

FTAA - CONSULTATIVE GROUP ON SMALLER ECONOMIES

TRIPARTITE COMMITTEE

SUMMARY MATRIX OF PROJECT PROFILES

Classification	Country/ Group of countries	Title	Objectives	Components	Expected results	Status of Related Cooperation Activities	Immediate Attention (Y/N)
<i>Market Access</i>							
FTAA.sme/inf/80	Dominican Republic	Strengthening of institutional and operational aspects of the Foreign Trade and Treaty Management Agency of the State Secretariat of Industry and Commerce (SEIC).	- Build the capacities of Agency staff for the preparation of studies and establishment of trade rules.	- Specialized technical assistance. - Financial resources. - Training courses and internships.	- Agency efficiency. - Implementation of trade agreement mechanisms. - Increased availability of information.	U.S. Government activities in this area include: Strategic analysis and planning and general awareness training on trade- related issues, compliance with trade agreements and the FTAA process. At least 2 training courses were delivered to assist key public and private sector officials in identifying areas for financial, trade and investment policy reform. The U.S. Agency for International Development (USAID)-funded Competitiveness Strategy Center, opened in 2001, increased interaction among key public and private-sector individuals and changed mindsets about the role of competitiveness in today's global economy. USAID helped forge new business alliances and public/private/community partnerships in four regions of the country to develop strategic plans, identify clusters of complementary	

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						industries, identify trade and investment policies to improve competitiveness in global markets, and create jobs, thus reducing poverty.	
FTAA.sme/inf/86	Nicaragua	Conduct of sectoral studies to serve as the basis for the negotiation of the tariff elimination schedule in the FTAA Agreement.	<ul style="list-style-type: none"> - Determine export potentials and degrees of competitiveness. - Decide on negotiating strategies for market access and agriculture. 	<ul style="list-style-type: none"> - USD 20,000 for studies - USD 10,000 for strategy development. 	<ul style="list-style-type: none"> - Inventory of national production - Understanding of technological development levels. 	The U.S. Agency for International Development will fund a training course for new government negotiators, drawing on historical experiences of past trade agreements (e.g., the NAFTA, the GATT, the WTO, the Canada-Chile FTA).	Yes
FTAA.sme/inf/95	El Salvador	Institutional strengthening of CONACYT to support the performance of the integrated quality system in global markets.	- Strengthen the technical capacity of CONACYT to support the performance of the Integrated Quality System.	- Consultants specialized in standardization, inspection, and product certification.	<ul style="list-style-type: none"> - Adoption of technical rules - Strengthening of Conacyt's Standardization Department. 		
FTAA.sme/inf/113	Paraguay	Technical and financial assistance in customs area.	- Update and strengthen the capabilities of the Customs General Direction.	<ul style="list-style-type: none"> - Experts - Training of DGA's technicians and international negotiators. - Provide support for the participation in customs negotiations meetings and international courses. - Provide support for the publication 	<ul style="list-style-type: none"> - To respond in an opportune and efficient form to the national direction high levels requirements. 		

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				of papers. - Acquisition of equipment and materials			
<i>Investment</i>							
FTAA.sme/inf/107	Paraguay	Program of Institutional Strengthening in Investments.	- Strengthening of the institutional capacity. - Training and improvement of negotiators.	- Financial resources to: participation in seminars and courses; internship in international organizations; and elaboration of diagnoses and analysis. - Technical assistance to institutions.	- Capacitated civil employees. - Strengthening of institutional capacity.		
<i>Services</i>							
FTAA.ngsv/inf/23	Andean Community	Building the Andean Community's negotiating capacity: Enhancing the statistical information databases on available services in the Andean countries.	- Develop a system that enables statistical information to be used for drafting policies on trade in services	- Assessment conducted by two experts hired with international cooperation funds. - Meeting of government experts. - Distribution of the Andean Community proposal to the countries. - Financial resources and technical assistance to support national	- A database of reliable and uniform information on trade in services.	The U.S. Agency for International Development is organizing a services study tour for 10 Andean Community country officials to meet with USG services experts.	

