	GSP Utilization Rate	
Certain imitation jewelry of base metal (HTS 7117.19.90)	11%	\$ 156,856	20%	
Certain imitation jewelry not of base metal or plastics (HTS 7117.90.90)	11%	\$ 27,209	18%	
Semiprecious stone articles, other than jewelry and figurines (HTS 7116.20.40)	10.5%	\$ 18,605	14%	
Raisins, made from other than seedless grapes (HTS 0806.20.20)	2.8¢/kg	\$ 32,937	0%	
Other dried fruit (HTS 0813.40.90)	2.5%	\$ 49,379	0%	

Export home décor and craft items duty-free under GSP

- Wood statues, bowls, boxes, furniture & tableware (3.2-10.9% duty)
- Ceramic bowls and ornamental articles (6-9.8% duty)
- Woven baskets and bags (3.5-10% duty)
- Drawn & blown glass (up to 7.2% duty)
- Carpets and rugs (2.7-6.8% duty)
- Brass, beaded, silver & other jewelry (5-11% duty)
- String & wind musical instruments (2.9-8.7% duty)
- Wall-hangings & pillow/cushion covers (3.8% duty)

GSP Eligible Textiles and Apparel

Silk fabrics and apparel including dresses, women's suits, scarves,



Many types of gloves and mittens

National flags



Hand-loomed and hand-hooked carpets

Identifying & Developing **Potential U.S. Buyers** Depends on size, sector, experience Understanding the US market What kind of relationship: agent distributor, partner, joint venture Best leads: your own network! Trade shows

Petition Process to Add New Products

Product must not be excluded by statute (e.g., apparel)

Submit petition during Annual Review

Provide the information required by the regulations

For Further Information

GSP General Information:

 <u>https://ustr.gov/issue-areas/trade-</u> <u>development/preference-</u> <u>programs/generalized-system-preference-gsp</u>

U.S. Department of Homeland Security: Customs and Border Protection (CBP):

http://www.cbp.gov

For Further Information

U.S. Tariff Schedule:

- <u>http://usitc.gov/tata/hts/bychapter/index.htm</u>
- See esp. General Note 4.

U.S. Tariff Databases:

http://www.usitc.gov/tariff_affairs/tariff_databases.htm

For Further Information

U.S. Food and Drug Administration:

 <u>http://www.fda.gov/ForIndustry/FDABasicsforIndustry/</u> <u>default.htm</u>

Questions on GSP?

• USTR contact: gsp@ustr.eop.gov or + 1-202-395-2974

Thank you!