

APPENDIX
US Data for Given Trade Partners in Rank Order of US Exports
(Values in Millions of Dollars)

Country	Trade Balance		Change 1996-97	Exports* 1997	Change 96/97		Rank	Imports** 1997	Change 96/97		FDI*** 1996	% Change	
	1996	1997			Value	Percent			Value	Percent		1995-96	FDI Area
World	(168,488)	(182,615)	(14,127)	687,598	64,771	10.40	1	870,213	78,898	9.97	796,494	11.00	Manuf., Finance, Wholesale
Canada	(23,922)	(17,926)	5,996	150,124	17,540	13.23	1	168,051	11,545	7.38	91,587	7.19	Manuf., Finance, Petrol.
Mexico	(16,202)	(14,494)	1,708	71,378	14,617	25.75	2	85,872	12,909	17.69	18,747	17.32	Manuf., Finance, Other Ind.
Japan	(47,683)	(55,687)	(8,004)	65,673	(1,863)	-2.76	3	121,359	6,141	5.33	39,593	3.09	Manuf., Finance, Wholesale
United Kingdom	2,024	3,746	1,722	36,435	5,519	17.85	4	32,689	3,797	13.14	142,560	16.12	Finance, Manuf., Petroleum
Republic of Korea	3,916	1,908	(2,008)	25,067	(1,516)	-5.70	5	23,159	492	2.17	5,510	6.60	Manuf., Banking, Wholesale
Germany	(15,469)	(18,602)	(3,133)	24,467	993	4.23	6	43,069	4,126	10.60	44,259	0.07	Manuf., Finance, Wholesale
Taiwan	(11,498)	(12,236)	(738)	20,388	1,975	10.73	7	32,624	2,713	9.07	4,509	7.10	Manuf., Banking, Wholesale
Netherlands	9,997	12,543	2,546	19,822	3,207	19.30	8	7,278	661	10.00	44,667	13.53	Manuf., Finance, Wholesale
Singapore	(3,655)	(2,340)	1,315	17,727	1,042	6.25	9	20,067	(273)	-1.34	14,150	11.51	Manuf., Petrol., Finance
France	(4,202)	(4,743)	(541)	15,982	1,554	10.77	10	20,725	2,095	11.24	34,000	3.19	Manuf., Finance, Wholesale
Brazil	3,938	6,283	2,345	15,912	3,213	25.30	11	9,630	868	9.90	26,166	10.38	Manuf., Finance, Banking
Hong Kong	4,088	4,818	730	15,115	1,159	8.30	12	10,297	430	4.36	16,022	12.78	Wholesale, Finance, Manuf.
Belgium	5,741	5,521	(220)	13,431	911	7.27	13	7,910	1,131	16.68	18,604	3.53	Manuf., Finance, Wholesale
People's Republic of China	(39,517)	(49,747)	(10,230)	12,805	827	6.91	14	62,552	11,057	21.47	2,883	35.54	Manuf., Petrol., Other Ind.
Australia	8,137	7,439	(698)	12,041	49	0.41	15	4,601	747	19.39	28,769	15.06	Manuf., Finance, Other Ind.
Malaysia	(9,303)	(7,189)	2,114	10,828	2,307	27.07	16	18,017	192	1.08	5,277	25.64	Manuf., Petrol., Finance
Italy	(9,437)	(10,387)	(950)	8,973	188	2.14	17	19,361	1,139	6.25	18,687	6.25	Manuf., Wholesale, Finance
Saudi Arabia	(1,486)	(1,113)	373	8,451	1,156	15.84	18	9,563	782	8.91	3,098	-4.53	Manuf., Petrol., Other Ind.
Switzerland	578	(85)	(663)	8,306	(64)	-0.76	19	8,392	599	7.68	35,751	7.19	Finance, Wholesale, Manuf.
Philippines	(2,038)	(3,008)	(970)	7,427	1,302	21.26	20	10,436	2,274	27.85	3,349	32.32	Manuf., Other Ind., Banking
Thailand	(4,125)	(5,238)	(1,113)	7,357	146	2.03	21	12,595	1,259	11.11	5,254	21.76	Petrol., Manuf., Banking
Venezuela	(8,162)	(6,841)	1,321	6,607	1,866	39.37	22	13,448	545	4.23	3,592	11.55	Manuf., Other Ind., Petroleum
Israel	(417)	(1,334)	(917)	5,992	(17)	-0.27	23	7,326	900	14.01	1,886	13.48	Manuf., Services, Finance
Argentina	2,237	3,595	1,358	5,808	1,292	28.61	24	2,212	(66)	-2.88	8,060	7.52	Manuf., Finance, Petrol.
Spain	1,205	938	(267)	5,544	58	1.05	25	4,605	324	7.58	11,393	5.78	Manuf., Banking, Wholesale
Colombia	435	474	39	5,199	490	10.40	26	4,724	451	10.56	3,468	3.46	Manuf., Petrol., Other Ind.
Ireland	(1,139)	(1,232)	(93)	4,641	981	26.81	27	5,874	1,076	22.42	11,749	39.87	Manuf., Finance, Services
Indonesia	(4,248)	(4,659)	(411)	4,532	567	14.29	28	9,190	977	11.90	7,571	14.59	Petrol., Other Ind., Finance
Chile	1,876	2,076	200	4,375	243	5.88	29	2,299	43	1.89	6,745	14.75	Other Ind., Finance, Manuf.
Dominican Republic	(392)	(401)	(9)	3,928	745	23.41	30	4,329	754	21.09	465	18.02	Manuf., Finance

