

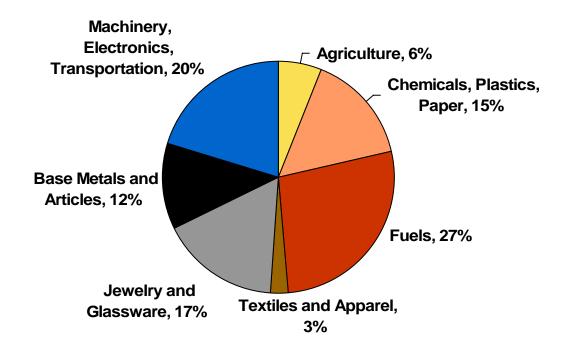
USE OF THE GENERALIZED SYSTEM OF PREFERENCES BY PAPUA NEW GUINEA

November 2007

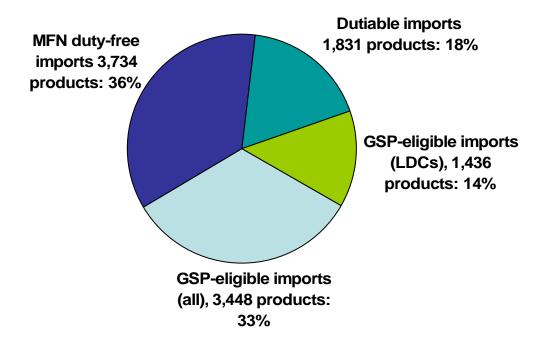
Generalized System of Preferences Program

Congress created the U.S. GSP program in 1974, with broad bipartisan support, to expand the choices and decrease the costs of imports used by American industry and consumers while creating economic opportunities in developing countries. The GSP program provides preferential duty-free treatment for 3,448 products from Papua New Guinea and 130 other designated beneficiary developing countries (BDCs) and territories. An additional 1,436 articles from least-developed beneficiary developing countries (LDBDCs) are eligible for duty-free treatment. There are currently 43 least-developed GSP beneficiaries, including Kiribati, Samoa, Tuvalu, and Vanuatu. The Solomon Islands, located just to the southeast of Papua New Guinea, has recently requested LDBDC status.

U.S. imports under GSP in 2006 from all beneficiaries totaled \$32.6 billion, an increase of 22 percent over 2005. The combined GSP-eligible product lists include most dutiable manufactures and semi-manufactures, and certain agricultural, fishery, and primary industrial products (see. Top U.S. imports under GSP in 2006 were petroleum, gold jewelry, aluminum alloy products, refined copper cathodes, methanol, and silver jewelry:



Some articles are prohibited by the GSP statute from receiving GSP treatment, including textiles produced with cotton, wool, manmade fiber, other vegetable fiber (linen and ramie); watches; certain footwear and handbags; luggage; flat goods not made of silk; gloves other than sports gloves; and other leather items.



How does an import receive GSP duty-free treatment?

A GSP-eligible import must meet the following requirements:

- It must be included in the list of GSP-eligible articles.
- It must be imported into the United States directly from the GSP beneficiary or pass through another country on a through bill of lading.
- The article must be the growth, product, or manufacture of the GSP beneficiary.
- When a producer in Papua New Guinea imports inputs for a product from outside of the country, the sum of
 the cost or value of materials produced in Papua New Guinea in addition to the direct costs of processing
 must equal at least 35 percent of the product's appraised value when the product is sold for export to the
 United States.
- Imported materials can be counted toward the 35 percent value-added requirement if they are "substantially transformed" into new and different constituent materials, which are then used to produce or manufacture the eligible article to be exported. "Substantially transformed" means that U.S. customs would classify the constituent materials as different items.
- The exporter/importer must request duty-free treatment under GSP by placing an "A," before the U.S. tariff line (HTSUS) number that identifies the import on the customs entry form (see below).