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				institutions.			
FTAA.ngsv/inf/24	Andean Community	Support for the Andean Community to strengthen institutional capacity, needed to implement its commitments and adapt to the integration process: strengthen contact points.	<ul style="list-style-type: none"> - Strengthen the Andean Community's services-related information systems. - Enhance the services information system. 	<ul style="list-style-type: none"> - A study by two experts, funded through international cooperation, to identify sources. - Meeting of government delegates and experts. - Prepare domestic evaluations. - Financial and technical assistance resources needed to support national institutions. 	<ul style="list-style-type: none"> - Have a reliable and sustainable information system and linkages between government and private institutions enabling the supply of services-related information 	<p>U.S. Government activities in this area include:</p> <p>Similar activity as that identified for Project FTAA.ngsv/inf/23</p>	
FTAA.ngsv/inf/25	Uruguay	Strengthen Uruguay's capacity to participate fully in the negotiation of the FTAA Chapter on Services.	<ul style="list-style-type: none"> - Conduct the negotiation of services efficiently. - Present an offer that is consistent with the regulations currently in force. 	<ul style="list-style-type: none"> - Financial assistance to hire personnel and purchase computer equipment. 	<ul style="list-style-type: none"> - Database containing the inventory of non-conforming measures and quantitative restrictions included in the country's regulations. 		Yes
FTAA.sme/inf/114	Paraguay	Strengthening of Paraguay's negotiations capacity for the negotiations of Services Area at the FTAA.	<ul style="list-style-type: none"> - Development of a methodology for the elaboration of statistics. - Development of articulated mechanisms among other statistics sources in the region. 	<ul style="list-style-type: none"> - Expert in methodologies development and statistical analysis. - Implementation of a statistical system. - Software development and acquirement of international 	<ul style="list-style-type: none"> - A methodology for statistical development, data bases and trained employees. - Trade statistical system truthful and comparable. - Complementary statistical 		

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			- Training of technical employees in statistics development.	statistics.	mechanism with other regional centers.		

<i>Government Procurement</i>							
FTAA.nggp/inf/50	CARICOM	Technical assistance in the preparation of its market access offer in Government Procurement.	- Development and preparation of a market access offer in Government Procurement.	-Each CARICOM State will provide procurement statistics, specifically for the years 1998-2000, and other information relevant to its sensitive sectors, national developmental policies, etc.	- It is expected that the project output will be a CARICOM market access offer in government procurement.	<p>The U.S. Trade and Development Agency provided funding for nine CARICOM officials to participate in a capacity building seminar on government procurement that was held in Panama and organized by the IADB. Officials from Antigua, Belize, Dominica, Grenada, Guyana, Jamaica, St. Vincent, and Suriname attended the event, which took place September 9-13, 2002.</p> <p>USAID provided assistance in developing a Virtual Secretariat that linked the seven Regional Negotiating Machinery (RNM) offices with the 15 CARICOM member states Trade Ministries. The network enables member countries to collaborate and exchange information on trade related matters, including government procurement.</p> <p>Through the OECS Trade Policy Assistance Project, and CDN \$ 3 million project from 2001 to 2004, Canada has provided considerable technical assistance to OECS members and trade departments on market offers, including data collection.</p>	Yes
FTAA.nggp/inf/61 FTAA.sme/inf/76	Dominican Republic	Request for technical assistance and cooperation to prepare a market access offer for government	- Train a technical team to prepare a market access offer for the Dominican Republic	- Workshops and seminars. -Political and administrative structure of the countries of the hemisphere.	- A market access offer. - Stronger national institutions. - Creation of a trained team.		Yes