* US Total Exports (f.a.s.); ** US General Imports (customs value); *** US Foreign Direct Investment Abroad.

APPENDIX
US Data for Given Trade Partners in Rank Order of US Exports
(Values in Millions of Dollars)

Country	Trade Balance		Change 1996-97	Exports* 1997	Change 96/97		Rank	Imports** 1997	Change 96/97		FDI*** 1996	% Change	
	1996	1997			Value	Percent			Value	Percent		1995-96	FDI Area
Egypt	2,481	3,183	702	3,840	694	22.06	31	658	(7)	-1.13	1,647	18.66	Petrol., Banking, Manuf.
India	(2,851)	(3,705)	(854)	3,616	298	8.97	32	7,321	1,152	18.67	1,139	35.92	Banking, Manuf., Finance
Turkey	1,109	1,421	312	3,539	653	22.64	33	2,119	342	19.23	1,025	8.12	Manuf., Petrol., Wholesale
Sweden	(3,730)	(3,986)	(256)	3,316	(113)	-3.30	34	7,302	144	2.01	7,629	3.95	Manuf., Finan., Services
Russia	(221)	(1,001)	(780)	3,289	(51)	-1.53	35	4,290	729	20.47			
Republic of South Africa	784	500	(284)	3,000	(106)	-3.42	36	2,500	177	7.63	1,437	12.71	Manuf., Wholesale, Services
United Arab Emirates	2,031	1,686	(345)	2,606	79	3.11	37	920	424	85.40	789	19.55	Petrol., Wholesale, Other Ind
Austria	(190)	(292)	(102)	2,073	64	3.20	38	2,365	166	7.54	2,902	4.50	Finance, Manuf., Wholesale
Costa Rica	(160)	(300)	(140)	2,023	209	11.55	39	2,323	349	17.70	1,205	38.51	Manuf., Chemical Products
Honduras	(155)	(309)	(154)	2,014	373	22.70	40	2,322	526	29.29	145	-24.08	Manuf., Finance, Banking
Peru	505	187	(318)	1,960	193	10.91	41	1,773	512	40.57	2,075	62.24	Manuf., Petrol., Other Ind.
New Zealand	263	378	115	1,957	230	13.30	42	1,578	114	7.82	5,519	13.91	Manuf., Other Ind., Petrol.
Denmark	(408)	(381)	27	1,758	28	1.65	43	2,140	3	0.12	2,171	2.26	Finance, Wholesale
Finland	93	(657)	(750)	1,741	(697)	-28.59	44	2,397	52	2.23	1,033	25.21	Manuf., Wholesale, Services
Guatemala	(109)	(262)	(153)	1,728	164	10.47	45	1,990	317	18.95	217	42.76	Manuf., Petrol., Finance
Norway	(2,312)	(2,015)	297	1,720	162	10.40	46	3,735	(134)	-3.45	6,103	18.90	Petrol., Manuf., Wholesale
Panama	1,032	1,170	138	1,538	160	11.59	47	367	21	6.17	18,256	12.58	Finance, Petrol., Wholesale
Ecuador	(659)	(533)	126	1,523	266	21.14	48	2,055	139	7.28	855	2.64	Petrol., Manuf., Wholesale
Jamaica	652	680	28	1,417	(74)	-4.94	49	738	(101)	-12.05	1,675	19.47	Manuf., Finance
El Salvador	(2)	52	54	1,398	326	30.43	50	1,347	273	25.38			
Kuwait	340	(420)	(760)	1,394	(585)	-29.56	51	1,814	174	10.60			
Pakistan	11	(208)	(219)	1,234	(43)	-3.37	52	1,442	176	13.93			
Poland	341	473	132	1,171	203	20.93	53	698	71	11.26			
Trinidad and Tobago	(352)	(27)	325	1,106	441	66.32	54	1,133	116	11.40	1,057	25.09	Finance, Services
Portugal	(56)	(183)	(127)	955	(5)	-0.50	55	1,138	122	11.98	1,854	5.64	Manuf., Wholesale, Services
Greece	324	501	177	954	134	16.30	56	453	(43)	-8.66	506	19.34	Manuf., Banking, Wholesale
Paraguay	855	872	17	913	16	1.80	57	41	(1)	-3.14			
Nigeria	(5,033)	(5,535)	(502)	814	(2)	-0.21	58	6,349	500	8.55	978	38.53	Manuf.
Luxembourg	38	473	435	712	470	194.15	60	239	36	17.61	6,377	8.88	Finance, Other Ind.
Algeria	(1,471)	(1,744)	(273)	695	63	9.96	61	2,439	336	15.96			
Lebanon	586	474	(112)	551	(76)	-12.05	63	78	37	89.73			
Hungary	(346)	(592)	(246)	486	155	46.77	67	1,078	401	59.26			