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The producer should retain the following documents for at least five years in order to ensure GSP duty-free treatment:

- A. To verify the 35 percent rule of origin rule:
 - 1. Dated invoices for materials used to produce good and from where
 - 2. Description of product and quantity
- B. If processing operations are involved:
 - 1. Description of processing and location
 - 2. Direct costs of processing operations
- C. For agricultural exports:
 - 1. Producer's statement verifying on which town and farm the product is grown
 - 2. Description of product and quantity
 - 3. Dated invoices for costs incurred

Inputs from GSP beneficiaries in regional associations can pool inputs

The GSP program contains special provisions for beneficiary developing countries that are members of a recognized regional association. The most important benefit is that the regional association is considered as one country for purposes of GSP rules of origin. Articles produced in two or more eligible member countries of an association are given duty-free treatment if the countries, together, meet the rules of origin. *There is currently no recognized regional association, for the purposes of the GSP program, in the Pacific Islands region.*

A least-developed beneficiary in a recognized regional association can also work with a non-least developed beneficiary country in the regional association to produce one of the 1400 products reserved for production by least-developed beneficiaries. The product will receive GSP duty-free treatment as long as it is shipped directly to the United States from the least-developed country.

GSP certified textile handicraft arrangements

Thirteen GSP beneficiary countries can also export several certified handicraft items duty-free under GSP because the countries have "certified textile handicraft arrangements" with the United States. The agreement allows the United States to give duty-free treatment to U.S. imports, that have been certified by the beneficiary country, of hand-loomed and folklore wall hangings; hand-loomed and folklore pillow covers; and certain handwoven textile floor coverings. Duties saved range from 3.8 percent to 4.3 percent. No Pacific Island economies have entered into certified textile handicraft arrangements.

Many handicraft exports enter the United States duty-free, either for all countries or from GSP beneficiaries:

jewelry (other than imitation) fur head coverings

traditional games wind, string, and drum musical instruments

paintings, sculpture, and wall hangings picture frames many types of carpets, kilims, and rugs certain hats

wooden statuettes, boxes, and other wood items certain baskets and handbags of bamboo, rattan,

walking sticks palm leaf and vegetable material

Recommendations

• Make greater use of available GSP preferences.

- Ensure that all eligible products are marked as eligible on the U.S. customs entry form.
- Export to the United States products that are exported elsewhere and that would receive duty-free treatment if imported by the United States.
- Enter into a GSP certified handicraft arrangement and export more MFN duty-free and GSP-eligible handicraft products.
- Consider whether a regional association of Pacific Island economies could be recognized by the U.S. government for the purpose of pooling inputs for GSP eligibility.

United States - Papua New Guinea Trade

Exports: \$4.096 billion (2006)

Export commodities: oil, gold, copper ore, logs, palm oil, coffee, cocoa, crayfish, prawns Export partners: Australia 28.8 percent, Japan 8.6 percent, China 5.4 percent (2005)

Imports: \$1.686 billion (2006)

Import commodities: machinery and transport equipment, manufactured goods, food, fuels, chemicals Import partners: Australia 54.7 percent, Singapore 13.4 percent, Japan 4.3 percent, Malaysia 4.2 percent (2005)

GSP usage and eligibility

The following chart shows U.S. imports from Papua New Guinea that entered duty-free under GSP in 2005, 2006, and January-August 2007. In 2007, claimed GSP imports comprised less than one percent of all U.S. imports from Papua New Guinea (*see* Attachment A).

HTS NUM	Description	MFN rate	YEAR 2005	YEAR 2006	JAN- AUG. 2007
03049990	Chilled or frozen fillets, nesi	6.0%	0	0	\$16,339

	Cane sugar, raw, in solid form, w/o added	1.4606			
17011110	flavoring or coloring, subject to add. US 5 to Ch.17	1.4606 cents/kg	\$2,766,358	\$2,860,719	\$0
44201000	Wooden statuettes and other wood ornaments	3.2%	\$33,384	\$41,544	\$9,391
44182080	Doors of wood, other than French doors	4.8%	\$12,671	\$0	\$0
44219097	Articles of wood, not elsewhere specified or included	3.3%	\$9,358	\$0	\$0
68010000	Setts, curbstones and flagstones, of natural stone (except slate)	2.8%	\$4,000	\$0	\$0
84779025	Base, bed, platen and specified parts of machinery for working rubber or plastics or for manufacture of products from these material, nesoi	3.1%	\$62,957	\$0	\$0
TOTALS			\$2,888,728	\$2,912,279	\$25,730

Be sure U.S. importers claim GSP duty-free treatment!