		procurement		- Government procurement statistics for the region.			
FTAA.nggp/inf/102 FTAA.nggp/inf/102/Rev.1	Ecuador	Support in the negotiations on market access in government procurement.	- Make a general assessment of the Ecuadorian negotiating process in the area of government procurement. - Provide support for obtaining, processing and evaluating information related to decision-making in the negotiations on market access in government procurement. - Provide support for administrative and coordination activities.	- An expert consultant for five days. - A junior consultant for six months.	- Improving Ecuador's information handling, consultation and decision-making process with respect to government procurement.		Yes
<i>Dispute Settlement</i>							
FTAA.sme/inf/106	Paraguay	Program of edification of Negotiators Assistants	- Training and improvement of negotiators assistants in dispute settlement mechanisms.	- Financing for participation in seminars and courses. - Internships in International Organizations.	-Good level of education of negotiators assistants		Yes
<i>Agriculture</i>							
FTAA.sme/inf/77	Dominican Republic	Strengthening agricultural	- To design policy measures to mitigate	- Financial resources.	- 20 trained negotiators.	The U.S. Government sponsored capital-based representatives from all 34	

		negotiations.	the negative impact of agricultural imports	- Technical assistance and advisory services. - Training.	- Information for decision-making. - Intelligence unit for negotiations. - Studies to identify export potential.	FTAA countries at the November 2002 WTO SPS Committee meeting. Two officials from each country participated, one technical expert and one trade expert. USAID assistance supported the nascent specialty coffee industry in the Dominican Republic, helping farmers and many small businesses associated with coffee processing, distribution and marketing. In the face of historic low prices, USAID is helping Dominican public and private partners to form a new organization to ensure production and marketing compliance with high standards for specialty coffee and form strategic partnerships with trade associations to attract new buyers and expand existing sales.	
FTAA.sme/inf/93	El Salvador	Strengthening and modernization of operative activities of plant and animal quarantine services at headquarters, ports, airports, and borders	- To improve and strengthen the capacity of plant and animal quarantine inspectors to apply phytozoosanitary measures, pest and disease risk analysis - To ensure that inspectors are able to consult and apply quarantine procedures in a timely manner on the basis of technical and scientific information	- Training, equipment, reference material, software, databases USD 57,143	None specified	The USAID and the U.S. Department of Agriculture, drawing on experts from other U.S. agencies, will provide training and technical assistance to improve food safety and animal health through the U.S.-Central America Free Trade Agreement (US-CAFTA) process. The USAID will provide assistance to the private sector for compliance with U.S. food safety and animal health regulations through the U.S.-CAFTA process. Through the Central American Trade Readiness Technical Assistance Project, Canada has conducted one regional seminar for five Central American countries on the Canadian Food Inspection Agency (CFIA) model. On the basis of that workshop, other training modules have been identified and will be delivered in 2003 in El Salvador and other Central American	

						<p>countries to government officials and the private sector. Planned workshops in 2003 include:</p> <p>Five day workshop - Introduction to the CFIA, introduction to Canadian Consumer Packaging and Labeling Act and Canadian Food and Drug Act, and benchmarking workshop to assess existing legislative, organizational and inspection program delivery function of the food inspection regime in each country – cost per country is approx. CDN \$35,000 per workshop</p> <p>10 day workshop – training on FSEP/HAACP food safety systems and inspection procedures. Cost per workshop per country is approximately CDN 40,000</p>	
FTAA.sme/inf/94	El Salvador	Assistance with inspection, control, and approval procedures for sanitary and phytosanitary measures.	- To familiarize the related public sector and the productive sector with, and train them in, sanitary and phytosanitary measures.	- Experts on sanitary and phytosanitary measures.	- Experts trained in inspection, control, and approval procedures for sanitary and phytosanitary measures. - Conferences to increase awareness.	<p>U.S. Government activities in this area include: Similar activities as those identified for Project FTAA.sme/inf/93</p> <p>Canada Government activities in this area include: Similar activities as those identified for Project FTAA.sme/inf/93</p>	
FTAA.sme/inf/96	El Salvador	Change in databases and programming language of the Information System on Plant and Animal Health (SISA).	- To implement SISA nationwide to help facilitate and improve the provision of the service to the public.	- Information technology consulting services for developing the system on the new IT platform. - Software products and licenses. - Communications equipment.	- Information System on Plant and Animal Health consistent with the following modules: A) phytozoosanitary standards and requirements B) phytozoosanitary assessments		