* US Total Exports (f.a.s.); ** US General Imports (customs value); *** US Foreign Direct Investment Abroad.

APPENDIX
US Data for Given Trade Partners in Rank Order of US Exports
(Values in Millions of Dollars)

Country	Trade Balance		Change 1996-97	Exports* 1997	Change 96/97		Rank	Imports** 1997	Change 96/97		FDI*** 1996	% Change	
	1996	1997			Value	Percent			Value	Percent		1995-96	FDI Area
Morocco	224	139	(85)	435	(41)	-8.60	69	296	44	17.38			
Bahrain	129	288	159	406	162	66.33	70	118	3	2.25			
Ukraine	(113)	(10)	103	404	10	2.66	71	414	(93)	-18.34			
Jordan	320	377	57	402	57	16.62	72	25	0	1.36			
Qatar	50	203	153	360	153	73.89	73	157	0	0.24			
Oman	(195)	100	295	342	127	59.04	74	242	(169)	-41.04			
Ghana	124	160	36	314	19	6.54	77	154	(17)	-9.90			
Nicaragua	(88)	(150)	(62)	289	27	10.40	79	439	89	25.48			
Angola	(2,419)	(2,504)	(85)	281	13	4.71	81	2,784	97	3.62			
Kazakhstan	24	142	118	258	120	87.12	85	116	2	2.06			
Tunisia	113	188	75	251	62	32.91	87	63	(13)	-17.07			
Uzbekistan	194	195	1	234	(118)	-33.48	90	39	(118)	-75.11			
Kenya	(2)	112	114	226	122	116.94	91	114	7	6.51			
Syria	211	153	(58)	180	(46)	-20.14	94	28	13	85.84			
Yemen (Sana)	228	138	(90)	154	(102)	-40.03	98	16	(11)	-40.72			
Georgia	75	134	59	141	59	71.46	101	7	(1)	-13.12			
Ethiopia	113	51	(62)	121	(27)	-18.38	104	70	35	99.06			
Bulgaria	11	(67)	(78)	104	(33)	-23.85	111	172	46	36.35			
Zimbabwe	(42)	(57)	(15)	82	(9)	-9.94	119	139	6	4.78			
Iraq	3	(204)	(207)	82	79	2631.64	120	286	286				
Armenia	56	56	0	62	5	9.02	126	6	5	500.49			
Sudan	32	25	(7)	37	(13)	-25.34	143	12	(7)	-36.27			
Mauritania	10	21	11	21	6	38.98	163	0	(5)	-95.19			
Moldova	(8)	(32)	(24)	20	(2)	-10.45	165	51	21	71.48			
Djibouti	8	7	(1)	7	(1)	-8.18	187	0	0				
Somalia	4	2	(2)	3	(1)	-31.10	196	0	0	0.00			
Arab League	(15,208)	3,501	18,709	20,218	1,773	9.61		16,717	1,882	12.69			
European Union - 15	(15,208)	(16,741)	(1,533)	140,803	13,292	10.42		157,544	14,826	10.39	348,391	10.56	Manuf., Finance, Wholesale
Gulf Cooperation Council	868	744	(124)	13,558	1,091	8.75		12,814	1,215	10.48			

* US Total Exports (f.a.s.); ** US General Imports (customs value); *** US Foreign Direct Investment Abroad.