The following chart indicates more than \$26,000 in GSP-eligible imports from Papua New Guinea for which U.S. importers did not claim duty-free entry in 2005 or 2006. However, they may have been eligible, based on whether the products met GSP rules of origin. The duty rates paid were as high as 4 percent.

HTS NUM	Description	MFN rate	IMPORT PROGRAM	YEAR 2005	YEAR 2006
			No program		
44201000	Wooden statuettes and other wood ornaments	3.2%	No program claimed	\$11,376	\$15,053
4.4200000	Wood marquetry and inlaid wood; wooden articles	2.20/	No program	фО	Φ. σ. ο ο ο
44209080	of furniture, nesi	3.2%	claimed	\$0	\$6,000
	Add to Constant the territory		NI		
44219097	Articles of wood, not elsewhere specified or included	3.3%	No program claimed	\$5,617	\$3,404
44219097	included	3.370	Claimed	φ3,017	Ψ3,404
	Articles of a kind normally carried in the pocket or		No program		
42023130	handbag, with outer surface of reptile leather	3.7%	claimed	\$0	\$900
			0.000.000	+ -	4200
	Belts and bandoliers with or without buckles, of		No program		
42033000	leather or of composition leather	2.7%	claimed	\$0	\$460
	New pneumatic radial tires, of rubber, of a kind				
	used on motor cars (including station wagons and		No program		
40111010	racing cars)	4.0%	claimed	\$0	\$300
TOTALS				\$16,993	\$26,117

Exports to Other Markets

Products that Papua New Guinea exports to other markets which may be GSP-eligible or otherwise free of duty, if imported by the United States, include:

- copper ores and concentrates
- coffee
- cocoa beans
- non-coniferous wood
- tropical wood plywood
- palm oil

- cane sugar
- copra
- antiques over 100 years old
- vanilla beans
- aluminum waste and scrap

Need more information?

Office of the U.S. Trade Representative Website:

GSP guidebook, lists of GSP-eligible and ineligible products, notices:

■ http://www.ustr.gov/Trade_Development/Preference_Programs/GSP/Section_Index.html

U.S. Tariff Schedule:

■ http://www.usitc.gov/tata/hts

Potential exports to the U.S. and elsewhere:

■ http://www.intracen.org/menus/countries.htm

Department of Homeland Security: Customs & Border Protection:

■ http://www.customs.gov/xp/cgov/import/

Customs Entry Form 7501:

- https://forms.customs.gov/customsrf/getformharness.asp?formName=cf-7501-form.xft
- http://www.customs.treas.gov/xp/cgov/toolbox/publications/

U.S. Imports from the Pacific Island Region

U.S. imports were \$265.2 million in 2006, a decrease of 15% (\$45.4 million) from the \$310.6 million 2004. Imports under the GSP program were \$57.3 million (21.6% of all U.S. imports from the region) in 2006, an increase of \$18.5 million over the same two-year period (U.S. imports entering under GSP from the region were 12.5% of all imports from the region in 2004). U.S. imports entering under FAS provisions were \$716,000 in 2006 (0.27 percent of all imports), down 40% from 1.2 million in 2004 (0.39% of all imports).

U.S. imports in 2006 from the region, in order of largest trade value:

- Tunas and skipjack, not in airtight containers or in oil in bulk containers:
- Coffee:
- Estimated imports of low-valued transactions;
- Light oil motor fuel; and
- Cocoa beans.