					<ul style="list-style-type: none"> C) registry and control of agricultural products D) trade transactions E) collection F) general consultations 		
FTAA.sme/inf/112	Paraguay	<p>Strengthening Paraguayan Negotiation Capacity.</p> <p>Assistance in the harmonization of agricultural and commercial policies.</p>	<ul style="list-style-type: none"> - Modernization and strengthening of institutional capacities and techniques for the design of policies which promote real development in agricultural sector. 	<ul style="list-style-type: none"> - Technical Assistance. - Training. - Support for the participation in meetings. - Equipment. 	<ul style="list-style-type: none"> - Qualified employees and suitable infrastructure. - The DGP and the CE-CII act as main interlocutors. - Strengthening and improving of management capacity. - Production of information systems. 		
FTAA.ngag/inf/62	Nicaragua	<p>Training of technicians in aspects of phytosanitary diagnostics, including modern methodologies and processes for the detection and identification of pests.</p>	<ul style="list-style-type: none"> - Train technicians performing phytosanitary diagnostics in modern analysis techniques for recognizing and identifying pests. 	<ul style="list-style-type: none"> - Training expenses for 6 individuals in a North- or South American laboratory. - Purchase of equipment and basic reactives. 	<ul style="list-style-type: none"> - To recognize and identify pests in a maximum period of 8 hours. - Less costly product. - Grater reliability. 		
FTAA.ngag/inf/63	Nicaragua	<p>Training of Professionals and Technicians in veterinary diagnostics, and</p>	<ul style="list-style-type: none"> - Train technicians performing zoosanitary diagnostics in modern testing and 	<ul style="list-style-type: none"> - Training facilities for 8 individuals in a North- or South American laboratory. 	<ul style="list-style-type: none"> - Detection and identification of animal diseases in a period between 8 to 12 hours. 		

		food-borne diseases (FBDs), including modern methodologies and processes to detect and identify FBDs and illnesses in domestic animals.	identification techniques for animal diseases and food-borne diseases (FBDs).	- Purchase of equipment and basic reactives.	- Disease-free animals and better quality food products.		
FTAA.sme/inf/109	Paraguay	Strengthening Paraguay's vegetal protection to provide support for commercial policy on agriculture.	- Update and strengthen the Vegetal Defense Direction (DDV) to optimize its role and contribution in the policies design.	- Experts for the formulation of agricultural and commercial vegetal protection policies. - Training DDV's technicians. - Provide support for the participation in seminars and internships. - Equipment and materials.	- Count with skilled employees, infrastructures and equipment at the DDV.		Yes
<i>Intellectual Property Rights</i>							
FTAA.sme/inf/73	Dominican Republic	Specialized Training in Intellectual Property	- Train the government authorities responsible for intellectual property rights. - Provide specialized training to develop training capacity of civil-society professionals and businesses	- Human Resources - Funding	- Legislation - Professionals with specialized training.	U.S. Government activities include: Strategic analysis and planning and general awareness training on trade-related issues, including intellectual property rights, and compliance with trade agreements and the FTAA process are strengthening the public and private sector's capability to take advantage of new market opportunities. USAID sponsored training for key public and private sector officials, which helps identify areas for financial, trade and investment policy reform. At least 2 courses have been delivered to date.	
FTAA.sme/inf/91	El Salvador	Intellectual	- Introduction of the	- Educate professors	- Professionals well		