Imports entering duty-free under the GSP program in 2006 (with most favored nations (MFN) duties saved):

- Mineral water (\$39.7 million) 0.26 cents/liter;
- Raw cane sugar (\$8.7 million);
- Molasses (\$4.2 million) 0.01 cents/kg;
- Fresh or chilled dasheens (\$1.8 million) 2.3%;
- Juice of certain single fruits, including cherries and berries (\$1.1 million) 0.5 cents/liter;
- Ginger root (\$282,000) 2.4%; and
- Cassava (\$145,000) 7.9%.

Other 2006 imports of large trade value under GSP included food preparations, fruit and nut flour, national flags, wooden statuettes, plywood of at least one hardwood outer ply, bath preparations, yams, dried vegetables, organic surface-active agents, other waters, and dyed foliage for bouquets or ornamental purposes.

Approximately \$2.2 million in U.S. imports from the Pacific Islands were eligible for duty-free entry under GSP, assuming that the imports complied with the GSP rules of origin, but were not claimed as such on their entry forms. Examples in 2005 or 2006 were:

- \$176,923 in active yeasts (6.4% tariff) from the Cook Islands;
- \$897,545 in mineral waters (0.26 cents/liter tariff) from Fiji;
- \$15,053 in wooden statutes (3.2%) from Papua New Guinea;
- \$235,092 in dried fruit other than of citrus fruit, bananas, plantains, nuts, figs, pineapples, dates, guavas, mangos and mangosteens (2.5%) from Samoa;
- \$92,287 in gold jewelry, including gold-plated jewelry with platinum (4.1%) from the Solomon Islands;
- \$25,046 in palmitic and stearic acid (5%) and \$2,700 in sweet potatoes (4.5%) from Tonga; and
- \$81,000 in food preparations (6.4%) from Vanuatu.

World Imports from the Pacific Island Economies

A number of dutiable products are exported to the world from the region, but are not exported in large volumes to the United States. Export of these products to the United States could be explored, many of which are eligible for duty-free treatment under GSP:

- baskets of wicker and other vegetable materials;
- active yeasts;
- balsa, mahogany and other types of woods;
- coniferous wood in chips or particles;
- untreated non-coniferous wood in the rough;
- aluminum waste and scrap;
- frozen fish fillets, livers, and roes;

- big-eyed, albacore and other tunas;
- mollusks;
- organo-sulfur compounds;
- calcium phosphate, aluminum calcium phosphate and phosphate chalk;
- unwrought nickel;
- copper ores and concentrates;

• fresh or chilled vegetables;

- medicinal plants
- fermented black tea and other partly fermented teas;
- coconut oil, including copra; and

	Impor	ts from South	Pacific econ	omies by lea	ding markets	, 2006				
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Supplying	United States		Australia	New	European					
South Pacific	GSP	Total	(2005)	Zealand	Union	Japan	China			
economy			In T	housands of						
Cook Islands	16	2,098	424	701	927	3,368	1,196			
Fed. States of										
Micronesia	0	885	18	1	76	3,639	73			
Fiji	52,808	145,793	145,900	34,126	144,607	51,771	1,228			
Kiribati	0	1,346	386	10	703	2,125	1			
Nauru	0	274	151	35	359	435	1			
Niue	51	73	1	263	11,819	936	0			
Palau	0	605	2	1	116	40,478	5			
Papua New										
Guinea	2,902	83,624	1,529,816	36,408	501,351	659,717	391,849			
Rep. Marshall										
Islands	0	14,520	25	51	317,084	18,612	202			
Samoa	1,255	4,223	0	1,662	594	1,059	12			
Solomon										
Islands	3	2,193	2,752	1,675	14,547	23,022	124,862			
Tonga	164	7,265	483	1,716	308	6,685	13			
Tuvalu	0	23	69	1	743	0	76			
Vanuatu	85	2,274	3,379	393	9,657	29,344	1,052			
Total	57,284	265,196	1,683,406	77,043	1,002,891	840,591	502,570			

Attachment A

All Import Commodities: Customs Value by Special Import Program and Customs Value For Papua New Guinea