		property in universities	topic of intellectual property in at least two universities in the country.	specialized in intellectual property.	versed on the topic, who in turn will train and educate new generations of educators.		
FTAA.sme/inf/92	El Salvador	Dissemination of the topic of intellectual property and promotion of the use of the intellectual property system.	- Understanding of the topic by the general public at all levels and use of the intellectual property system (marks, patents, and copyrights).	- Trainers, disseminators, and funds to execute the project.	- Training of a population that is knowledgeable on the topic and respects intellectual property rights	USAID will provide intellectual property rights workshops and outreach events through the U.S.-Central America Free Trade Agreement process.	
FTAA.ngip/inf/16	Uruguay	Strengthening of the Industrial Property System to accommodate technological innovation and competitiveness.	- Create the conditions for the country's participation in the region and in the global economy, thereby fostering innovation and competitiveness through intensive mobilization and utilization of industrial property.	- Training and advisory. - Funds for training courses, equipment, electronic publications, publicity and services management and maintenance.	- Trained staff. - Trained users of the system. - Information and advisory services. - Enhanced infrastructure. - Material for dissemination. - Integration into national and regional networks.		
FTAA.sme/inf/108	Paraguay	Institutional strengthening, diffusion of the intellectual property importance.	-Strengthening the communications network. - Publicity. - Training civil employees.	-Financial resources and technical assistance.	- Application of Trade Agreements mechanisms. - Expert professionals in the field.		
<i>Subsidies, Antidumping and Countervailing Duties</i>							
FTAA.sme/inf/75	Dominican Republic	Workshop-seminar on managing antidumping measures, a	- Training in negotiations for the members of the NGADCV.	- Specialized technical assistance. - Consultants	- More training and expertise for the members of the NGADCV.		Yes

		comparative analysis of antidumping measures in regional agreements among the countries of the FTAA Course on identifying the distinction between trade and competition policy.					
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<i>Competition Policy</i>							
FTAA.sme/inf/110	Paraguay	Improvement of the institutional capacity for the formulation, approval and application of a national law of competition. Training programs for parliamentary officials and civil society.	- Acceptance of the competition law project. - Training of parliamentary officials, civil employees and civil society.	- Financing to organize and participate in seminars or international courses and internship.	- Qualified civil employees, parliamentary officials and civil society. - Acceptance of the law project. - Implementation of commitments derived from the FTAA. - Access to FTAA benefits.		
FTAA.sme/inf/111	Paraguay	- Strengthening negotiation capacity and active participation of Paraguay in the negotiation of the Competition Chapter from FTAA.	- Strengthening active participation of Paraguay in FTAA negotiations.	- Financing the Paraguayan participation in NGCP meetings from 2003 to 2005.	- Active participation of Paraguay in NGCP meetings of FTAA.		Yes
<i>Smaller Economies</i>							
<i>Civil Society</i>							
FTAA.sme/inf/74	Dominican Republic	Increased Participation of Civil Society in the FTAA Process	- Train key players of civil society in FTAA trade negotiation issues. - Create a pool of human resources - Documents to be used in HR training.	- 5 courses - Consultants to prepare documents. - Instructors - Facilities, equipment, and logistics.	- 50 persons trained as disseminators. - Increased participation of Civil Society.	U.S. Federal Trade Commission and U.S. Department of Justice officials participated in a civil society outreach event, which addressed competition policy and consumer protection issues. USAID sponsored the officials' participation at the event, which took place in June 2002.	Yes

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FTAA.sme/inf/85	Nicaragua	Strengthening of the Trade Information Office for private sector and civil society negotiations and consultations	- Publishing and advertising by the Trade Information Office. - Seminars and courses to educate civil society representatives.	- USD 200,000 for publicity and training.	- Informed proposals from Nicaraguan civil society	Through the Central America Trade Readiness Technical Assistance Project, Canada is currently developing a training module of civil society outreach and consensus-building that will be delivered to government officials in Nicaragua, El Salvador, Guatemala and Honduras. This course is expected to occur in mid-2003. Cost of each seminar would be approximately CDN \$ 40,000.	Yes
<i>Electronic Commerce</i>							