Annual + Year-To-Date Data from Jan - Aug

Import		2005	2006	2006 YTD	2007 YTD	Percent
Program	HTS Number		Change YTD2006 - YTD2007			
Civil Aircraft	40169350 Gaskets, washers and other seals, of noncellular vulcanized rubber other than hard rubber	0	0	0	1,179	N/A
·	85438940 Electric synchros and transducers; flight data recorders; defrosters and demisters with electric resistors for aircraft	3,793	13,809	10,000	0	-100.0%
Subtotal - Civil Aircraft		3,793	13,809	10,000	1,179	-88.2%
GSP	03049990 Chilled or Frozen fillets,nesi	0	0	0	16,339	N/A
	44201000 Wooden statuettes and other wood ornaments	33,384	41,544	29,594	9,391	-68.3%
	44182080 Doors of wood, other than French doors	12,671	0	0	0	N/A
·	44219097 Articles of wood, not elsewhere specified or included	9,358	0	0	0	N/A
	68010000 Setts, curbstones and flagstones, of natural stone (except slate)	4,000	0	0	0	N/A
	17011110 Cane sugar, raw, in solid form, w/o added flavoring or coloring, subject to add. US 5 to Ch.17	2,766,358	2,860,719	0	0	N/A
	84779025 Base, bed, platen and specified parts of machinery for working rubber or plastics or for manufacture of products from these material, nesoi	62,957	0	0	0	N/A
Subtotal - GSP		2,888,728	2,902,263	29,594	25,730	-13.1%
No program claimed	18010000 Cocoa beans, whole or broken, raw or roasted	16,729,045	15,679,274	8,823,501	21,819,449	147.3%
	09011100 Coffee, not roasted, not	26,963,664	28,781,197	13,287,060	15,434,680	16.2%

Total	1	58,451,246	83,624,325	32,414,844	67,275,309	107.5%
All Other:		1,043,422	19,954,216	641,845	436,030	-32.1%
Subtotal - No program claimed		54,515,303	60,754,037	31,733,405	66,812,370	110.5%
	44072200 Okoume, Obeche, Sapelli and other specified tropical woods, sawn or chipped lengthwise, sliced or peeled, over 6 mm thick	0	0	0	101,054	N/A
	03034200 Yellowfin tunas, frozen, excluding fillets, other meat portions, livers and roes	0	0	0	139,610	N/.
·	97030000 Original sculptures and statuary, in any material	567,928	107,647	104,086	148,971	43.1
·	03061100 Rock lobster and other sea crawfish, cooked in shell or uncooked, dried, salted or in brine, frozen	1,055,310	492,837	366,837	240,663	-34.4
	03042960 Frozen fillets of fresh-water fish, flat fish, etc., nesi	0	0	0	258,546	N/
	03042920 Frozen fish fillets, skinned, in blocks weighing over 4.5 kg, to be minced, ground or cut into pieces of uniform weight and dimension	0	0	0	379,686	N/
٠	09024000 Black tea (fermented) and partly fermented tea, other than in immediate packings of a content not exceeding 3 kg	272,428	714,044	431,287	420,705	-2.5
·	16041430 Tunas and skipjack, not in oil, in airtight containers, n/o 7 kg, not of U.S. possessions, over quota	0	148,320	0	641,071	N
	09050000 Vanilla beans	1,148,670	1,381,337	1,139,350	778,469	-31.7
	09011200 Coffee, not roasted, decaffeinated	1,010,032	2,871,794	2,168,153	1,333,008	-38.5
	97060000 Antiques of an age exceeding one hundred years	498,613	1,944,221	1,719,344	2,531,652	47.2
٠	98010010 U.S. goods returned without having been advanced in value or improved in condition while abroad	2,284,237	1,994,846	835,680	10,362,832	1,140.09
·	16041440 Tunas and skipjack, not in airtight containers, not in oil, in bulk or in immediate containers weighing with contents over 6.8 kg each	3,985,376	6,638,520	2,858,107	12,221,974	327.6
	decaffeinated					