<i>Other</i>							
FTAA.sme/inf/82	Dominican Republic	Fund to support the restructuring of companies and the redeployment of their production	- Fund to support the restructuring of SMEs	- Financial resources - Specialized technical assistance	- Strengthening the capacity to compete and export - Creation of new enterprises - Redeployment of production	The U.SAID-funded Competitiveness Strategy Center, opened in 2001, increased interaction among key public and private-sector individuals and changed mindsets about the role of competitiveness in global economy. USAID helped forge new business alliances and public/private/community partnerships in four regions of the country to develop strategic plans, identify clusters of complementary industries, identify trade and investment policies to improve competitiveness in global markets, and create jobs, thus reducing poverty.	
FTAA.sme/inf/87	CARICOM and Dominican Republic	Spanish, English, and Portuguese language programs and courses	- To implement Spanish, English, and Portuguese language programs that will help develop human	- Provide native speakers from these countries to teach the Spanish, English, and Portuguese language	- Contribution to the development of capacities. - Enhanced communication and capacity to interact		

			resources' language skills so as to ensure greater and better participation in the hemispheric integration process.	courses. - Scholarships to improve Spanish, English, and Portuguese language skills through study in countries where these are the official languages.	with members of the public and private sector in the Hemisphere who are involved in the trade negotiation process. Improvement in trade relations with partners in the Hemisphere		
FTAA.sme/inf/88	CARICOM and Dominican Republic	Training and retraining through scholarships and foundations to enhance competitiveness.	- To develop job training and retraining programs in selected areas that are directly related to the production of quality goods and services at a high level of competitiveness.	- Scholarships for the advance training of selected technical personnel. - Financial resources for developing job retraining programs. - Technical assistance for developing training programs.	- Improvement in supply of services related to foreign trade. - Workers and technical personnel with better skills and greater productivity. - Higher level of competitiveness of goods and services destined for foreign markets. - Increased capacity of the productive sectors to respond to changes in foreign demand.	U.S. Government activities in this area include: . Similar activities as those identified in Project FTAA.sme/inf/82 U.S. Government activities with CARICOM in this area include: USAID is funding business advisors to provide technical assistance to small and medium-sized companies in the Organization of Eastern Caribbean States (OECS) countries. Assistance has included diagnostic assessments of enterprises to determine their financial and export viability, and the provision of business facilitation services such as, improving financial management and marketing capabilities, upgrading packaging, labeling and production processes. The Small Tourism Enterprise Program has enhanced the competitiveness of small hotels, sites and attractions, and improved environmental management practices of tourism enterprises. Walk-in Centers in all of the OECS countries provided small hoteliers and other tourism industry participants with access to training and other	

						informational material to improve management and other business operations, facilitate marketing a Caribbean brand and enhancing environmental business conscientiousness by promoting energy conservation, recycling and solid waste and wastewater management. Canada activities in this field include: A six year, CDN \$ 25 million project, the Caribbean Regional Human Resources Development Program for Economic Competitiveness, directed towards OECS members states, Jamaica and Guyana. Project trains people to meet developing labour market demands, primarily in the private sector, with some attention paid to public sector roles.	
FTAA.sme/inf/90	CARICOM and Dominican Republic	Analysis of the fiscal impact of trade liberalization and tax reform.	- To provide technical assistance that allows these countries to gauge the fiscal impact of FTAA and to be prepared for possible tax reform scenarios.	- Financial and technical resources to conduct fiscal impact studies. - Specialized technical assistance.	- Quantification and determination of the fiscal impact of trade liberalization. - Identification of alternative sources of fiscal revenue to mitigate negative fiscal impact of the elimination of tariffs.		
FTAA.sme/inf/97	Andean Community	Financial Cooperation and Technical Assistance in support to the subregional and national competitive programmes of the	- Support with financial resources and technical assistance the subregional and regional strategies and policies orientated to improve the Andean	- Financial Assistance. - Financial Cooperation.	- Establishment of a subregional mechanism of coordination. - Contribute to improve the commerce and investment flow at the Andean	USAID missions in Bolivia and Peru are developing trade-related economic growth initiatives in support of competitiveness in these countries.	

		Andean Community.	Community competitiveness in the hemisfere.		Community in the FTAA. - Supporting and streghtening the national competitive systems.		
FTAA.sme/inf/84	Nicaragua	Institutional strengthening.	- Strengthen the communications network.	- USD 297,000 for hardware - USD 150,000 for computer equipment	- Benefits for the Ministry of Industry and Trade and its negotiators.		